



# **TENAGA NASIONAL BERHAD**

## **PRESENTATION TO INVESTOR**

July 2025

**TNB is the largest electricity utility company in Malaysia and at the forefront of the country's energy transition**

**Tenaga Nasional Berhad (TNB)**



**MALAYSIA**

**Sabah Electricity Sdn Bhd (SESB)**  
(83% owned by TNB)

**Sabah Electricity**  
Energising Our Future

## Our Presence in Peninsular Malaysia



Holds 48.7% of Domestic Generation Capacity

Our grid network and retail business\* are governed by the Incentive Based Regulation (IBR) framework



Transmission length: 29,519 km  
Substations: 543  
System Minutes: 0.0019 minutes



Distribution Network: 738,028 km  
Substations: 99,374  
SAIDI: 47.88 minutes



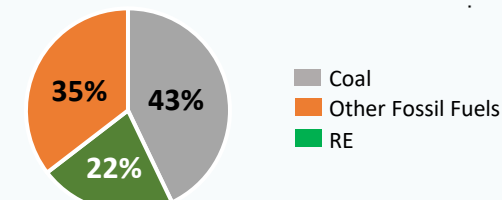
Retail customers: 10.4 mil  
Customer Satisfaction Index (CSI): 87%

\*Data as of December 2024

## Group Portfolio

Total TNB Gross Capacity: 21,174MW  
(March 2025)

- Domestic: 17,905MW
- International: 3,269MW



Notes:

1. RE inclusive of large hydro and small RE
2. Data is based on gross installed capacity
3. Solar capacity based on MWp

## Main Subsidiaries



We are also a global player as we strive to future proof our business by expanding our RE footprint and establishing strategic partnerships with leading RE players

## INTERNATIONAL PORTFOLIO

### 2021

- **Equity stake:** 100%
- **Capacity:**
  - 123.9MW in onshore wind
  - 365.0MW in solar (55% equity)
  - 41.5MW in offshore wind (49% equity)
  - 276.0MW in solar

### 2016

- **Equity stake:** 30%
- **Capacity:**
  - 1,151.5MW in gas, hydro and wind.
  - Water conveyance in Jordan



- **Operation & Management Services:**
  - Operation & Maintenance Contract for Doha West and Shuwaikh Power Stations
  - Maintenance, Repair and Overhaul Contract for Sabiya Station-1, Sabiya Station-2 & Shuaibah North Power Stations

### 2005



- **Equity stake:** 6% effective equity stake
- **Capacity:**
  - 1,190.7MW in oil
  - Water desalination of 376 mcm p.a.



- **Operation & Management Services:**
  - TNB Remaco & Balloki Power Plant National Power Park Management Company Limited 276.0MW in Solar



- **Technical Advisory:**
  - Technical Advisory for Electricité du Cambodge (EDC) Heavy Fuel Oil Plant of 400MW

### 2023



- **Equity stake:** 100%
- **Capacity:**
  - 120.5MWp in Solar

### Our International Presence



Solar

Wind

Hydro

Gas

United Kingdom

Ireland

Australia

Türkiye

Saudi Arabia





**NON-INDEPENDENT NON-EXECUTIVE CHAIRMAN  
TAN SRI ABDUL RAZAK BIN ABDUL MAJID**



**EXECUTIVE DIRECTOR / PRESIDENT / CEO  
DATUK IR. MEGAT JALALUDDIN BIN  
MEGAT HASSAN**

**Senior Independent  
Non-Executive Director**



**ONG AI LIN**

Expertise: Audit &  
Finance

**Independent Non-Executive Directors**



**DATO' MERINA BINTI  
ABU TAHIR**

Expertise: Accounting



**GOPALA KRISHNAN  
K.SUNDARAM**

Expertise: Law



**JUNIWATI  
RAHMAT HUSSIN**  
Expertise: Corporate Planning  
and Human Resource



**ALAN HAMZAH BIN  
SENDUT**

Expertise: Accounting



**DATO' ZULKIFLI BIN  
IBRAHIM**

Expertise: Engineering

**Non-Independent Non-Executive Directors**



**MUAZZAM BIN MOHAMAD**

Permodalan Nasional  
Berhad (PNB)



**YB. TUAN RAMZI BIN  
MANSOR**

Ministry of Finance (MOF)



**ROHAYA BINTI  
MOHAMMAD YUSOF**  
Employees Provident Fund  
(EPF)



**SELVENDRAN  
KATHEERAYSON**

Khazanah Nasional Berhad



**ELAINE ONG  
YEE LYNN**  
Khazanah Nasional Berhad  
Alternate Director

Group earnings supported by; i. Improved generation performance  
ii. World-class network performance

Equivalent Plant Availability Factor,  
EAF (Generation) %



1QFY2025  
**82.0%**

1QFY2024: 75.4%  
2025 Target: 83.2%



Improved overall performance  
by power plants

System Minutes  
(Transmission) Minutes



1QFY2025  
**0.0001**

1QFY2024: 0.0001  
2025 Internal Threshold: 1.5



  
World class network performance  
safeguarded our regulated business earnings


SAIDI  
(Distribution Network) Minutes



1QFY2025  
**11.63**

1QFY2024: 11.95  
2025 Internal Threshold: 48.0



  
Distribution Automation (DA) &  
predictive analytics\* initiatives  
enhanced network reliability

