



PRESENTATION TO ANALYSTS

**Group Unaudited Financial Results for the
1st Half FY2014 ended 28th February 2014**

24th April 2014

RESULTS SNAPSHOTS

RESULTS HIGHLIGHTS

RESULTS DETAILS

QUESTION & ANSWER

2nd QUARTER FY2014

3 Months Ended 28th Feb 2014



- Profit Before Tax declined by 23.0% to RM1.23 billion (1QFY2014: RM1.60 billion).
- Group Operating Profit declined by 3.7% to RM1.47 billion (1QFY2014: RM1.52 billion).
- EBITDA margin reduced by 1 percentage point to 27.0% (1QFY2014: 28.0%).

1st HALF FY2014

6 Months FY2014



- Profit Before Tax declined by 21.4% to RM2.84 billion (1HFY2013: RM3.61 billion).
- Group Operating Profit declined by 3.2% to RM2.99 billion (1HFY2013: RM3.09 billion).
- EBITDA margin reduced by 1.6 percentage point to 27.5% (1HFY2013: 29.1%).
- Lower Forex Translation Gain of RM133.7 million (1HFY2013: RM786.0 million).

GROUP PROFIT ANALYSIS



Normalised Profit Remained Steady After Tax Adjustments

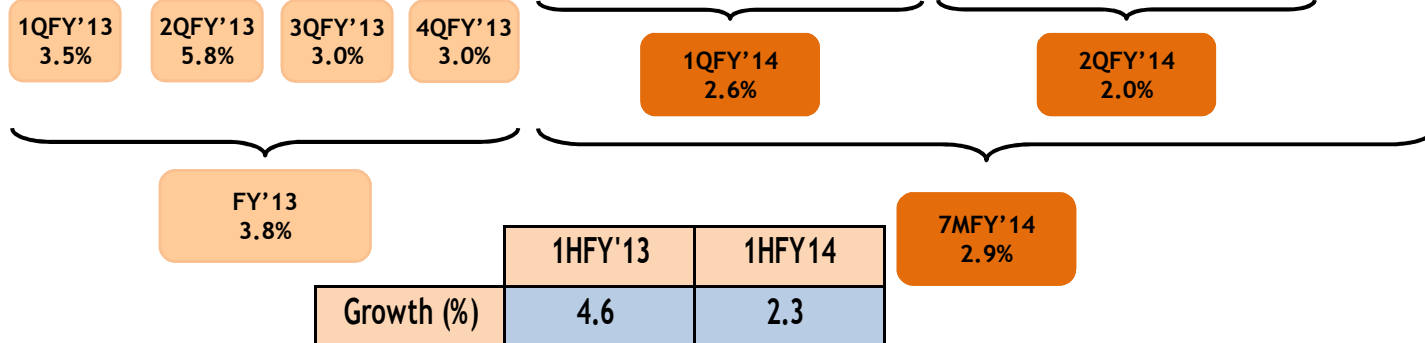
RM mn	FY2014		6-month	
	1Q	2Q	FY2014	FY2013
Profit Before Tax	1,602.6	1,233.7	2,836.3	3,607.6
Less: Forex Translation Gain / (Loss)	252.7	(119.0)	133.7	786.0
Profit Before Forex & Tax	1,349.9	1,352.7	2,702.6	2,821.6
Taxation & Zakat	115.9	415.2	531.1	(930.7)
Profit Before Forex & After Tax	1,465.8	1,767.9	3,233.7	1,890.9
Add: Tax Adjustments				
Reinvestment Allowance for FY2014	(201.7)	(75.5)	(277.2)	
FY2013 Over Provision - Reinvestment Allowance		(662.0)	(662.0)	
Change in Corporate Tax Rate	(188.7)		(188.7)	
IC4 Prior Year Adjustments & FY2012 Under Provision				232.7
Normalised Profit Before Forex & After Tax	1,075.4	1,030.4	2,105.8	2,123.6

