

# DEMAND SALES

## Monthly Units Electricity Sales (Peninsula)

UNITS SALES		FY 2011											FY 2012			
		Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov
Industrial	Gwh	3,377	3,072	3,502	3,290	3,423	3,445	3,041	3,614	3,497	3,513	3,464	3,627	3,500	3,310	3,620
	Growth (%)	1.4	(0.6)	2.1	0.4	2.1	1.3	2.5	3.2	2.5	(0.6)	3.8	5.5	3.6	7.7	3.4
Commercial	Gwh	2,612	2,462	2,682	2,398	2,536	2,486	2,342	2,776	2,703	2,759	2,735	2,729	2,687	2,856	2,470
	Growth (%)	9.5	6.0	7.5	1.9	2.9	3.1	0.7	4.8	2.5	5.5	6.8	2.8	2.9	16.0	(7.9)
Domestic	Gwh	1,674	1,479	1,604	1,455	1,486	1,422	1,454	1,590	1,652	1,674	1,645	1,600	1,779	1,522	1,577
	Growth (%)	8.6	7.7	10.5	6.2	(0.1)	0.9	(6.7)	(4.2)	1.3	1.9	7.4	2.6	6.3	2.9	(1.7)
Others	Gwh	116	123	123	124	126	120	113	127	124	132	121	124	163	166	69
	Growth (%)	9.4	16.0	10.8	8.8	0.8	11.1	(3.4)	6.7	6.9	17.9	(4.7)	9.7	40.5	35.0	(43.9)
TOTAL	Gwh	7,779	7,136	7,911	7,267	7,571	7,473	6,950	8,107	7,976	8,078	7,965	8,080	8,129	7,854	7,736
	Growth (%)	5.7	3.5	5.7	2.2	1.9	1.9	(0.2)	2.2	2.3	2.2	5.4	4.1	4.5	10.1	(2.2)

1<sup>st</sup> Qtr FY'11  
5.0%

2<sup>nd</sup> Qtr FY'11  
2.0%

3<sup>rd</sup> Qtr FY'11  
1.5%

4<sup>th</sup> Qtr FY'11  
3.9%

1<sup>st</sup> Qtr FY'12  
3.9%

12 Months FY'11  
3.1%

1st Qtr	YTD FY 2011	YTD FY 2012
Growth (%)	5.0	3.9

# SHAREHOLDING STATUS

## Foreign Shareholding as at Nov 2011