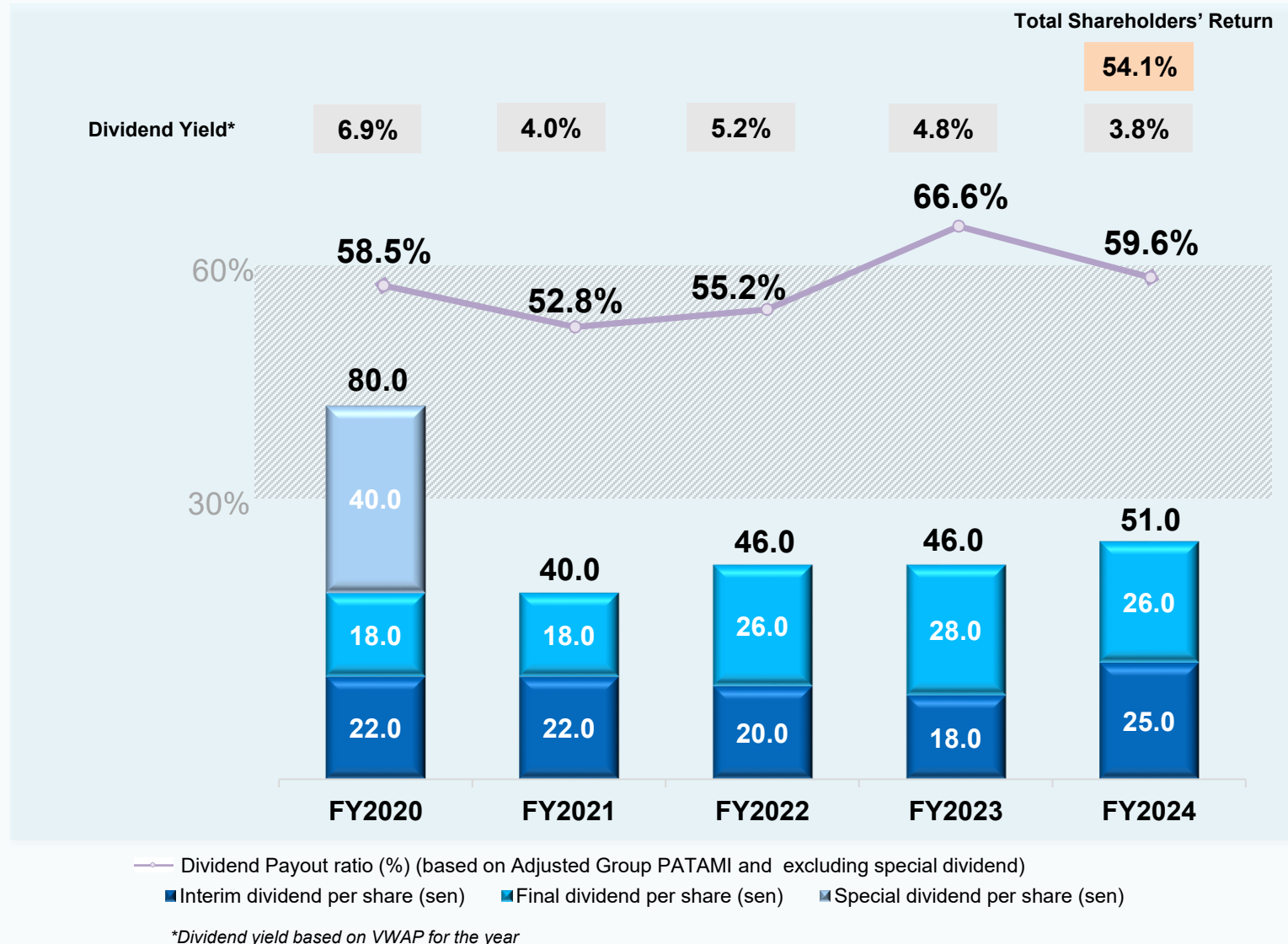
*DA played a key role by enabling faster fault detection, isolation and restoration*