ELECTRICITY GROWTH IN PENINSULA



Slower Electricity Growth in 2QFY'14

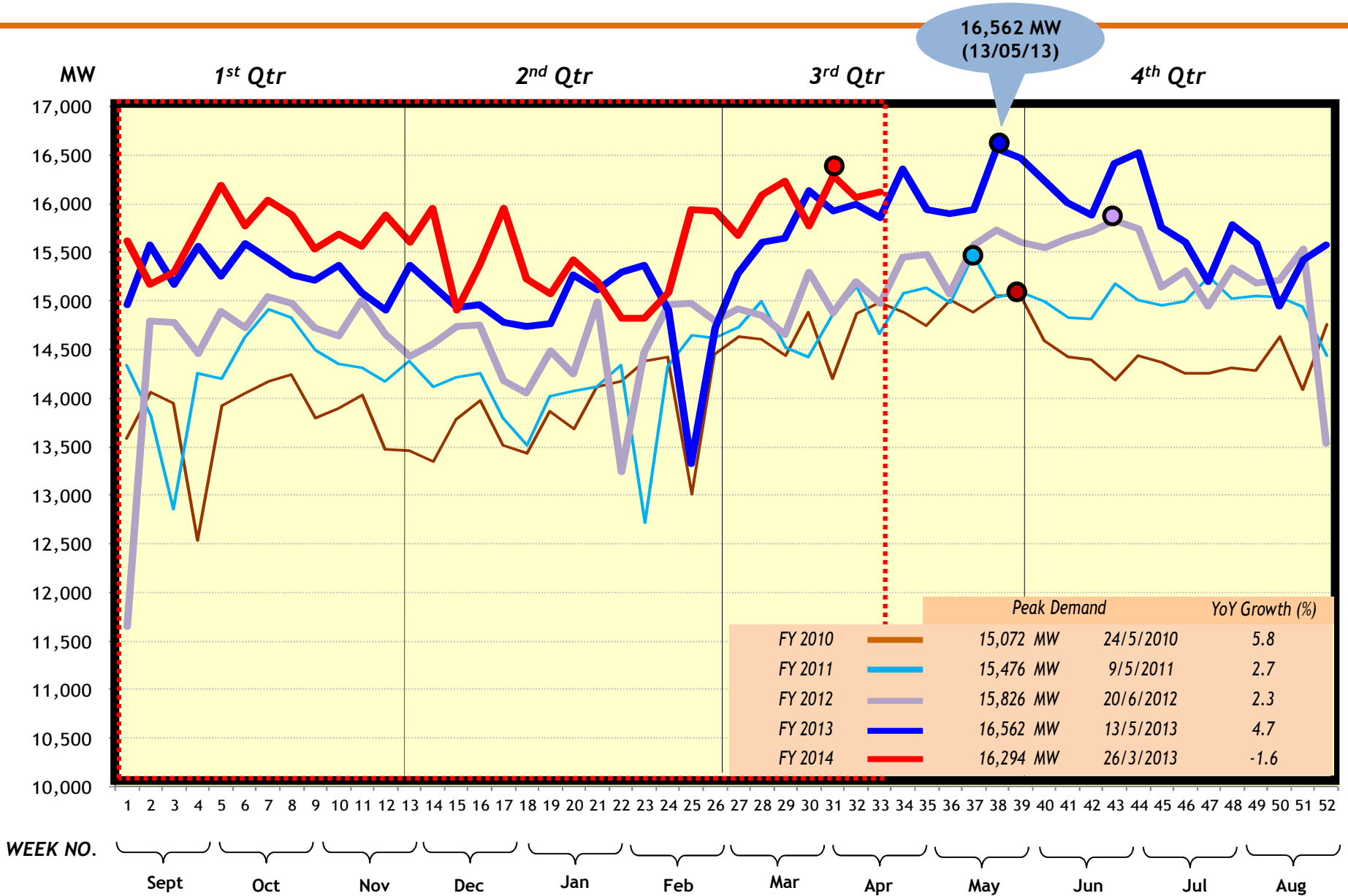
UNITS SALES		FY 2013				FY 2014						
		1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Industrial	Gwh	10,541	10,542	10,396	10,985	3,399	3,550	3,695	3,563	3,636	3,603	3,248
	Growth (%)	1.1	4.4	(0.6)	0.5	0.1	0.9	1.8	4.5	3.4	(0.3)	5.0
Commercial	Gwh	8,411	8,476	8,528	8,964	2,853	2,890	2,975	2,860	2,899	2,837	2,772
	Growth (%)	5.0	5.7	4.0	4.2	3.2	6.1	1.8	7.2	(1.3)	(1.1)	7.9
Domestic	Gwh	5,176	5,134	5,378	5,634	1,795	1,811	1,773	1,722	1,709	1,798	1,834
	Growth (%)	6.1	8.1	8.3	6.7	(0.4)	12.2	0.7	4.7	(0.3)	1.4	8.3
Others	Gwh	433	459	448	416	157	155	152	156	156	155	149
	Growth (%)	8.8	13.1	9.8	(0.5)	4.7	14.0	3.4	7.6	0.6	(2.5)	(2.0)
TOTAL	Gwh	24,561	24,611	24,750	25,999	8,204	8,406	8,595	8,301	8,400	8,393	8,003
	Growth (%)	3.5	5.8	3.0	3.0	1.1	5.2	1.6	5.5	0.9	(0.3)	6.6



SYSTEM WEEKLY MAXIMUM DEMAND (PENINSULA)



For FY2010 to FY2014

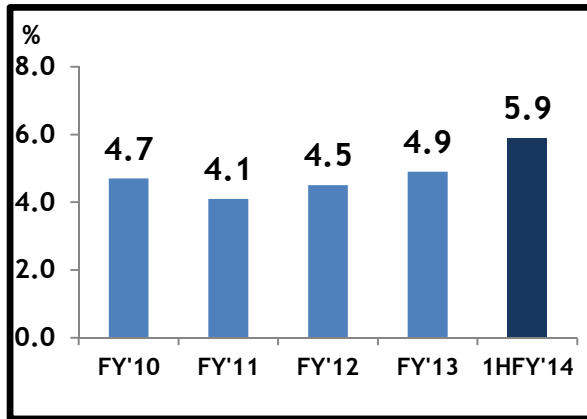


HEADLINE KEY PERFORMANCE INDICATORS

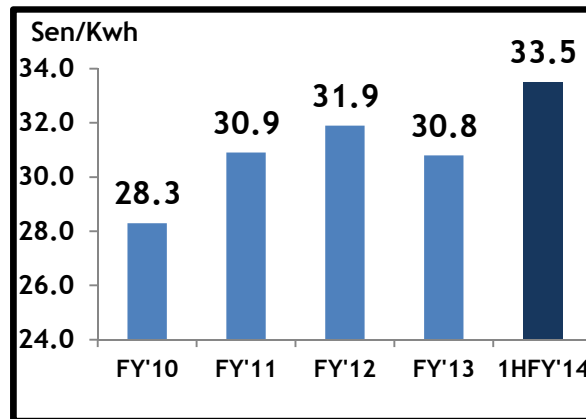


Financial Indicators

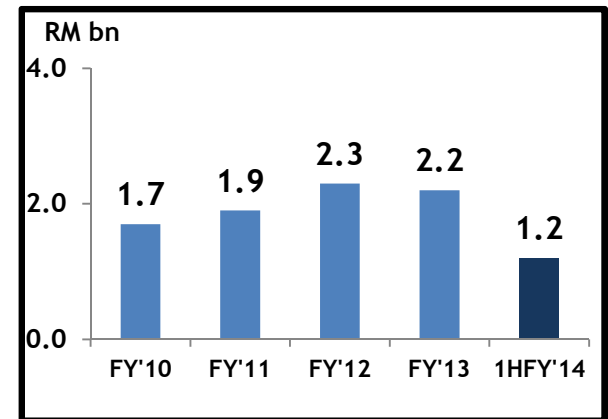
1 Return on Assets (ROA)(%)



2 Company CPU (sen/kwh)



3 Revenue from Non-Regulated Business (RM bn)

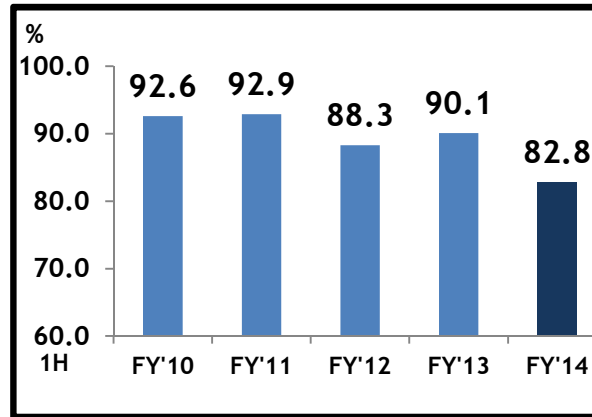


*not restated ('10-'11)

