Briefing on Tariff Review:

Effective 1st Jan 2014

20th December 2013





- A. Tariff Review
- B. Rationale for Tariff Review
- C. Question and Answer

Summary of Tariff Review



i. Average electricity tariff rate in Peninsular Malaysia to be increased by **4.99 sen/kWh** (14.89%) from 33.54 sen/kWh to 38.53 sen/kWh, from 1st January 2014, to cover:

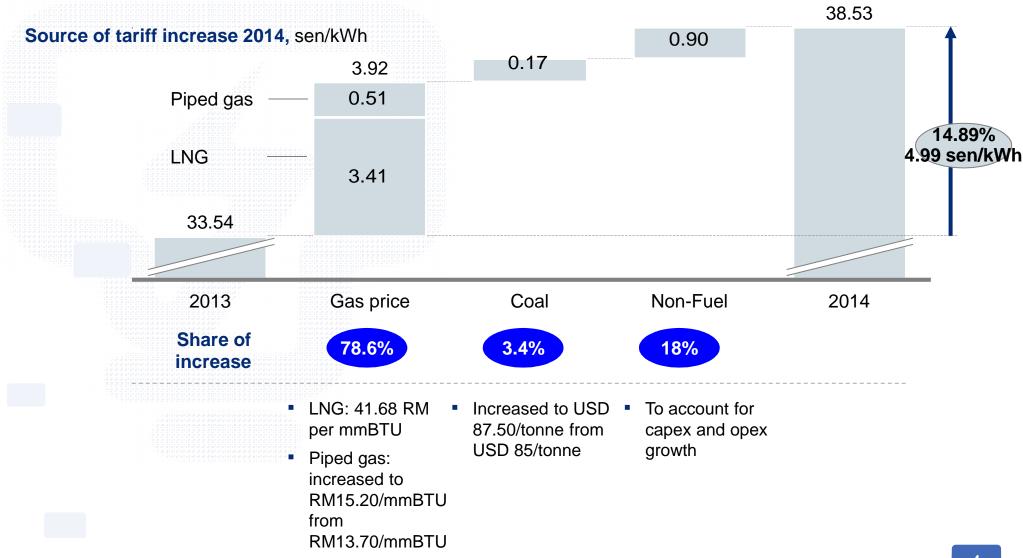
Tariff Components	sen/kWh	% increase
Current Overall Average Tariff	33.54	
Fuel Components:		
 Piped-gas regulated price (from RM13.70/mmBTU to RM15.20/mmBTU @1,000 mmscfd) 	0.51	1.52
 Coal (market price) (from USD85/tonne to USD87.5/tonne CIF@CV 5500kcal/kg) 	0.17	0.51
 LNG RGT market price at RM41.68/mmBTU (for gas volume > 1000 mmscfd) 	3.41	10.17
Non-fuel component (TNB Base Tariff)	0.90	2.69
NEW AVERAGE TARIFF	38.53	14.89



- A. Tariff Review
- B. Rationale for Tariff Review
- C. Question and Answer

Tariff will increase by 4.99 sen/kWh in 1st Jan 2014 79% of the tariff increase in January 2014 is due to removal of gas subsidies and introduction of LNG at market price







4.6 million domestic customers (70%) will not see any bill increase under the new tariff scheme

Domestic



10.6%

Average increase

Average Selling Price

Tariff

31.66 sen/kWh (28.63 sen/kWh in 2013)

Commercial



Average increase

47.92 sen/kWh

16.9%

(41.01 sen/kWh in 2013)

Industrial



16.9%

Average increase

36.15 sen/kWh

(30.94 sen/kWh in 2013)

4 6 million households

UNAFFECTED

Impact

Highlights:

- Lifeline band 0 200 kWh at 21.8 sen/kWh since 1997
- 201 300 kWh remained at 33.4 sen/ kWh since 2009
- Domestic Tariff band reduced from 9 bands to 5 bands

9 million
LV Commercial
customers

will only experience between RM1 – RM64 increase in their monthly bill

6 thousand LV Industrial customers

will only experience between RM0.66 – RM52 increase in their monthly bill.

