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KUCHING: Advancecon Holdings Bhd's (Advancecon) wholly-owned subsidiary, Advancecon Infra Sdn Bhd (AISB), has signed a memorandum of understanding (MOU) with Teras Impiana Sdn Bhd (TISB) to explore business opportunities in construction, engineering, infrastructure, technology, mechanical and electrical (M&E), industrial and mission-critical projects.

The 12-month MOU provides a platform for both parties to jointly identify, evaluate and pursue suitable projects by combining Advancecon's expertise in earthworks, civil engineering and infrastructure delivery with TISB's capabilities in engineering, procurement, construction and commissioning (EPCC), M&E and mission-critical infrastructure.

The collaboration comes as Malaysia continues to attract investments in data centres, semiconductor-related facilities, advanced manufacturing and clean energy infrastructure, sectors that require integrated capabilities spanning site preparation, civil engineering, technical infrastructure, M&E systems and commissioning readiness.

Advancecon managing director, Phum Boon Eng said the collaboration marked a strategic step in broadening the group's participation in infrastructure-related opportunities.

"This MOU represents a strategic step for Advancecon as we continue to broaden our participation across infrastructure-adjacent opportunities.

"By collaborating with a technically specialised EPCC partner such as Teras Impiana, we aim to explore opportunities



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in higher-specification project segments where civil engineering, infrastructure execution and mission-critical M&E capabilities can complement one another," she said.

She added that while Advancecon's core strengths remain in earthworks and civil engineering, future infrastructure developments increasingly require integrated capabilities covering technical infrastructure, M&E integration and commissioning readiness.

"This collaboration allows us to explore a stronger value chain proposition for clients and investors," she said.

TISB is an EPCC contractor specialising in mission-critical facilities, including cleanroom manufacturing plants, healthcare infrastructure and Tier-rated data centres. The company is a CIDB G7-registered contractor with certifications under the Energy Commission Class A and Tenaga Nasional Berhad, with capabilities covering high-voltage electrical works, specialised M&E installations, clean energy systems, civil and structural

works, project management, facility management and system integration.

Teras Impiana managing director Ir. Bavananthan said the partnership combines the complementary strengths of both companies.

"We are pleased to explore this collaboration with Advancecon, whose established track record in earthworks, civil engineering and infrastructure delivery complements our technical capabilities in mission-critical M&E, cleanroom, data centre and electrical systems.

"We believe this partnership can create a stronger combined proposition for clients seeking reliable, integrated and technically capable project delivery partners," he said.

He said the increasing complexity of infrastructure projects, particularly in data centres, healthcare facilities, advanced manufacturing and power-related developments, would make integrated civil engineering and specialised technical systems increasingly important.