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LOCAL INDUSTRIAL NEWS 本地业界动态

Tenaga Nasional Berhad Adds More UD Heavy-duty Que

UD Trucks and sole distributor partner Tan Chong Industrial Equipment Sdn Bhd (TCIE) recently handed over nine heavy-duty UD Quester 8-litre rigid trucks to Tenaga Nasional Berhad (TNB) Fleet Management Department, raising its UD fleet to 40 trucks.

A momentous truck handover event to mark this milestone was held at the headquarters of TNB, with attendance from all the companies' management teams.

Filip Van den Heede, Managing Director Hub Malaysia, UD Trucks said at the handover event: "As a highly valued customer of ours, we are very glad and honoured that TNB, whose core business is to provide electricity nationwide and is a key contributor to nation building, has purchased another nine units of the heavy-duty Quester. TNB's choice is a testament of UD Truck's reliability. Quester is made to fit all the needs of Malaysian customers and their logistics demands, with versatility, uptime and safety in mind. It is a truck designed for reliability and built with robust and quality components to deliver extra productivity and superior uptime. We are confident that TNB and Malaysia's electricity supply would benefit greatly from these trucks."

Echoing Van den Heede's delight, Wong King Yoon, Chief Executive Officer, TCIE, said: "This truly highlights a successful relationship with a valued customer based on our brand promise to go the extra mile, which comprises quality products and strong aftermarket support that we have been providing. We are highly appreciative of the confidence TNB continues to give us."

TNB's activities represent the entire electricity production and supply value chain. These nine newly purchased UD Quester trucks comprised seven 18-tonne trucks and two 24-tonne trucks that would be used by TNB as mobile generator sets to support the national electricity needs in case of any breakdown, standby and planned shutdown. All the trucks would be allocated at TNB's Fleet Management Department branches across Peninsula Malaysia.

Mohammad Anas Ibrahim, General Manager, Core Operation & Shared Services, Fleet Management Department, Tenaga Nasional Berhad, said: "TNB's role as the nation's electricity provider is to ensure that customers are connected with power from power plants through a network system made up of transmission lines, substations and distribution lines. It is via this reliable system that TNB supplies electricity to Malaysians consistently and continuously, as well as ensuring there is always a balance between demand and supply. If any case of electricity breakdown happens, it needs to be resolved quickly by having mobile generator sets as immediate backup.



From left: A. Rahman Hamdan, Acting Senior Manager, Fleet Operation, Tenaga Nasional Berhad, Md Yusof Md Din, Senior Manager, Business Development & Marketing, Tenaga Nasional Berhad, Azlan Sani Md Morshid, General Manager, Strategy & Portfolio Planning, Tenaga Nasional Berhad, Mohammad Anas Ibrahim, General Manager, Core Operation & Shared Services, Tenaga Nasional Berhad, Wong King Yoon, Chief Executive Officer, Tan Chong Industrial Equipment Sdn Bhd, Jaclyn Loy, Finance Director, Tan Chong Industrial Equipment Sdn Bhd, Filip Van den Heede, Managing Director Hub Malaysia, UD Trucks and Mohammad Anas Ibrahim, Senior Manager, General Set Operation, Tenaga Nasional Berhad at the handover ceremony.

国能再购置多辆UD Quester重型卡车

UD Trucks和独家授权经销商陈唱工业用具有限公司 (Tan Chong Industrial Equipment, 简称TCIE) 指出, 国家能源有限公司 (TNB) 车队管理部最近再购置9辆UD Quester重型卡车。如今, 这个全马最大的电力供应商, 其车队共有40辆UD卡车。

