



## SIARAN AKHBAR PRESS STATEMENT

S.A. 2014/04/15 (HQ)

### TNB WITH TRILLIANT ON SMART GRID TECHNICAL EXCHANGE COLLABORATION FOR MALAYSIA

#### MEMORANDUM OF UNDERSTANDING (MOU) PROVIDES TECHNICAL EXCHANGE COLLABORATION FRAMEWORK TO MEET MALAYSIA'S SMART ENERGY NEEDS

Tenaga Nasional Berhad (TNB), the largest electric utility in Malaysia recently signs a Memorandum of Understanding (MOU) with Trilliant, a leading smart grid platform company based in the United States of America, following the U.S.-Asia Pacific Comprehensive Energy Partnership's (USACEP) High-Level Meetings and ahead of a historic visit by President Barack Obama to Malaysia.

The MOU will provide a framework for collaboration between the two companies to exchange technical information and training, and to explore models to deliver smart grid benefits such as enhanced energy efficiency, improved reliability, and energy security to the people throughout TNB's customer base in Malaysia.

As the third largest economy in South East Asia which is growing at a relatively high rate, it is vital for Malaysia to ensure affordable, secure and cleaner energy supplies to meet and sustain its economic growth. Smart grid is an enabler that will help the country modernize its energy infrastructure in the 21<sup>st</sup> century to meet this goal.

The MOU was signed by Datuk Seri Ir. Azman Bin Mohd, President and CEO of TNB, and Bryan Spear, Asia Pacific Managing Director for Trilliant. The signing ceremony was witnessed by Mr. James Steele, Senior Advisor, Economic Policy, East Asia Pacific, U.S. Department of State and Tan Sri Leo Moggie, the Chairman of TNB, as well as representatives from the Export-Import Bank of the United States, the U.S. Trade and Development Agency, and the U.S. Embassy Kuala Lumpur.

"We are delighted to have this technical exchange collaboration with Trilliant as we look to build a smart energy infrastructure to deliver benefits to our customers and help Malaysia continue on its economic growth path," said Datuk Seri Ir. Azman. "Trilliant is one of the global leaders in the smart grid industry and we look forward to a successful collaboration in reaching this goal."

"We are honored to have this technical collaboration with TNB, one of the leading utilities in the region, to work together in leveraging our proven technology and experience to help deliver the benefits of a smarter grid to TNB's customers," said Bryan Spear. "We look forward to a long-term technical exchange collaboration that will help enhance energy security and sustainability, and contribute to developing a sustainable high-tech industry in Malaysia."

**Released in Kuala Lumpur on April 25, 2014**

Kindly forward all press enquiries to Md. Derus Bunchit (TNB) at 019-2662296  
/ Maizatul Nadiah Saadon (TNB) at 017-3816602 / Bryan Spear (Trilliant) at +65 6832 5042

### **About TNB**

Tenaga Nasional Berhad (TNB) is the largest electricity utility in Malaysia and a leading utility company in Asia. Listed on the Main Board of Bursa Malaysia with almost RM99 billion in assets, the Company's more than 34,900 employees serve an estimated 8.4 million customers in Peninsular Malaysia, Sabah and Labuan. TNB has been "Keeping the Lights On" in Malaysia ever since it was set up as the Central Electricity Board in 1949, powering national development via the provision of reliable and efficient electricity. For more information, please visit <http://www.tnb.com.my/about-tnb/corporate-profile.html>

### **About Trilliant**

Trilliant (a company based in Silicon Valley) helps leading utilities and energy retailers achieve their smart grid visions through the Trilliant Communications Platform, the only communications platform purpose-built for the energy industry that integrates disparate systems of systems into a unified whole. The Trilliant Platform is deployed with more than 200 utilities worldwide to enhance energy efficiency, improve grid reliability, lower operating costs, integrate renewable energy resources and electric vehicles, and empower consumers to better manage their energy consumption. For more information, visit [www.trilliantinc.com](http://www.trilliantinc.com).

### **About the United States – Asia Pacific Comprehensive Energy Partnership (USACEP)**

At the 7th East Asia Summit in November 2012, President Barack Obama, in partnership with Sultan Haji Hassanal Bolkiah of Brunei Darussalam and President Susilo Bambang Yudhoyono of the Republic of Indonesia, announced the formation of the U.S.-Asia Pacific Comprehensive Energy Partnership (USACEP). This initiative offers a framework for expanding energy and environmental cooperation across existing regional forums to advance efforts to ensure affordable, secure, and cleaner energy supplies for the region.