

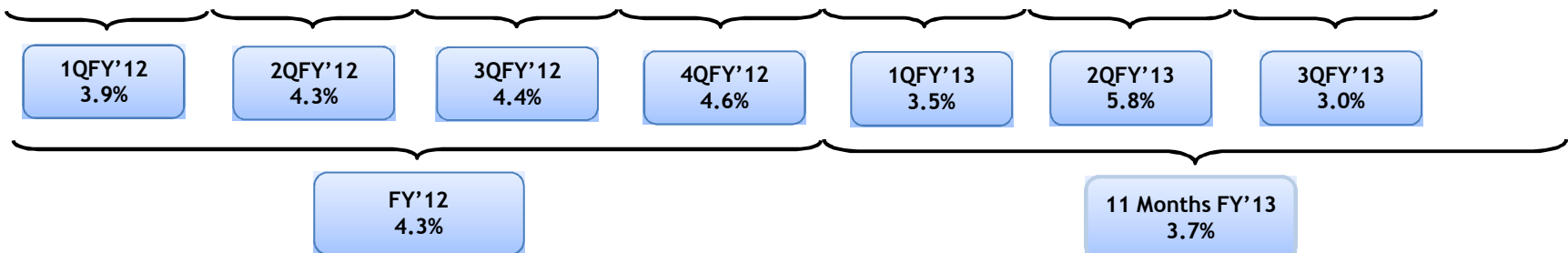
DEMAND SALES

Monthly Units Electricity Sales (Peninsula)

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UNITS SALES		FY 2012												FY 2013											
		Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	
Industrial	Gwh	3,500	3,310	3,620	3,396	3,455	3,247	3,301	3,642	3,520	3,683	3,593	3,655	3,395	3,518	3,628	3,410	3,518	3,614	3,093	3,665	3,638	3,684	3,569	
	Growth (%)	3.6	7.7	3.4	3.2	0.9	(5.7)	8.5	0.8	0.7	4.8	3.7	0.8	(3.0)	6.3	0.2	0.4	1.8	11.3	(6.3)	0.6	3.4	0.0	(0.7)	
Commercial	Gwh	2,687	2,856	2,470	2,677	2,678	2,662	2,612	2,809	2,778	2,895	2,832	2,873	2,765	2,724	2,922	2,669	2,938	2,869	2,570	2,975	2,983	2,986	2,977	
	Growth (%)	2.9	16.0	(7.9)	11.6	5.6	7.1	11.5	1.2	2.8	4.9	3.5	5.3	2.9	(4.6)	18.3	(0.3)	9.7	7.8	(1.6)	5.9	7.4	3.1	5.1	
Domestic	Gwh	1,779	1,522	1,577	1,517	1,623	1,610	1,605	1,654	1,706	1,814	1,724	1,744	1,802	1,614	1,760	1,645	1,715	1,774	1,693	1,814	1,871	1,801	1,862	
	Growth (%)	6.3	2.9	(1.7)	4.3	9.2	13.2	10.4	4.0	3.3	8.4	4.8	9.0	1.3	6.0	11.6	8.4	5.7	10.2	5.5	9.7	9.7	(0.7)	8.0	
Others	Gwh	163	166	69	134	141	131	132	139	137	145	137	136	150	136	147	145	155	159	152	147	149	146	115	
	Growth (%)	40.5	35.0	(43.9)	8.1	11.9	9.2	16.8	9.4	10.5	9.8	13.2	9.7	(8.0)	(18.1)	113.0	8.2	9.9	21.4	15.2	5.8	8.8	0.7	(16.1)	
TOTAL	Gwh	8,129	7,854	7,736	7,724	7,897	7,650	7,650	8,244	8,141	8,537	8,286	8,408	8,112	7,992	8,457	7,869	8,326	8,416	7,508	8,601	8,641	8,617	8,523	
	Growth (%)	4.5	10.1	(2.2)	6.3	4.3	2.4	10.1	1.7	2.1	5.7	4.0	4.1	(0.2)	1.8	9.3	1.9	5.4	10.0	(1.9)	4.3	6.1	0.9	2.9	



11M	FY'12	FY'13
Growth (%)	4.3	3.7

SHAREHOLDING STATUS

Foreign Shareholding as at July 2013

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