0.9 million Domestic Customers have been enjoying free electricity every year since 2009



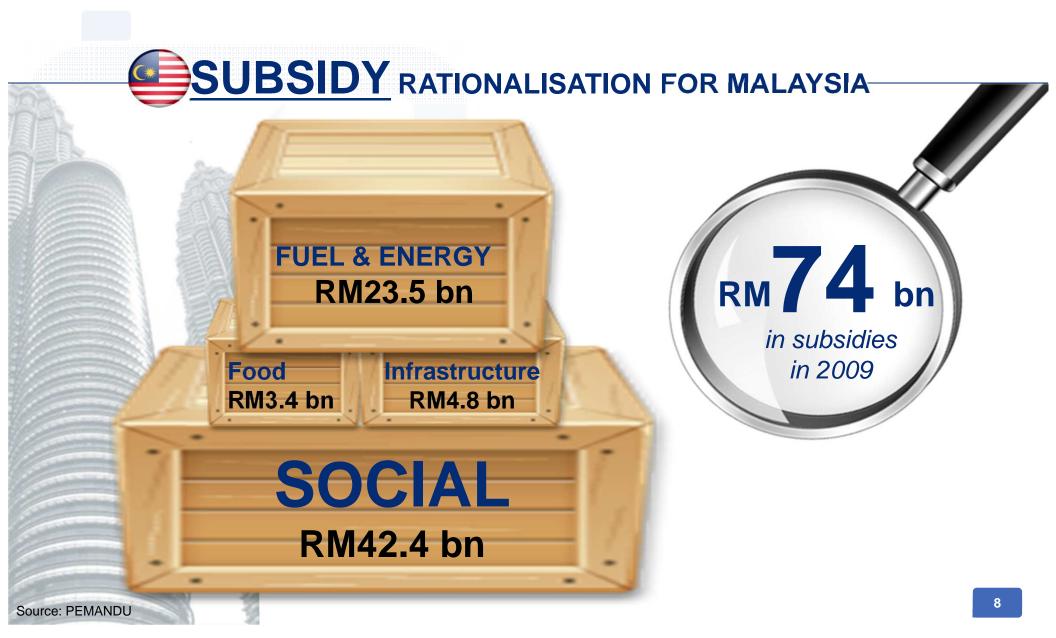
RM 20 Rebate	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013
Total Subsidy	RM116 mil	RM123 mil	RM126 mil	RM124 mil	RM147 mil
No of Customers	0.91 mil	0.94 mil	1.00 mil	0.94 mil	0.91 mil



- A. Tariff Review
- B. Rationale for Tariff Review
- C. Question and Answer

There is a need to address electricity subsidies within the broader context of Malaysia's subsidy rationalisation programme





The Government has recognised the increasing urgency and importance of subsidy rationalisation



INCREASING URGENCY FOR SUBSIDY REFORM

Subsidy rationalisation critical for Malaysia's growth

We must increase our GDP and reduce government spending. Malaysians need to be aware that we are one of the highest subsidized nation even higher than Indonesia & Philippines



Rationalisation of subsidies a key theme

...It is difficult to imagine achieving high income status without an effective and efficient energy sector. A key theme across our analysis is the rationalisation of pricing and subsidies across the energy value chain



12 July 2013¹

Fitch Revises Malaysia's Outlook to Negative

Malaysia's public finances are its key rating weakness. Fitch believes it will be difficult for the government to achieve its interim 3% Federal Govt deficit target for 2015 without additional consolidation measures.

Fitch Ratings

30 July 2013

PM addresses concerns over Fitch downgrade

We are just looking at various policy options but we do understand that there's a need for us to strengthen the fiscal and macro position of the government, [...] details would be unveil specifically in the forthcoming Budget.



1 August 2013



- A. Tariff Review
- B. Rationale for Tariff Review
- C. Question & Answer





Disclaimer



All information contained herein is meant strictly for the use of this presentation only and should not be used or relied on by any party for any other purpose and without the prior written approval of TNB. The information contained herein is the property of TNB and it is privileged and confidential in nature. TNB has the sole copyright to such information and you are prohibited from disseminating, distributing, copying, re-producing, using and/or disclosing this information.

Contact Details



For further enquiries, kindly contact us at:

INVESTOR RELATIONS & MANAGEMENT REPORTING DEPARTMENT

Tenaga Nasional Berhad 4th Floor, TNB Headquarters No.129, Jalan Bangsar, 59200 Kuala Lumpur, MALAYSIA

Tel: +603 2296 5566 Fax: +603 2284 0095

Email: tenaga_ird@tnb.com.my

Website: www.tnb.com.my

IR OFFICERS:

 Anida
 +603 2296 6077
 anidai@tnb.com.my

 Sherleen
 +603 2296 6183
 sherleenaa@tnb.com.my

 Effa
 +603 2296 6647
 effarizamn@tnb.com.my

 Nadia
 +603 2296 6787
 nuranadiaah@tnb.com.my



THANK YOU