



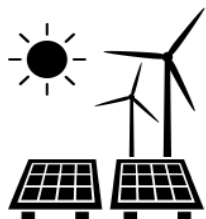
MESYUARAT AGUNG TAHUNAN TENAGA NASIONAL BERHAD KE - 28




15 MEI 2018

REIMAGINING TNB FOR A BETTER & BRIGHTER FUTURE

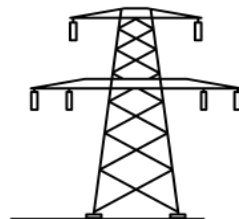
Our Strategic Plan 2017 - 2025 Towards Achieving Top 10 Global Utilities

FUTURE GENERATION SOURCES



-  Growing **renewable energy**
-  Expansion of **international conventional capacity**
-  Improving performance of **existing generation fleet**

GRID OF THE FUTURE



-  Towards an **automated** and **digital network**
-  Optimising **network's productivity**
-  Leveraging on **network innovation**


WINNING THE CUSTOMER



-  Enhancing **customers' experience**
-  Improving **retail productivity** and **efficiency**
-  Innovations of **new products** and **services offering**

FUTURE PROOF REGULATIONS



-  Collaboration with **key stakeholders** towards a **stable** and **sustainable regulatory landscape**

STABLE EARNINGS OUTLOOK SUPPORTED BY THE CONTINUITY OF THE IBR FRAMEWORK



Base tariff at
39.45 sen/kwh

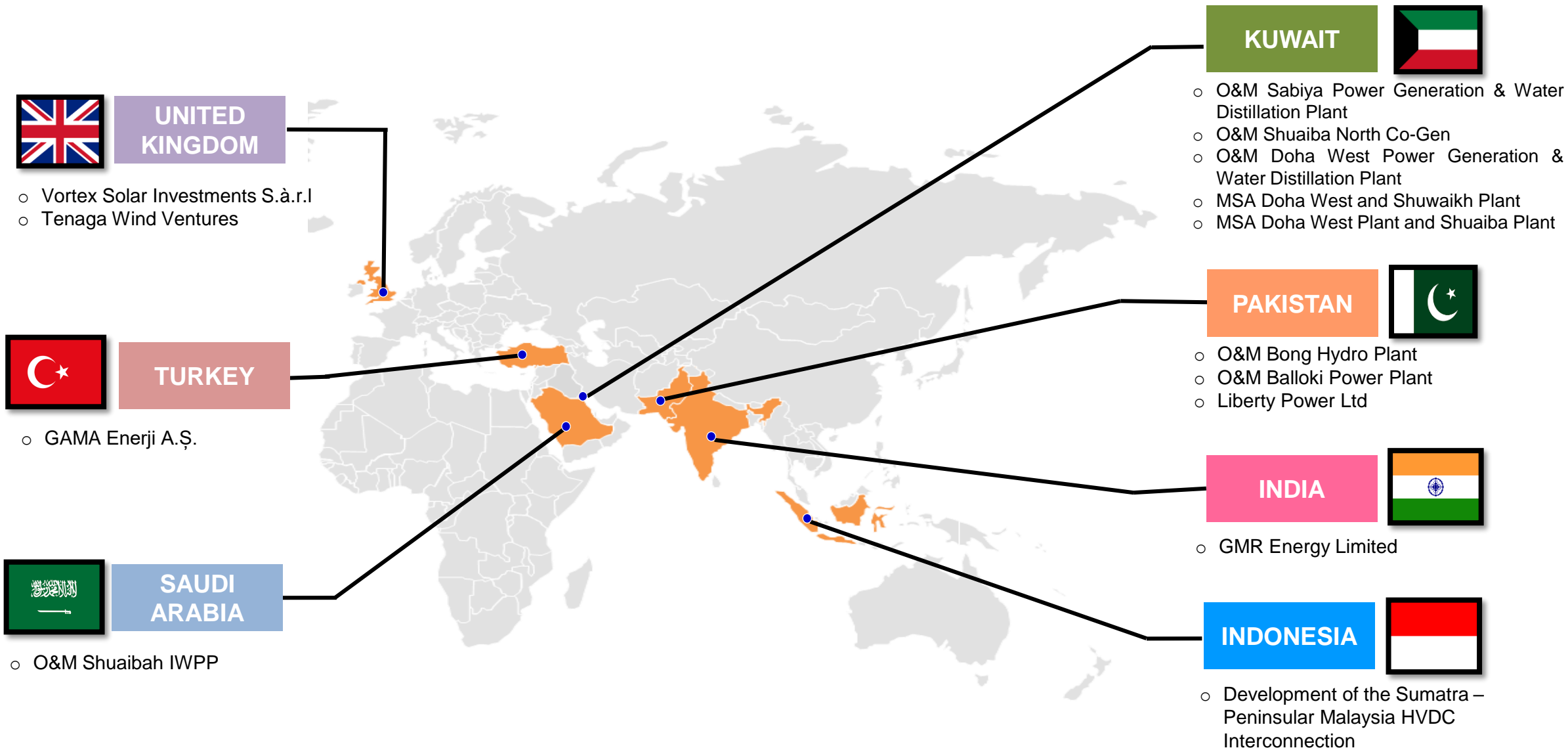
Stable earnings

ICPT rebate at **1.52** sen/kwh
from 1 January to 30 June 2018

Sustainable
shareholders return

STRATEGIC POSITIONING TO ACHIEVE ASPIRATION

TNB is currently present in more than 5 countries



CONTINUOUSLY EXPANDING IN RENEWABLE ENERGY MARKET

80% stake acquisition

53 operational onshore
medium wind turbines

26.1 MW
gross installed capacity

GBP 77 million
total cost acquisition

370 MW total TNB net
renewable energy capacity



WE ARE COMMITTED TO MINIMIZE OUR ENVIRONMENTAL IMPACT

GHG EMISSIONS



Utilizing **ultra-supercritical technology** for new coal-fired power plants – Manjung 4, Manjung 5 and Jimah East Power



Decommissioned inefficient and ageing plants – Paka CCGT and Stesen Janakuasa Jambatan Connought

BIODIVERSITY MANAGEMENT



Preserving animal habitat such as Kelah Sanctuary & Lampam Sungai fish breeding