*\*Started in September 2024*

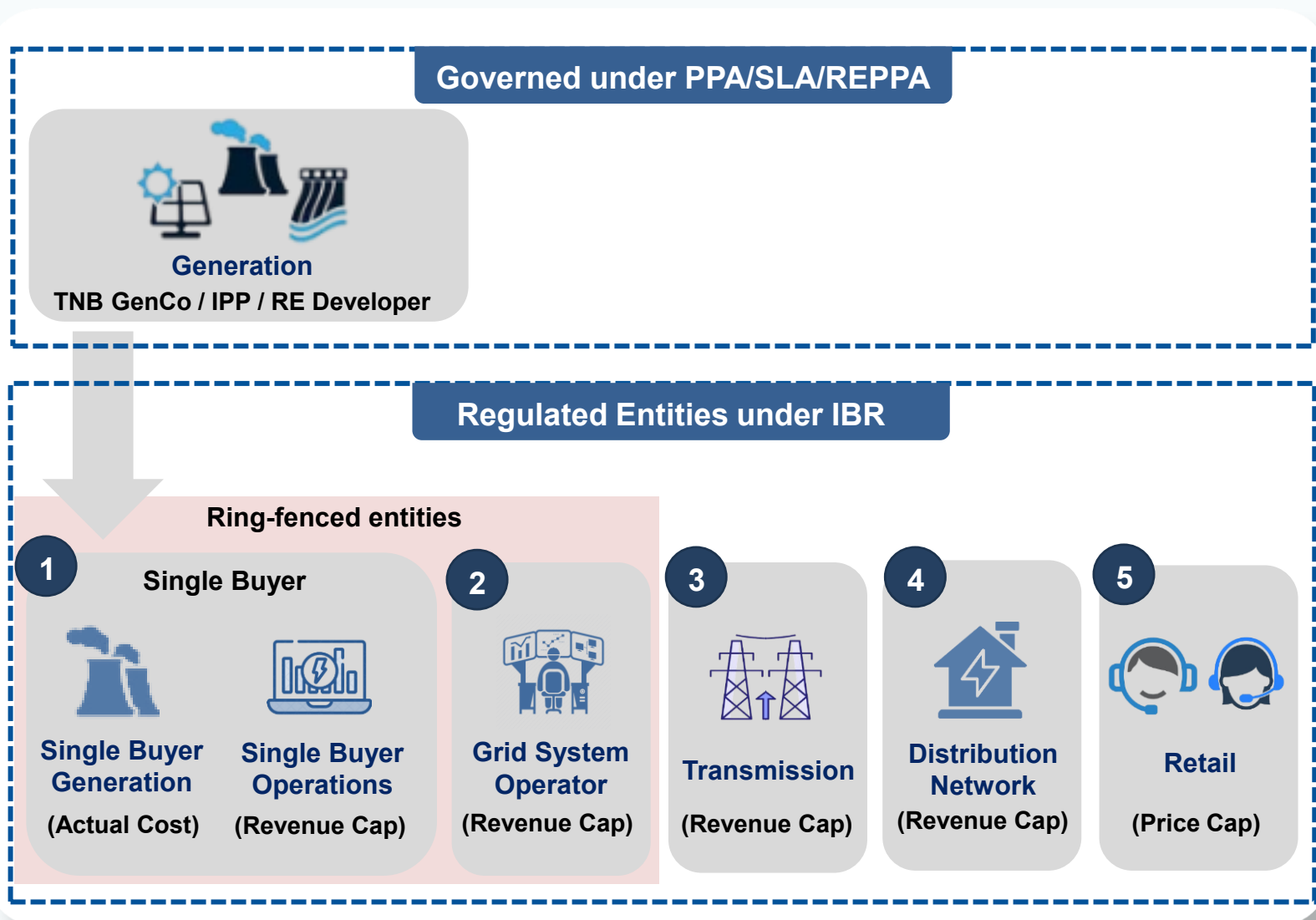
**We continue to deliver stable dividend payouts, reflecting our commitment to rewarding shareholders and maintaining prudent capital management**

## DIVIDEND POLICY

We will continue to honour our dividend policy of 30% to 60% dividend payout ratio, based on the TNB Group Consolidated Net Profit Attributable to Shareholders After Minority Interest (PATAMI), excluding Extraordinary and Non-Recurring items (adjusted PATAMI)



Our regulated business is governed by the Incentive-Based Regulation (IBR) framework which provides stable returns to the Group while ensuring a more efficient energy sector



### The IBR mechanism provides:

- Clear and transparent regulatory framework
- Consistent and stable returns
- Shield against uncontrollable swings
- Incentives for operational efficiencies

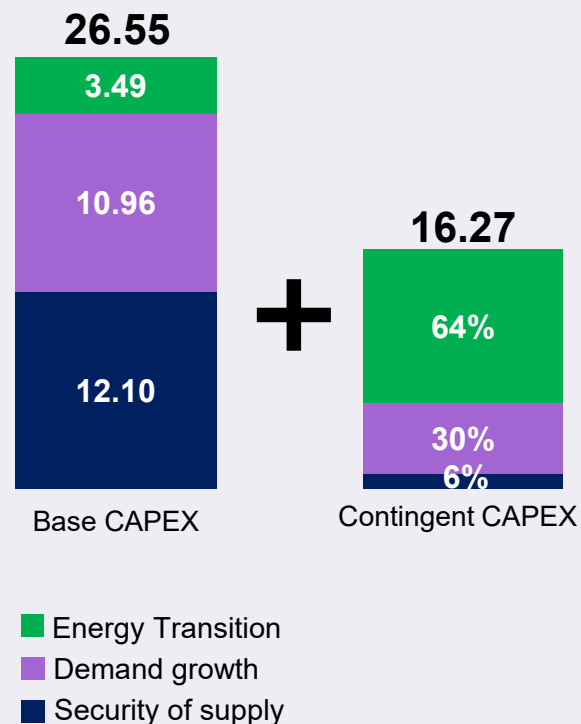
- Regulated business made up more than 70% of the overall Group revenue.
- **Revenue cap:** Allowed annual revenue based on approved demand growth. Any excess/shortfall is adjusted through revenue adjustment mechanism.
- **Price cap:** Any excess/shortfall of revenue made due to higher/lower average selling price compared to base tariff is adjusted through revenue adjustment mechanism.