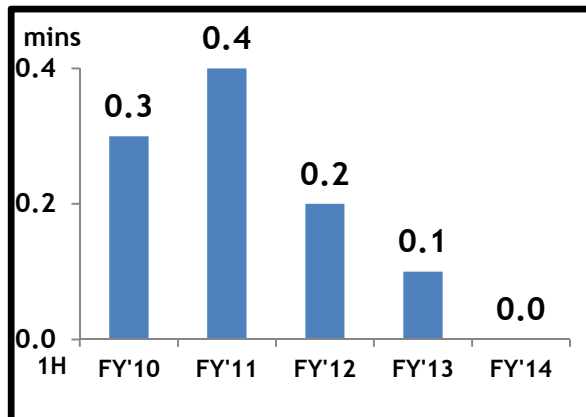
HEADLINE KEY PERFORMANCE INDICATORS

Technical Indicators

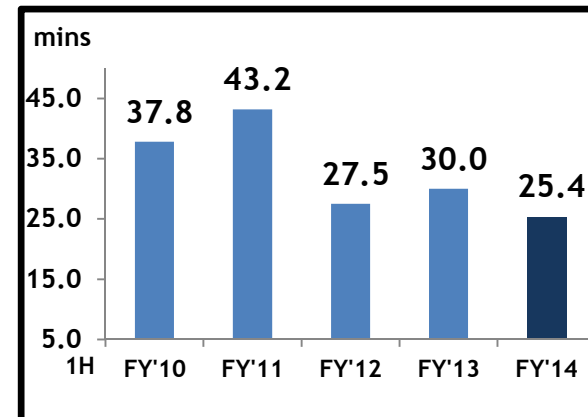
1 Equivalent Plant Availability Factor (EAF) (%)



2 Transmission System Minutes (mins)



3 Distribution SAIDI (mins)



INTERIM DIVIDEND



10.0 sen Represents 27% of the Company's Free Cashflow

INTERIM DIVIDEND

Interim Single-Tier Dividend
of 10.0 sen per ordinary share

Tenaga is committed to pay out dividend based on its Dividend Policy whereby:
*Dividend is paid out based on 40%-60% of its Company's Annual Free Cashflow;
Cashflow from Operations less Normalised Capex and Interest Servicing*

The Books Closure and payment dates will be announced in due course.

RESULTS SNAPSHOTS

RESULTS HIGHLIGHTS

RESULTS DETAILS

QUESTION & ANSWER

UNAUDITED INCOME STATEMENTS (GROUP)



- 9.0% Increase in Revenue against 11.2% Increase in Operating Expenses
- Lower Operating Profit of RM2.99bn
- Lower Forex Translation Gain of RM133.7mn

RM'mn	1HFY'13	1HFY'14	Variance %
Continuing Operations:			
Revenue	17,981.0	19,594.0	9.0
Operating expenses	(15,092.2)	(16,787.8)	(11.2)
Other operating income	201.0	183.4	(8.8)
Operating profit	3,089.8	2,989.6	(3.2)
Forex			
- Translation Gain	786.0	133.7	(83.0)
- Transaction Gain	5.0	12.2	>100.0
Share of results of jointly controlled entities and associates (net of tax)	50.3	38.2	(24.1)
Profit before finance cost	3,931.1	3,173.7	(19.3)
Finance income	113.4	106.2	(6.3)
Finance cost	(436.9)	(443.6)	(1.5)
Profit before taxation and zakat	3,607.6	2,836.3	(21.4)
Taxation and Zakat			
- Company and subsidiaries	(872.4)	417.2	>100.0
- Deferred taxation	(58.3)	113.9	>100.0
Profit for the financial period	2,676.9	3,367.4	25.8
Attributable to:			
- Owners of the Company	2,687.6	3,405.0	26.7
- Non-controlling interests	(10.7)	(37.6)	>(100.0)
	2,676.9	3,367.4	25.8

QUARTERLY & YEARLY ANALYSIS



Lower EBITDA Margin due to Higher Generation Costs from Increased LNG Consumption

RM mn	1HFY'13	1HFY'14	1QFY'14	2QFY'14
Total Units Sold (GWh)	52,129.1	52,974.8	26,717.4	26,257.4
Revenue	17,981.0	19,594.0	9,585.4	10,008.6
Operating Expenses (before depreciation)	12,957.1	14,392.3	6,966.1	7,426.2
Operating Income	201.0	183.4	67.9	115.5
EBITDA	5,224.9	5,385.1	2,687.2	2,697.9
EBITDA Margin (%)	29.1%	27.5%	28.0%	27.0%
Depreciation and Amortisation	2,135.1	2,395.5	1,164.3	1,231.2
EBIT	3,089.8	2,989.6	1,522.9	1,466.7
EBIT Margin (%)	17.2%	15.3%	15.9%	14.7%
Finance Cost	436.9	443.6	240.5	203.1
Profit Before Tax & Forex Translation	2,821.6	2,702.6	1,349.9	1,352.7
Net Profit Before Forex Translation	1,901.6	3,271.3	1,482.2	1,789.1
Translation Gain/(Loss)	786.0	133.7	252.7	(119.0)
Net Profit attributable to :				
Equity Holders	2,687.6	3,405.0	1,734.9	1,670.1
Non-controlling Interest	(10.7)	(37.6)	(16.4)	(21.2)

COAL PRICE & CONSUMPTION

	1HFY'13	1HFY'14	Var (%)
Average Coal Price Consumed (USD/MT)			
FOB	74.9	67.8	-9.5%
Freight	9.1	9.1	0.0%
Others	0.6	0.6	0.0%
CIF	84.6	77.5	-8.4%
Average Coal Price Consumed (RM/MT) (CIF)	259.8	252.6	-2.8%
Coal Consumption (mn MT)	10.3	8.8	-14.6%

OPERATING EXPENSES



Y-o-Y Analysis Shows 11.2% Increase in OPEX

RM mn	1HFY'13	1HFY'14	Variance RM mn	Variance %
Capacity Payment	2,285.5	1,802.7	482.8	21.1
Energy Payment	4,480.8	4,283.5	197.3	4.4
Total IPPs Purchases/Costs	6,766.3	6,086.2	680.1	10.1
Fuel Costs	9,644.4 { 2,878.1	10,658.9 { 4,572.7	(1,694.6)	(58.9)
Repair & Maintenance	753.6	719.8	33.8	4.5
Staff Costs	1,607.2	1,726.7	(119.5)	(7.4)
TNB General Expenses	492.9	701.7	(208.8)	(42.4)
Subs. Gen Exp, Cost of Sales & Provision	459.0	585.2	(126.2)	(27.5)
Depreciation & Amortisation	2,135.1	2,395.5	(260.4)	(12.2)
Total Operating Expenses	15,092.2	16,787.8	(1,695.6)	(11.2)

