

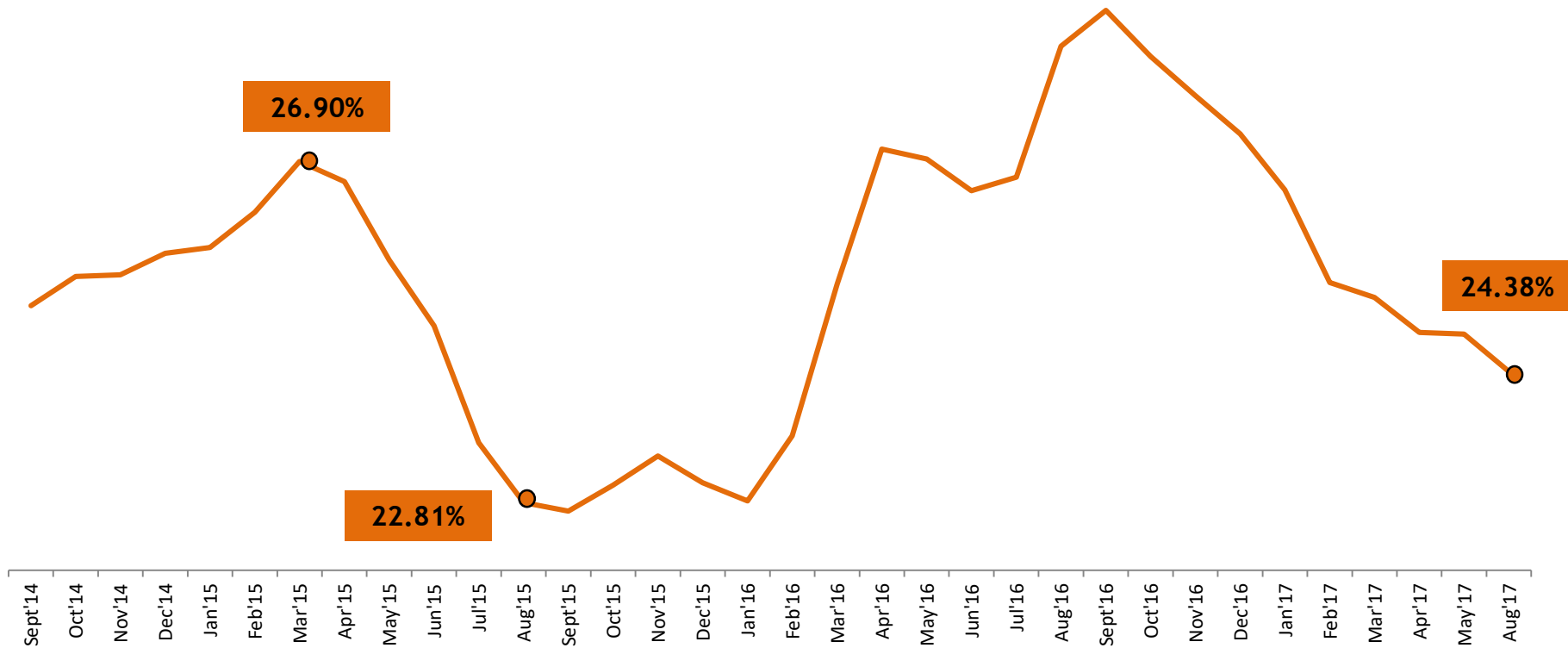
Units Electricity Sales (Peninsula)

UNITS SALES		FY2016					FY2017				
		1Q	2Q	3Q	4Q	FY'16	1Q	2Q	3Q	4Q	FY'17
Industrial	Gwh	11,101	10,819	10,603	10,400	42,923	10,975	10,966	10,794	11,118	43,853
	Growth (%)	1.2	(1.4)	(1.5)	(5.5)	(1.8)	(1.1)	1.4	1.8	6.9	2.2
Commercial	Gwh	9,368	9,404	9,804	10,065	38,641	10,053	9,530	9,649	10,017	39,249
	Growth (%)	3.9	6.1	9.1	7.5	6.7	7.3	1.3	(1.6)	(0.5)	1.6
Domestic	Gwh	5,886	5,981	6,700	6,756	25,323	6,244	5,930	5,980	6,586	24,740
	Growth (%)	6.3	12.0	16.0	10.4	11.2	6.1	(0.9)	(10.7)	(2.5)	(2.3)
Others	Gwh	491	498	494	488	1,971	539	531	530	545	2,145
	Growth (%)	(1.0)	1.0	6.9	1.0	2.0	9.8	6.6	7.3	11.7	8.8
Total	Gwh	26,846	26,702	27,601	27,709	108,858	27,811	26,957	26,953	28,265	109,986
	Growth (%)	3.2	4.0	6.2	2.7	4.0	3.6	1.0	(2.3)	2.0	1.0

	FY'17	FY'16
Growth (%)	1.0	4.0

SHAREHOLDING STATUS

Foreign Shareholding (%) as at August 2017



Trending FY2017 (%)

Sept'16	Oct'16	Nov'16	Dec'16	Jan'17	Feb'17	Mar'17	Apr'17	May'17	Jun'17	Jul'17	Aug'17
28.71	28.16	27.69	27.23	26.56	25.45	25.27	24.85	24.83	24.80	24.62	24.38