**We have successfully secured our returns at 7.3% and sufficient expenditure allowance for the next 3 years**

### Tariff Parameters

	Regulatory Period 3 (RP3)	>	Regulatory Period 4 (RP4)
<b>Base Tariff</b> (sen/kWh)	39.95		45.40
<b>Average Sales</b> (TWh)	116.8		141.7
<b>Coal price</b> (USD/MT)	79		97
<b>FOREX</b> (RM/USD)	4.123		4.307
<b>Gas price</b> (RM/mmBTU)	T1: RM26 - RM30 (800mmscfd) T2: RM33		T1: RM24 - RM35 (800mmscfd) T2: RM46
<b>OPEX</b> (RM bil)	17.9		20.8
<b>BASE CAPEX</b> (RM bil)	20.6		26.6 (with RM16.3 bil Contingent CAPEX)
<b>WACC</b>	7.3%		7.3%

### RP4 Allowed CAPEX (RM bil)



#### Contingent CAPEX

- Investments required to:
  - Maintain security of supply;**
  - Meet potential demand growth** in supporting economic priorities (e.g. data centres and industries); and
  - Facilitate Energy Transition (ET):** Upgrading infrastructures to support RE, NETR and interconnection projects.
- The list of projects has been **pre-approved by the Energy Commission (EC) and will be implemented once triggers occur**. For example:
  - Accelerated ET– Accelerating smart projects related to distribution automation (DA), smart meters (AMI), and investments in EV infrastructure; and
  - Demand growth – New ESA with data centres and robust system for EV charging.
- The recovery mechanism is being finalised.
- Entitled for the same regulatory return at 7.3%.

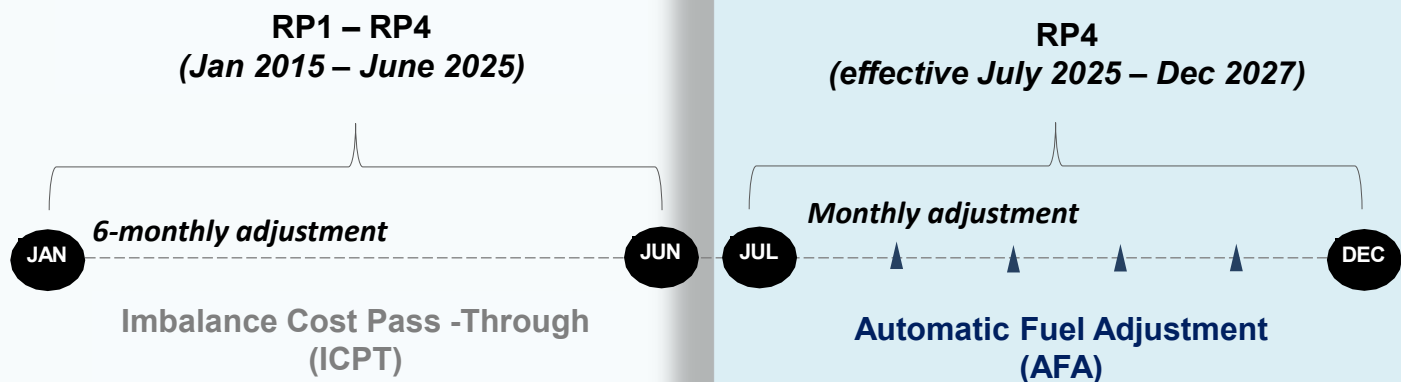


## AFA Mechanism enhances RP4 certainty through timely fuel cost recovery

### Fuel Cost Recovery (2015 – 2027)

*Historical*

*Current*



### Automatic Fuel Adjustment (AFA)

Base tariff + AFA, sen/kWh

Automatic Fuel Adjustment	+10%	45.40
Generation Energy	26.25	
Generation Capacity	6.17	
Network & Retail	12.98	

RP4 June'25

- ✓ **Monthly AFA mechanism** to better reflect current fuel prices.
- ✓ **Automatic adjustment if within the threshold of  $\leq 3$  sen/kWh (+10%)** from the Prevailing Energy Cost.
- ✓ **Beyond  $>3$  sen/kWh** threshold will require **Government approval**.

The AFA mechanism **strengthens transparency** by ensuring customers benefit from **timely adjustments** that **reflect current fuel and generation cost**, supporting efficient price signal.