RESULTS SNAPSHOTS

RESULTS HIGHLIGHTS

RESULTS DETAILS

QUESTION & ANSWER

DETAILS REVENUE BY BUSINESS SEGMENTS



4.9% Increase in Group Sales of Electricity

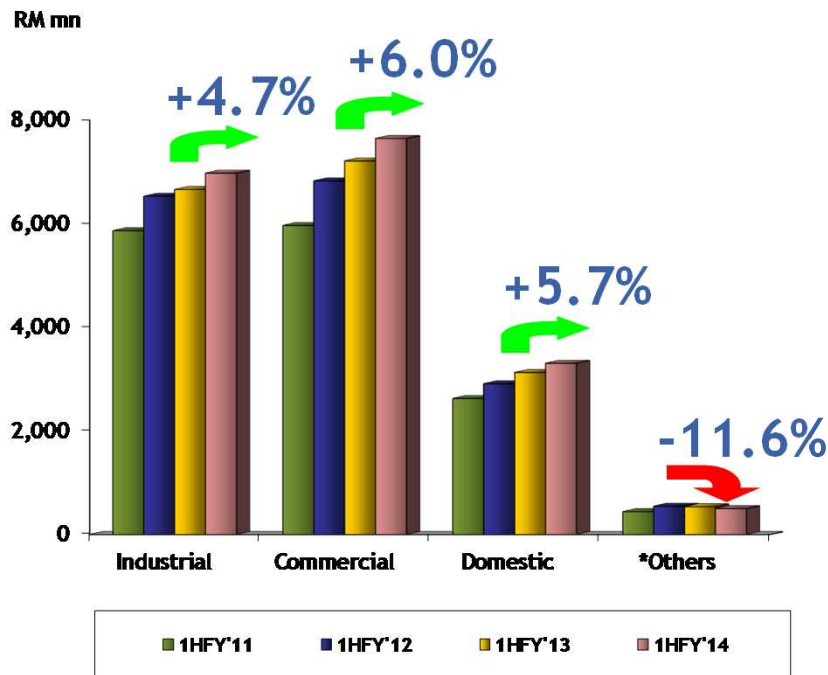
	1HFY'13		1HFY'14		Growth
UNITS SOLD	GWh		GWh		%
- TNB	49,171.3		50,299.1		2.3
- EGAT (Export)	2.1		16.6		>100.0
- SESB	2,304.4		2,319.9		0.7
- LPL	651.3		339.2		(47.9)
Total Units Sold (GWh)	52,129.1		52,974.8		1.6
REVENUE	RM mn	Sen/KWh	RM mn	Sen/KWh	
Sales of Electricity					
- TNB	16,537.3	33.6	17,461.9	34.7	5.6
- EGAT (Export)	2.7	128.6	16.5	99.4	>100.0
- SESB	680.2	29.5	707.2	30.5	4.0
- LPL	328.1	50.4	221.1	65.2	(32.6)
Sales of Electricity	17,548.3	33.7	18,406.7	34.7	4.9
LPL Operating Lease (FRS117)	(19.5)		(13.0)		33.3
Accrued Revenue	(166.5)		243.5		>100.0
Total Sales of Electricity	17,362.3		18,637.2		7.3
Goods & Services	439.5		740.3		68.4
Deferred Income	179.2		216.5		20.8
Total Revenue	17,981.0		19,594.0		9.0

ELECTRICITY GROWTH BY SECTORS (GROUP)

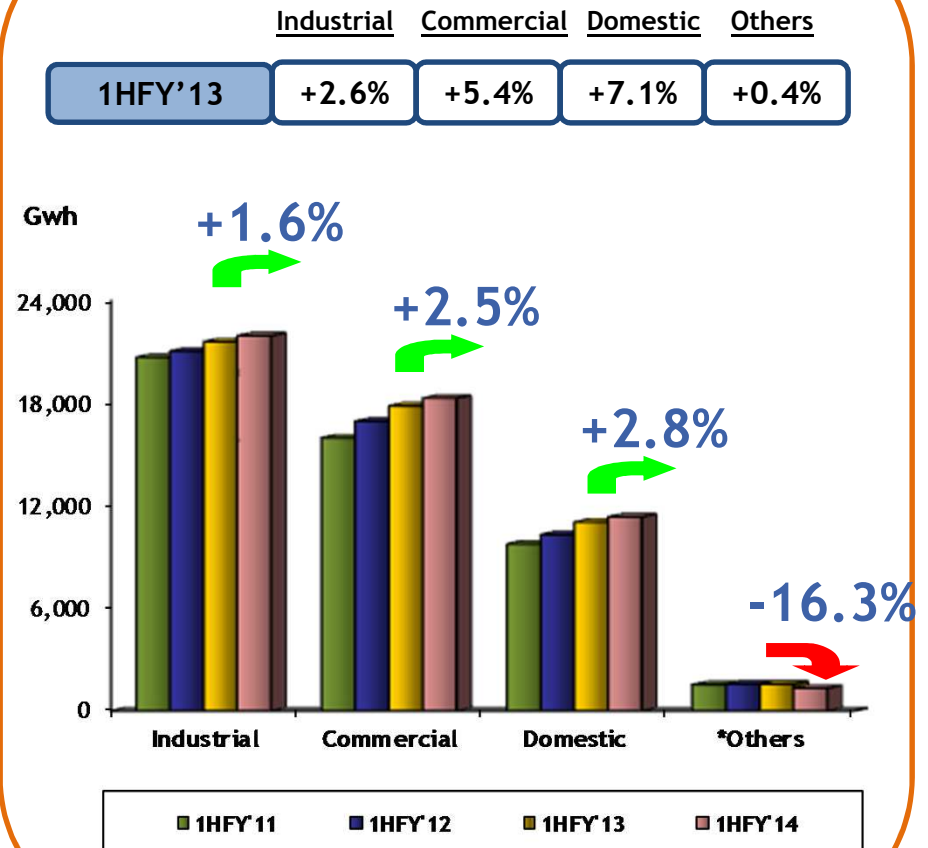


Analysis

1HFY'14 = 4.9%
(1HFY'13 = 4.3%)



1HFY'14 = 1.6%
(1HFY'13 = 4.4%)



