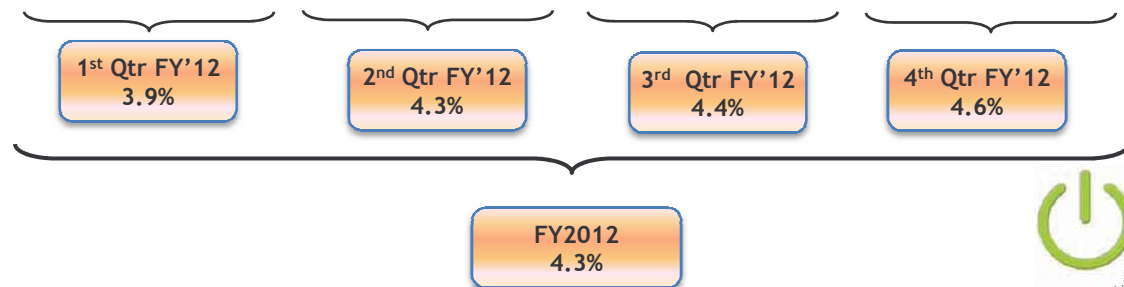


DEMAND SALES

Monthly Units Electricity Sales (Peninsula)

		FY 2011				FY 2012												FY 13
UNITS SALES		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
Industrial	Gwh	9,951	10,158	10,152	10,604	3,500	3,310	3,620	3,396	3,455	3,247	3,301	3,642	3,520	3,683	3,593	3,655	3,395
	Growth (%)	1.0	1.3	2.7	2.9	3.6	7.7	3.4	3.2	0.9	(5.7)	8.5	0.8	0.7	4.8	3.7	0.8	(3.0)
Commercial	Gwh	7,756	7,420	7,821	8,223	2,687	2,856	2,470	2,677	2,678	2,662	2,612	2,809	2,778	2,895	2,832	2,873	2,765
	Growth (%)	7.7	2.6	2.8	5.0	2.9	16.0	(7.9)	11.6	5.6	7.1	11.5	1.2	2.8	4.9	3.5	5.3	2.9
Domestic	Gwh	4,757	4,363	4,696	4,919	1,779	1,522	1,577	1,517	1,623	1,610	1,605	1,654	1,706	1,814	1,724	1,744	1,802
	Growth (%)	9.0	2.2	(3.2)	3.9	6.3	2.9	(1.7)	4.3	9.2	13.2	10.4	4.0	3.3	8.4	4.8	9.0	1.3
Others	Gwh	362	370	364	377	163	166	69	134	141	131	132	139	137	145	137	136	150
	Growth (%)	12.1	6.6	3.4	7.1	40.5	35.0	(43.9)	8.1	11.9	9.2	16.8	9.4	10.5	9.8	13.2	9.7	(8.0)
TOTAL	Gwh	22,826	22,311	23,033	24,123	8,129	7,854	7,736	7,724	7,897	7,650	7,650	8,244	8,141	8,537	8,286	8,408	8,112
	Growth (%)	5.0	2.0	1.5	3.9	4.5	10.1	(2.2)	6.3	4.3	2.4	10.1	1.7	2.1	5.7	4.0	4.1	(0.2)

	FY 2011	FY 2012
Growth (%)	3.1	4.3



SHAREHOLDING STATUS

Foreign Shareholding as at September 2012