Our journey towards Net Zero 2050 Aspiration will bring positive business growth and enhance value to our shareholders, as well as support the nation's aspiration

## Net Zero 2050 Aspiration

### Our Target for 2025

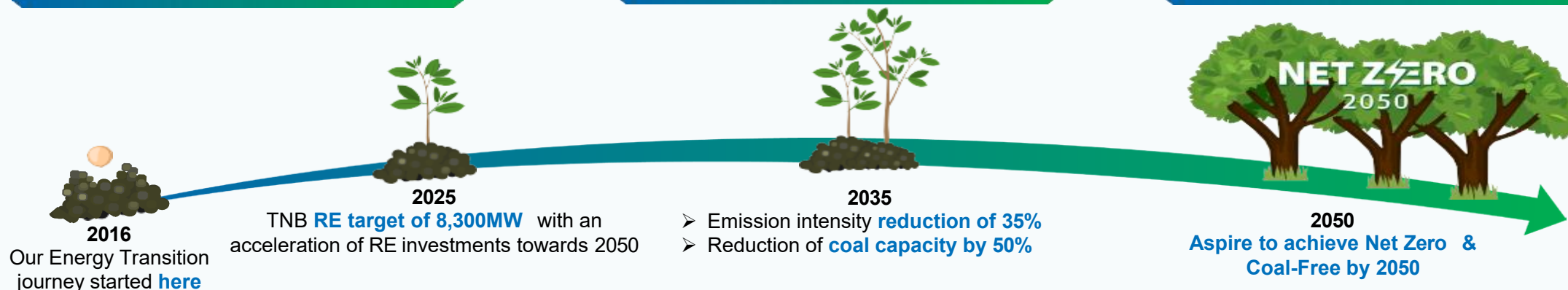
- Build scale in renewable generation
- Improve thermal plant efficiency

### Our Commitment to 2035

- Significant renewable generation growth
- 50% reduction in coal generation capacity

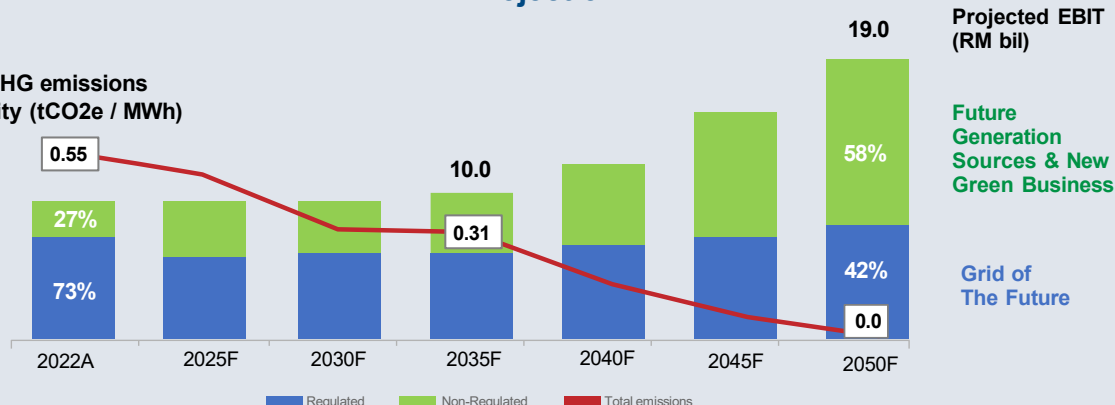
### Our Aspiration to 2050

Invest and grow our emerging green technologies including Hydrogen and Carbon Capture & Utilisation (CCU)



### EBIT Projection

TNB GHG emissions intensity (tCO<sub>2</sub>e / MWh)



MSCI

MSCI ESG rating upgraded to A, score: 6.9 (2025)

global ESG

Ranked 1<sup>st</sup> in Malaysia in ESG Transparency Reporting by Global ESG Monitor (2023)

We believe our pathway will bring positive business growth to the Group while **creating long-term value to our shareholders** through earnings growth.

Our Energy Transition Plan cuts across the electricity supply value chain, anchoring on three (3) key levers: Decarbonisation, Digitalisation & Electrification

### Deliver Clean Generation



#### ENERGY SOURCES

##### Renewable Capacity Growth

- Capture RE growth potential in domestic and international markets
- Embark on strategic partnership for new technology
- Adopt commercial capabilities in foreign markets to drive domestic RE growth

##### Carbon Management

- Reduce scope 1,2,3 GHG emissions
- Capture emissions (CCS, CCU)
- Trade/offset
- Manage carbon pricing

##### Coal Generation Capacity Reductions

- Uplift value of existing plants
- Reduce coal generation capacity
- Increase gas generation capacity

### Develop Energy Transition Network



#### ENERGY VECTORS

##### Smart Grid

- Enhance grid & network flexibility to enable higher penetration of VRE<sup>1</sup>, DER<sup>2</sup> and electrification

##### Hydrogen

- Produce for applications in domestic power, industrial and mobility sectors, and for export market

##### Energy Storage

- Stabilise the grid
- Manage grid's peak demand
- Enable off-grid supply and peer-to-peer generation among prosumers

### Dynamic Energy Solutions



#### ENERGY USAGE

##### Electrification

- Spur the development of low-carbon mobility ecosystem

##### Energy Efficiency

- Provide energy audit services and integrate energy efficiency improvements on machinery, equipment & appliances
- Deploy energy monitoring system