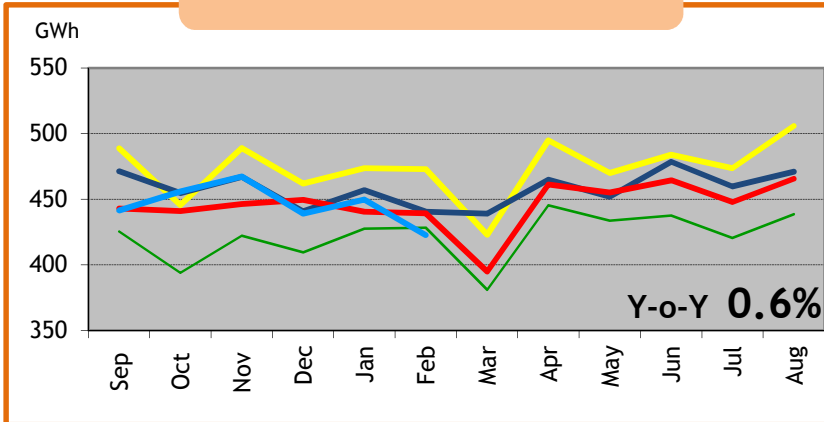
Notes:
* Includes Specific Agriculture, Mining, Public Lighting, LPL & EGAT
Revenue excluding accrued revenue

DETAILS OF REVENUE: SECTORAL ANALYSIS

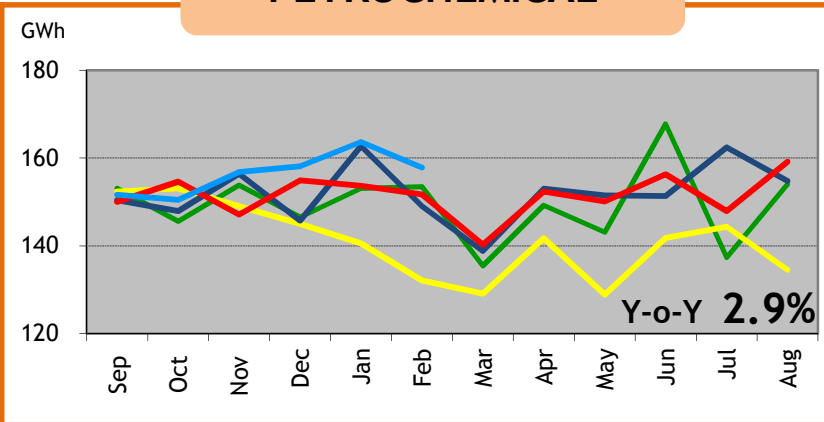


Industrial Sector* (Peninsula) Recorded Y-o-Y Growth of 1.7%

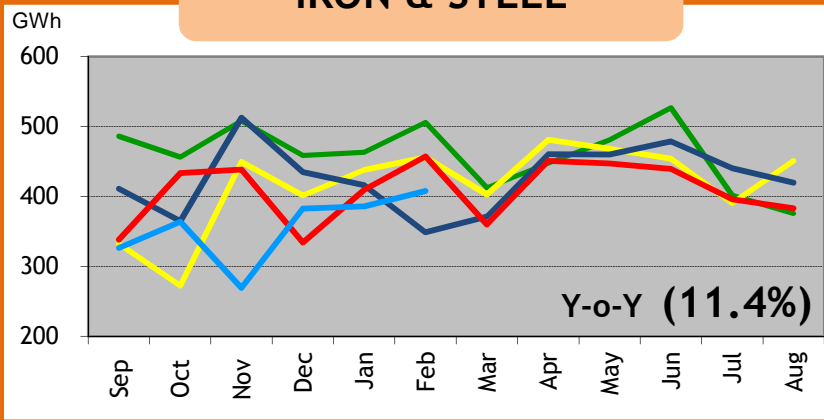
ELECTRONICS



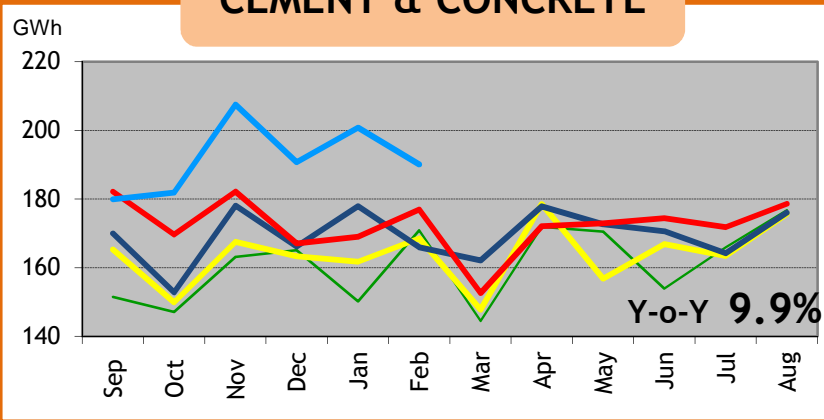
PETROCHEMICAL



IRON & STEEL



CEMENT & CONCRETE



— FY2010
 — FY2011
 — FY2012
 — FY2013
 — FY2014

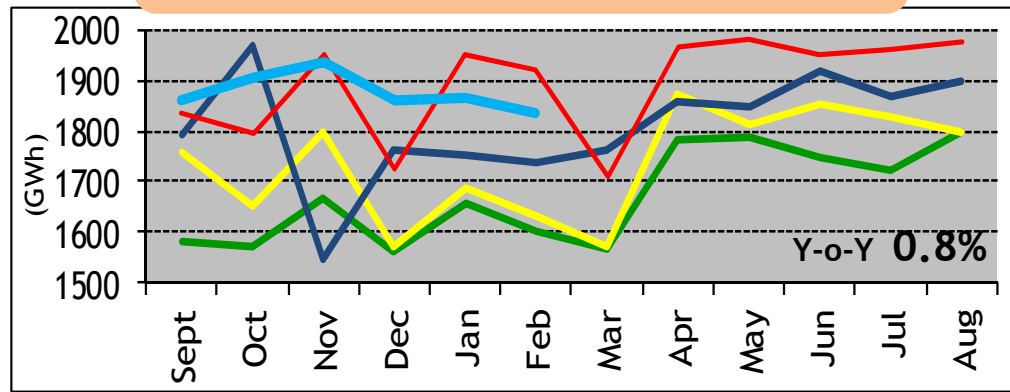
* Source : Top 1,000 PRIME customers database (PRIME customer YTD unit sales equivalent to 34.4% of total YTD unit sales)
 * PRIME customers for 4 sectors above attributes 39.8% from the whole PRIME customers YTD unit sales