这个富有纪念意义的卡车移交仪式日前在国能总部举行。出席这项卡车移交仪式的嘉宾包括两家公司的管理层以及国能高层和职员。

马来西亚UD Trucks董事经理赫德 (Filip Van den Heede) 说: "国能是我们尊贵的客户, 我们感到很荣幸, 因为这家供应全马电源以及肩负国家建设的企业决定再购置9辆Quester重型卡车。国能选择我们, 证明了UD 卡车非常坚固耐用。Quester专为马来西亚客户而设计, 它能够满足客户的运输需求, 而且操作性能佳、耐用及安全。这是一款非常可靠且坚固的卡车, 它能够提高客户的生产量, 运行时间超长。我们有信心这些卡车能给予国能和马来西亚的电服务很大的帮助。"

陈唱工业用具有限公司首席执行官黄庆云说: "今天的卡车移交仪式展现了客户对我们的信赖及成功的伙伴关系, 我们的目标是提高卡车运行时间, 减少客户营运成本, 当中也包括提供具有品质保证的产品和强大的售后服务。我们非常感谢国能对我们的信赖。"

国能的业务涵盖电力生产和供应链。9辆新购置的UD Quester重型卡车包括 7辆18吨卡车和两辆24吨卡车, 它们将作为国能的流动发电机, 以便在突然断电、备用或停电时派上用场。所有卡车将分配到马来西亚半岛各地的国能车队管理分部。

针对购置新卡车事宜, 国家能源有限公司车队管理部核心业务及共享服务总经理莫哈默阿南斯 (Mohammad Anas Ibrahim) 说: "国

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ster Trucks to Fleet

能的职责是确保所有客户都能获得来自发电厂的电源。这些电源通过由输送线、变电站及配电线路组成的系统传送给客户。国能就是通过这个可靠的系统让所有马来西亚人获得不间断的电供，同时也确保电供的需求和供应保持平衡。若突然断电，国能必须马上出动流动发电机提供备用电源。”

他续称：“有鉴于此，我们需要可靠及操作性能佳的卡车，它不仅成为流动发电机，也可以随时出发，尽速赶赴现场，降低我们的客户因断电而受的影响，满足国人对电供的需求。”莫哈默阿南斯代表国能车队管理部高级总经理拿督威斯旺拿坦（S. Viswanathan）出席卡车移交仪式。

他说：“除了可靠及操作性能佳

的卡车，我们也需要迅速的保养服务。陈唱工业用具有限公司的售后服务非常细心周到，他们每次都会迅速处理我们的咨询。UD Trucks和陈唱工业用具有限公司是我们紧密合作的伙伴，他们非常重视国能的需求，让我们能专注发展核心业务而无后顾之忧。”

他补充，国能车队管理部的第一辆UD卡车购于2006年。他们计划在今年购买一些中小型卡车取代那些老卡车来提高卡车运营效率。

陈唱工业用具有限公司在全马共有43个服务中心和经销点。UD Trucks的客户能使用UD Extra Mile Support后援服务，包括购买原装UD零件、参与UD司机培训班，签订UD Telematics和UD Trust售后服务配套。



“As such, we need reliable and versatile trucks that could be used as mobile generator sets and which could be deployed quickly for a solution. This would enable us to minimise electricity disruption to our customers and continuously stay committed in supporting the country’s electrical needs,” said Mohamad Anas, who represented Datuk S. Viswanathan, Senior General Manager, Fleet Management Department, Tenaga Nasional Berhad during the handing over ceremony.

“Apart from robust and versatile trucks, we also need fast service maintenance support. TCIE’s after-sales service department has been very attentive and they have always provided fast response to any of our enquiries. As such, we believe that UD Trucks and TCIE are strong partners who would take good care of TNB’s needs, allowing us to concentrate on our core operations with peace of mind.”

He added that TNB Fleet Management Department bought its first UD truck in 2006 and had plans to purchase more light and medium-duty trucks this year to replace older trucks in its fleet, with the objective to increase operational efficiency.

Tan Chong Industrial Equipment has an extensive network of 43 services centres and dealerships nationwide. Any purchase of UD trucks is supported by UD Extra Mile Support services that include UD Genuine Service and Parts, UD Driver Training, UD Telematics and UD Trust Service Agreements for customers.