TNB Youth Environmental Education & Awareness Programme National focusing on National Elephant Conservation Center at Sungai Deka, Hulu Terengganu.

ENVIRONMENT MANAGEMENT



Adopted **Environmental Policy & TNB Green Policy**



Strategic partner with Department of Environment (DOE) to promote environmental management



ASEAN ENERGY AWARDS 2017
Winner – Clean Coal Use and Technology

COMMUNITIES ARE THE CENTRE OF WHAT WE DO

PARTNERING WITH OUR CUSTOMERS



Installation of **Smart Meters**



Home Energy Report (HER)

BUILDING OUR COMMUNITIES



RM25 MN for educational sponsorship & welfare program through Yayasan Tenaga Nasional



RM4.9 MN for Back to School Programme

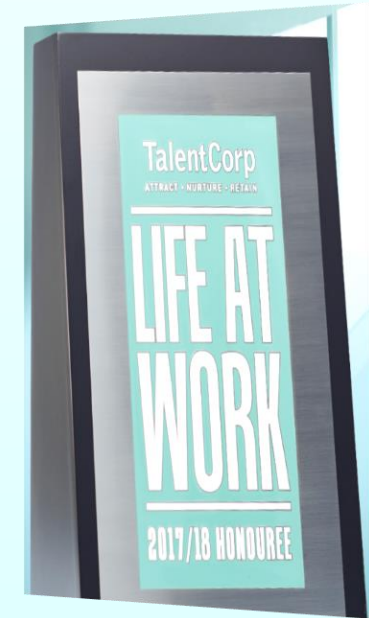
EMPOWERING OUR PEOPLE



Positive workplace culture to attract, retain and develop talents



Developing our people to become leaders by investing into **capability building**



TALENTCORP
Life At Work
2017/2018
Honouree

UPHOLDING THE HIGHEST STANDARD OF CORPORATE GOVERNANCE THROUGH...



**LEADERSHIP &
EFFECTIVENESS**



ACCOUNTABILITY



**RELATIONS WITH
SHAREHOLDERS**



**STATEMENT ON RISK
MANAGEMENT &
INTERNAL CONTROLS**



**MSWG – ASEAN
CORPORATE
GOVERNANCE
RECOGNITION 2017**
*Excellence Award for
CG Disclosure (10th
place)*

MAINTAIN POSITIVE TRAJECTORY IN FINANCIAL PERIOD ENDED DECEMBER 2017



REVENUE
RM15.83 billion



OPERATING PROFIT
RM3.15 billion

EBITDA
RM5.20 billion

EBITDA MARGIN
32.8%



PROFIT AFTER TAX
RM2.74 billion



COMMITMENT TO OUR SHAREHOLDERS THROUGH SUSTAINABLE DIVIDEND PAYOUTS

21.41 sen per share
Total Dividend

RM1.21 billion
Total Payout

6.7%
Total Shareholder Return



50%
Payout Ratio

OUR HEARTFELT APPRECIATION GOES TO...



GOVERNMENT OF MALAYSIA

- The Government of Malaysia;
- Ministry of Energy, Green Technology and Water and other Ministries;
- The Energy Commission; and
- Other agencies for all the assistance rendered.



**Our Valued Shareholders
& Customers**



TNB Employees