DETAILS OF REVENUE: SECTORAL ANALYSIS

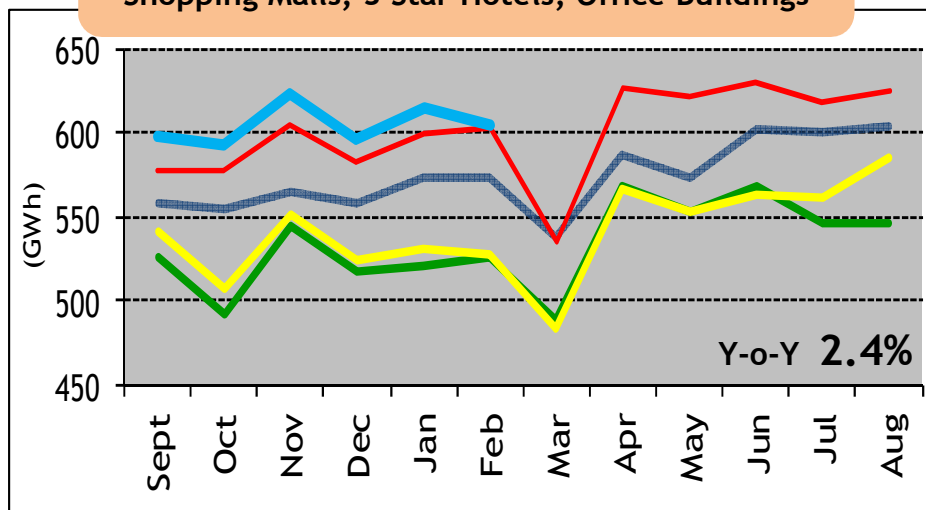


Commercial Sector (Peninsula) Recorded Y-o-Y Growth of 2.5%

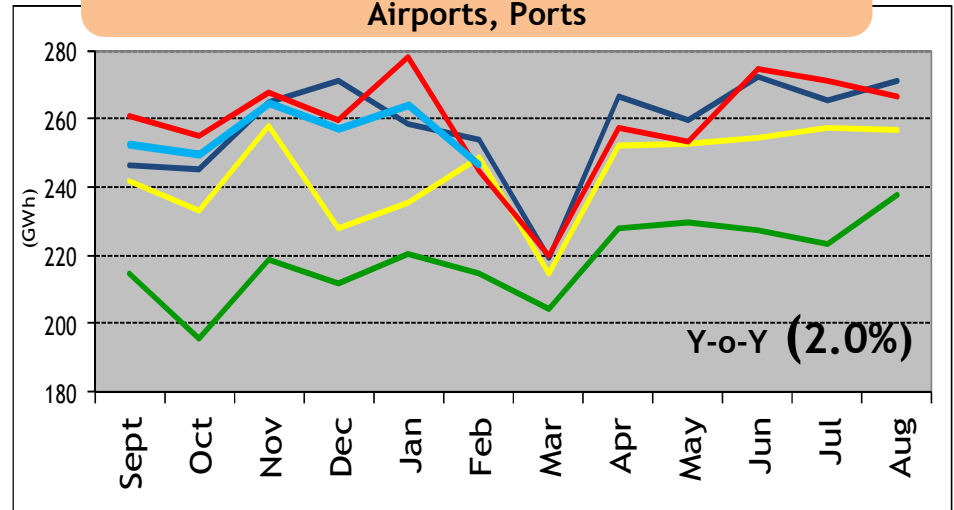
LOW VOLTAGE Shop Lots & Retail Business



MEDIUM VOLTAGE Shopping Malls, 3 Star Hotels, Office Buildings



MEDIUM VOLTAGE (PEAK/OFF-PEAK) Mega Shopping Malls, 4-5 Star Hotels, Hospitals, Airports, Ports

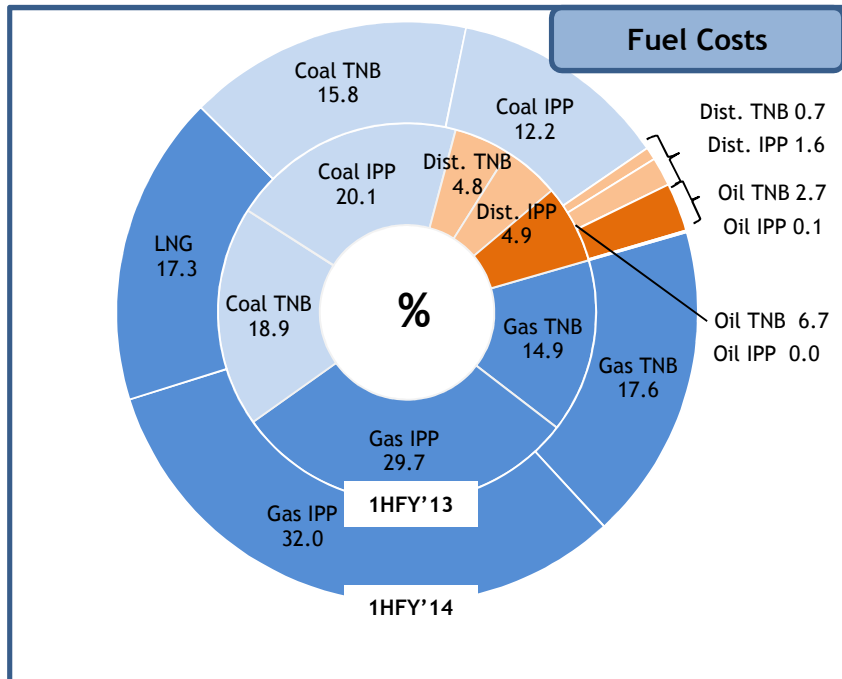


— FY2010
 — FY2011
 — FY2012
 — FY2013
 — FY2014

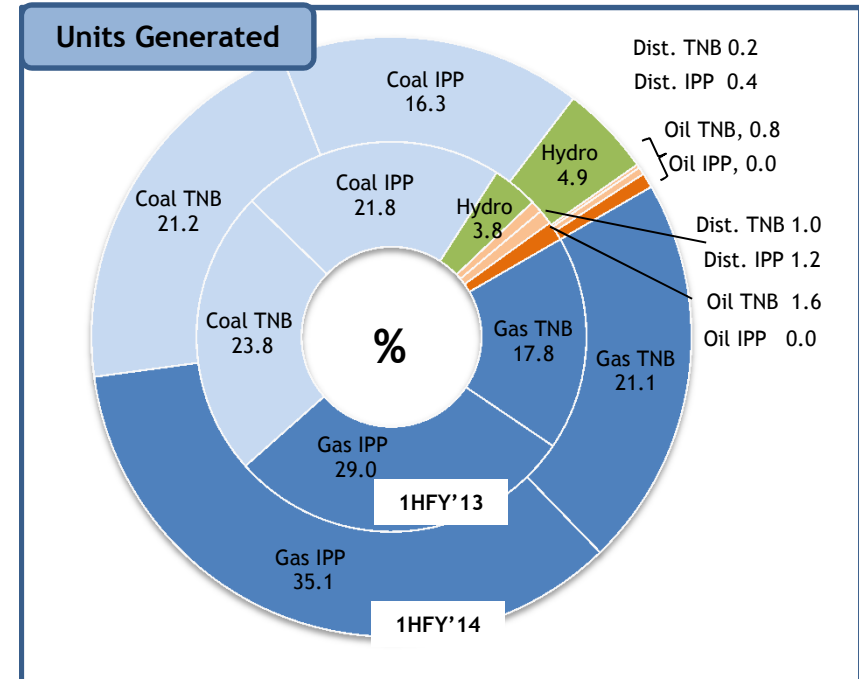
INDUSTRY GENERATION IN PENINSULA (TNB & IPPs)