##### Prosumers

- Provide rooftop solar + storage solution

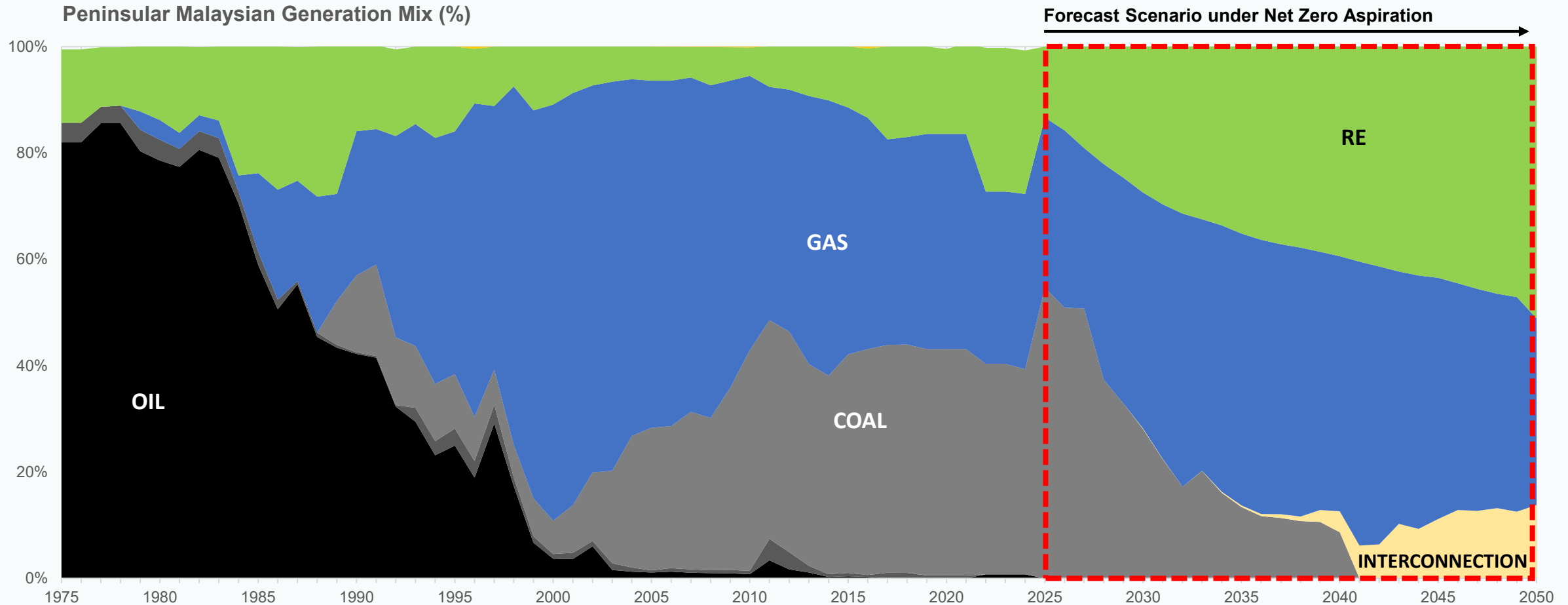
##### Digital Platforms

- Complement Energy Transition (ET) initiatives with digital platforms such as myTNB app, Electric Vehicle (EV) charging platform, digital marketplace and green energy aggregation and trading platform

<sup>1</sup> Variable Renewable Energy

<sup>2</sup> Distributed Energy Resources

The nation's current generation mix reflects the diversification required for security of supply, and will continue to shift as we take a responsible approach towards energy transition



- Historically, Malaysia's generation mix was dominated by the use of oil as we transitioned into gas and then coal
- Moving forward, RE will grow significantly as costs rapidly decline**

**TNB's fast-track sustainability agenda will bring major shifts across the value chain, ensuring business growth while meeting our ESG commitment**

## Deliver Clean Generation

GenCo aims to capture ~RM40 bil revenue from domestic market by 2050

### Fast track decarbonisation

- 1 Coal plants early retirement
- 2 Repowering plants with cleaner fuel and green tech
- 3 Strategic technology partnership

### Explore opportunities in ASEAN

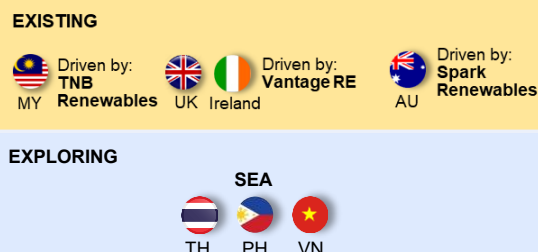


- Increase enterprise value and sustainability position of GenCo
- Possibility of an IPO of GenCo

NED aims ~USD7 bil Equity investment by 2050



### FOCUS MARKETS



**14.3GW by 2050**  
(Average portfolio return of 7% – 9%)

## Develop Energy Transition Network

Regulated asset base (RAB) to grow to ~RM100 bil by 2050

- Renewable Energy (VRE) and Distributed Energy Resources (DER)
- Propelling growth of transportation and industrial customers electrification
- Reducing carbon footprint and preserving the forestry & natural environment

