

## PRESS RELEASE

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## TNB ESTABLISHES EXCLUSIVE GREEN LANE PATHWAY AND STRATEGIC OFFERINGS FOR MALAYSIA'S DATA CENTRE MARKET

- Fast track green lane supply offerings for data centres to deliver timely and reliable electricity supply for data centres with high voltage demand of 132/275kV
- One-Stop-Centre (OSC) is introduced for data centre investors as a two-way communications channel to facilitate relations and dealings between data centre investors and TNB
- 5 data centre investors are among the first customers to enjoy the exclusive green lane pathway

**Tenaga Nasional Berhad (TNB)** has established the Green Lane Pathway, an exclusive pathway and strategic offering for Malaysia's data centre market to provide efficient and environmentally responsible solutions for data centre operators, and to streamline the onboarding process for data centres, expedite approvals and facilitate a smooth setup of data centre operations in Malaysia.

The Green Lane Pathway features fast-track supply offerings for electricity, where data centres will be connected three times faster than the normal delivery time, reducing the implementation period from 36-48 months to just 12 months, alongside a One-Stop-Centre (OSC) for data centre investors and dedicated support services.

This process is expected to attract more data centre companies to establish their operations in Malaysia. TNB also offers round-the-clock maintenance assistance and tailored solutions to meet the requirements of each data centre.

This initiative was unveiled on 8 August 2023 during a sharing session with the data centre community, launched by the **Minister of Investment, Trade and Industry, Tengku Datuk Seri Utama Zafrul Tengku Abd Aziz** at Leo Moggie Convention Centre, TNB Platinum, Bangsar.

At the same event, five strategic partnerships were sealed through four Electricity Supply Agreements (ESA) with Yellowwood Properties Sdn Bhd (Yondr), AirTrunk Malaysia Sdn Bhd (AirTrunk), SIPP Power Sdn Bhd (SIPP) and GDS IDC Malaysia Sdn Bhd (GDS) and a Memorandum of Understanding (MoU) with MRANTI Corporation Sdn Bhd.

Speaking at the event, Tengku Zafrul highlighted the importance of data centres as the nerve centre of the digital world, and act as the backbone that supports the seamless functioning of interconnected systems, facilitating the storage, processing and delivery of vast amounts of information that support the modern way of life.



"Malaysia has developed a strong reputation in the global data centre sector in Southeast Asia, thanks to our geo-strategic location as well as our conducive and attractive investment landscape. Our market share is expected to increase by USD2.08 billion from 2021 to 2026, representing a CAGR of 15.72%. TNB's Green Lane Pathway supports this goal, as well as the needs of Data Centres, whose presence in Malaysia will help realise our New Industrial Master Plan 2030 objectives to attract quality hi-tech investments that will provide more growth opportunities for SMEs and better-paying jobs for Malaysians."

Earlier in his welcoming remarks, **TNB President and Chief Executive Officer, Dato' Indera Ir. Baharin Din** emphasised TNB's commitment to be the reliable energy provider for all data centre projects, contributing to the nation's aspiration to bring the data centre industry to Malaysia and be the next regional data centre hub.

"Among the services provided by TNB is the establishment of the One-Stop-Centre (OSC) to fulfil all data centres' requirements. We look forward to further extending our collaboration to all data centre providers by providing smart energy solutions, which have been tailor-made to fulfil our customers' needs from our wholly-owned subsidiaries that specialise in green technology. For instance, our rooftop solar solutions provider, GSPARX; fibre connectivity services from Allo Technology; Electric Vehicles chargers, district cooling systems from TNB Engineering Corporation and new green technology from TNB Renewables.

"These partnerships between TNB and data centre owners hold numerous benefits for all stakeholders involved. The development of data centres also creates job opportunities for Malaysians and benefits small and medium-sized businesses in the surrounding areas. Importantly, this collaboration directly creates demand for renewable energy in the data centre sector, supporting the country's efforts to reduce carbon emissions, achieve Net Zero Emissions, and be Coal Free by 2050," he expanded further.

This is also in line with TNB's aspiration to be a leading provider of sustainable energy solutions internationally complemented by its efforts to achieve a 35% reduction in emissions intensity and a 50% decrease in coal capacity by 2035. As part of these efforts, TNB will be hosting The Energy Transition Conference on 28-29 August 2023 at the Kuala Lumpur Convention Centre, aimed at fostering innovative solutions and collaborations across diverse economic sectors to effectively address the challenges of Energy Transition.

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Investment, Trade, and Industry Minister, Tengku Datuk Seri Utama Zafrul Tengku Abd Aziz (right) with TNB President and Chief Executive Officer, Dato' Indera Ir. Baharin Din (left) at the launching of TNB Green Lane Supply & Strategic Offerings for Data Centres at Leo Moggie Convention Centre, TNB Platinum, Bangsar yesterday (8 August 2023).





Investment, Trade, and Industry Minister, Tengku Datuk Seri Utama Zafrul Tengku Abd Aziz (centre) accompanied by TNB Chairman, Dato' Abdul Razak Abdul Majid (extreme right), and TNB President and Chief Executive Officer, Dato' Indera Ir. Baharin Din (third right) for an exclusive tour of the TNB Platinum buildings yesterday (8 August 2023).