Increased LNG Supply from RGT



* % based on generation market share



* % indicates generation market share

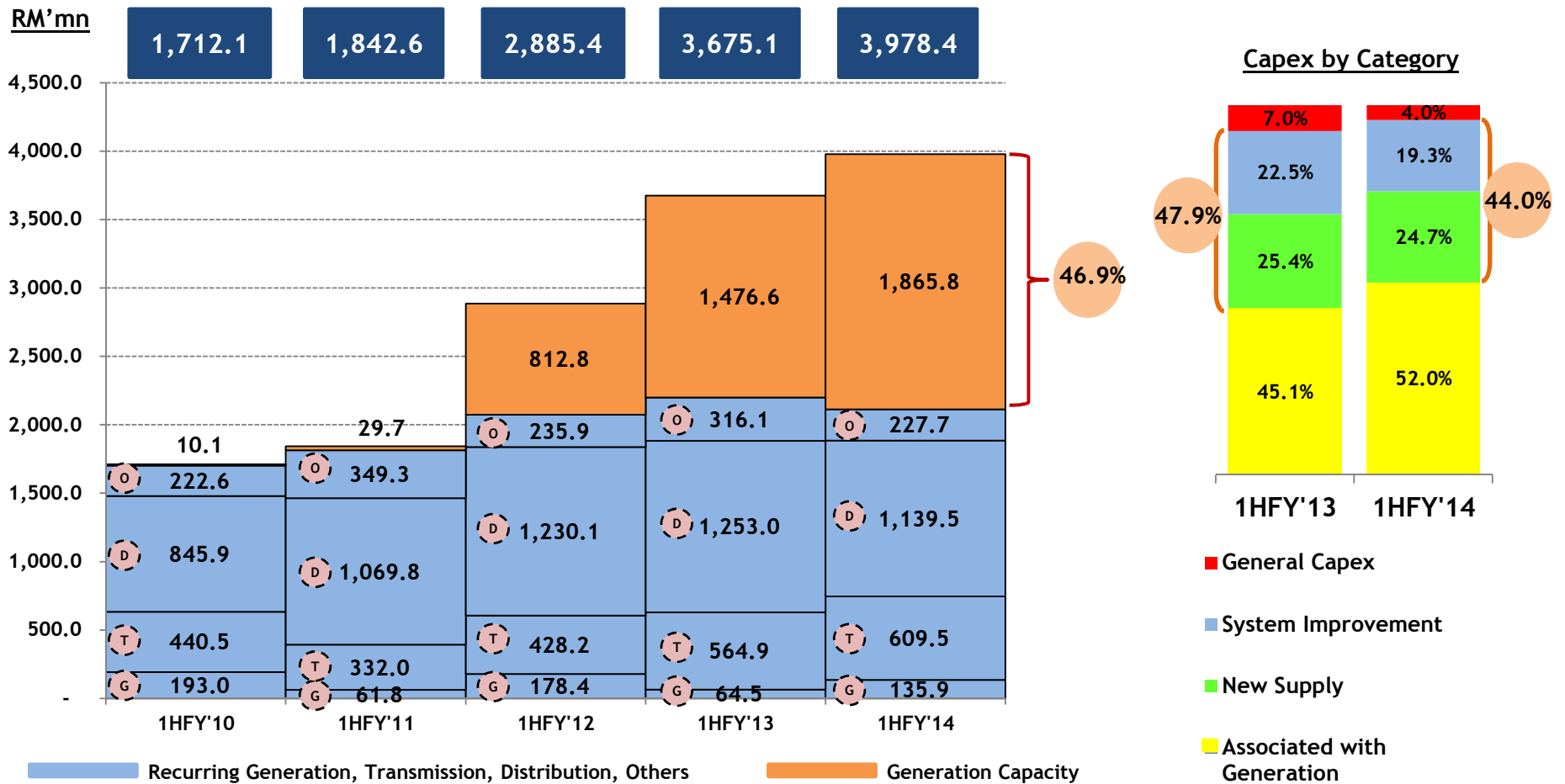
Fuel Cost (RM mn)						
Fuel Type	1H FY'13	%	1H FY'14	%	Variance	
					RM mn	%
Gas	3,134.5	44.6	4,044.7	66.9	2,320.7	74.0
LNG	0.0		1,410.5			
Coal	2,739.8	39.0	2,277.9	28.0	(461.9)	(16.9)
Dist.	685.2	9.7	187.8	2.3	(497.4)	(72.6)
Oil	469.2	6.7	229.1	2.8	(240.1)	(51.2)
Hydro	0.0	0.0	0.0	0.0	-	0.0
Total	7,028.7	100.0	8,150.0	100.0	1,121.3	16.0

Units Generated (Gwh)						
Fuel Type	1H FY'13	%	1H FY'14	%	Variance	
					Gwh	%
Gas & LNG	24,876.8	46.8	30,888.5	56.2	6,011.7	24.2
Coal	24,240.8	45.6	20,614.6	37.5	(3,626.2)	(15.0)
Dist.	1,133.8	2.2	304.5	0.6	(829.3)	(73.1)
Oil	869.6	1.6	434.9	0.8	(434.7)	(50.0)
Hydro	2,028.0	3.8	2,703.9	4.9	675.9	33.3
Total	53,149.0	100.0	54,946.4	100.0	1,797.4	3.4

CAPITAL EXPENDITURE



Major Projects Represent 46.9% of Total CAPEX



PROGRESS OF MAJOR PROJECTS



All Major Projects are on Track as Scheduled

Janamanjung Unit 4

76% 1,000MW

COD 31st Mar 2015

Hulu Terengganu Hydro

61% 265MW

COD Sept 2015 (U1)
Dec 2015 (U2)