### Regional Interconnection

To strengthen security of supply and open investment opportunities



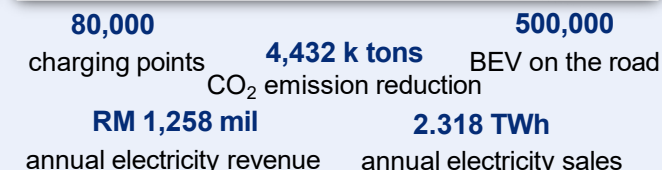
**Potential Earnings by 2050: ~RM7 bil**

## Dynamic Energy Solutions

We will invest RM90 mil to support BEV ecosystem with the following key strategic moves:

- 1 Build charging infrastructure
- 2 Reskill & upskill workforce
- 3 Lead by example through TNB Fleet electrification
- 4 Sponsor EV-related studies
- 5 Foster coalition among EV sector players

### 2030 EV Market Potential



### Driving changes in customer behaviour via myTNB



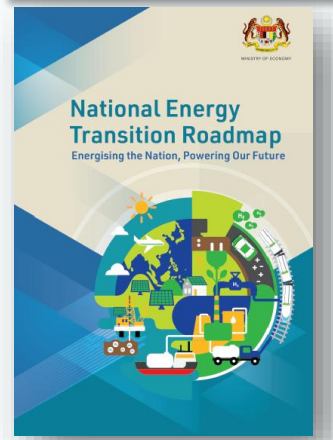
Usage of Energy Budget features via myTNB

- As of Dec 2024, ~876k users have subscribed
- Driving energy efficiencies resulting CO<sub>2</sub> avoidance



# The National Energy Transition Roadmap (NETR) aims to shift Malaysia from a traditional fossil fuel-based economy to a high-value green economy

**Responsible Transition (RT) Pathway 2050**  
to shift Malaysia's energy systems from fossil fuel-based to greener and low-carbon systems



**Aligned with the national aspirations and commitments to sustainable development**

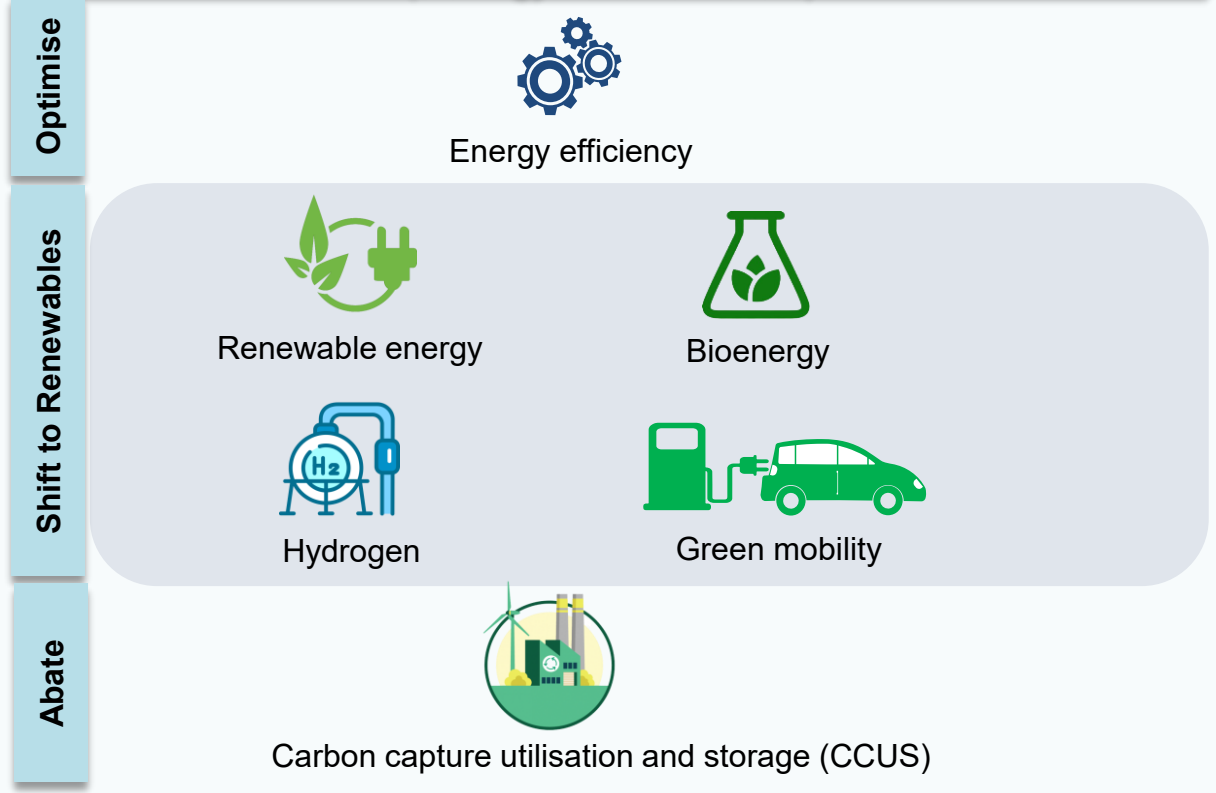
The **Twelfth Malaysia Plan 2021-2025** which outlines aspirations for the nation to achieve net zero emissions by 2050.

The **National Energy Policy (DTN)** launched in September 2022 with aspirations to become a low carbon nation in 2040.

**Review of RE policies**

- 1 To increase the country's installed RE capacity from **40% in 2035** to **70% by 2050**;
- 2 To introduce the concept of a **self-contained system according to the "willing buyer, willing seller" principle** to the RE development framework;
- 3 To increase **the installation of solar systems on government buildings**; and
- 4 To allow **cross-border RE trade** through the establishment of an electricity exchange system, complementing the ASEAN power grid initiative.

## NETR Part 1 (6 energy transition levers)



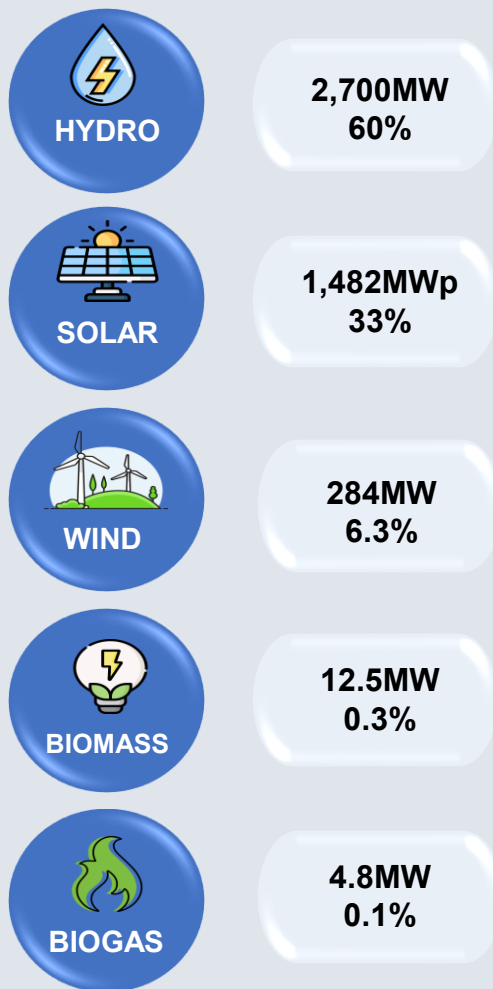
## NETR Part 2 (Focus on biomass, waste-to-energy usage, CCS and hydrogen integration)

- 1 Establish the National Energy Council
- 2 Set up the National Energy Transition Facility (NETF) with a seed fund of RM2 billion
- 3 Establish and launch a RE exchange in 2024

We remain resolute in delivering our RE target capacity of 14.3GW by 2050

### RE portfolio

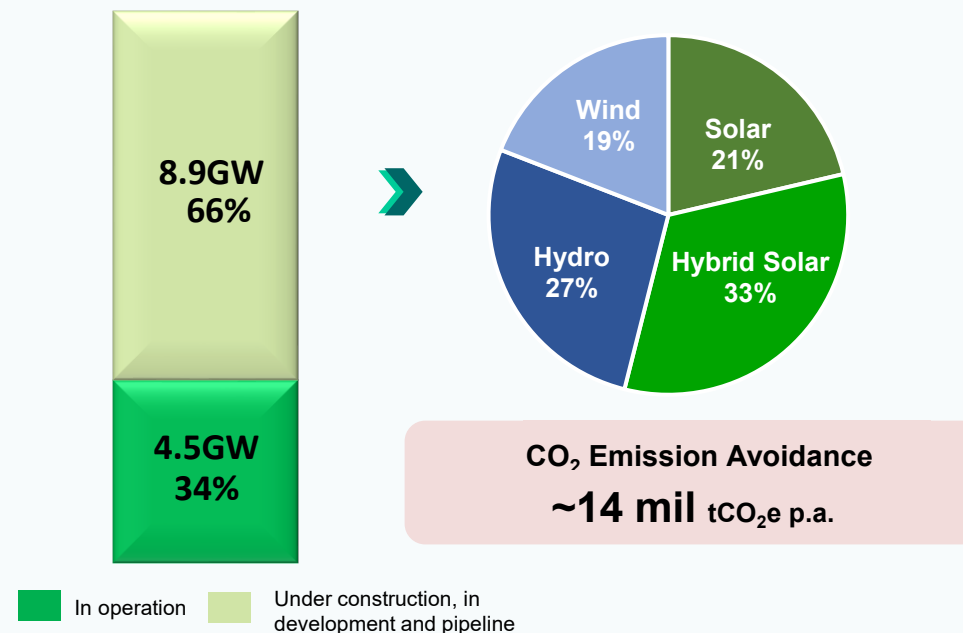
4.5GW as at March 2025



### Champion for 3 flagship catalyst projects

- Establishment of Large-Scale Solar Parks over 5 sites, each with 100MW capacity,
- Development of Hybrid Hydro-Floating Solar (HHFS) at existing dams with a capacity of 2,500MW, and
- Co-firing of Hydrogen and Ammonia at our power plants.

### 13.4GW Secured RE Capacity (as at March 2025)



Notes:

1. Solar gross capacity is quoted in MWp
2. Numbers manually computed will not match due to decimal variance

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# Thank you

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