Ulu Jelai Hydro

55% 372MW

COD Dec 2015 (U1)
Mar 2016 (U2)

Prai

32% 1,070MW

COD 1st Jan 2016

Janamanjung Unit 5

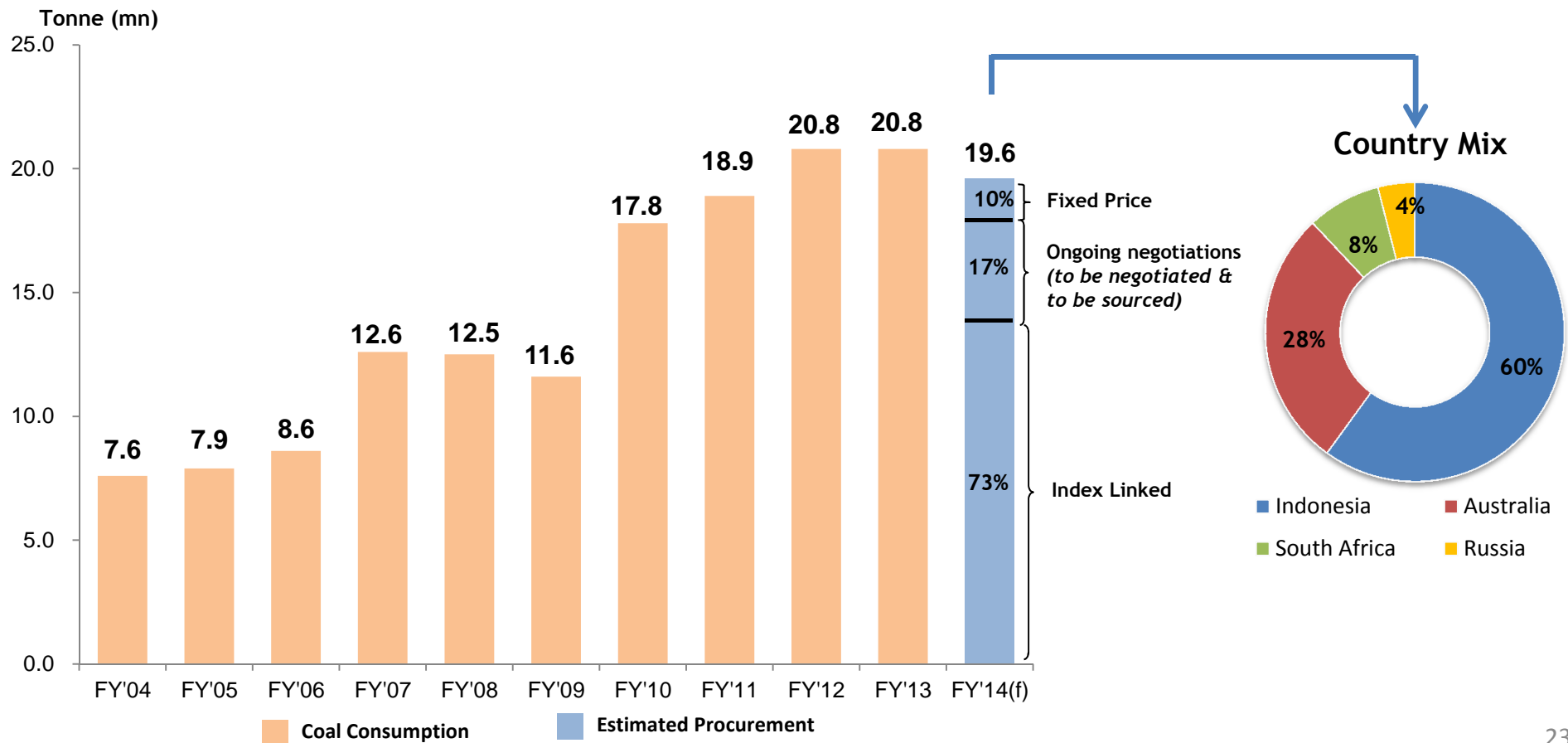
10% 1,000MW

COD 1st Oct 2017

COAL REQUIREMENT

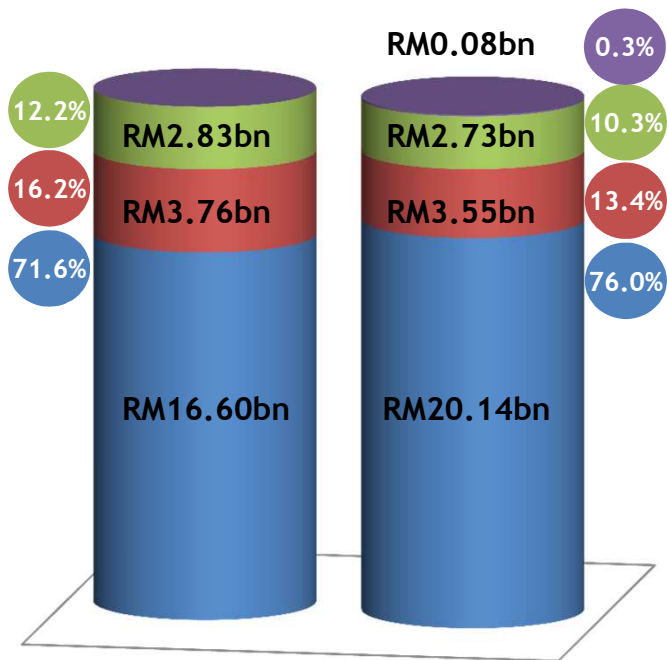
Average Coal Price for 1HFY'14 was at USD77.5/MT

	FY'04	FY'05	FY'06	FY'07	FY'08	FY'09	FY'10	FY'11	FY'12	FY'13	1HFY'14
Average Coal Price (CIF) (USD/metric tonne)	34.0	49.8	52.8	45.3	76.4	90.2	88.2	106.9	103.6	83.6	77.5



DEBT EXPOSURE & FOREX

Increase due to Sukuk Financing for Manjung 5 Sukuk of RM3.7bn



31st Aug'13 28th Feb'14

■ RM ■ YEN ■ USD ■ Others

Statistics	31st Aug'13	28th Feb'14
Total Debt (RM bn)	23.2	26.5
Net Debt (RM bn)	13.7	13.0
Gearing (%)	39.6	41.0
Net Gearing (%)	23.3	20.2
Fixed : Floating (%)	98.8 : 1.2	99.3 : 0.7
Final Exposure (%)	100.0 : 0.0	100.0 : 0.0
Weighted Average Cost of Debt (%)	4.68	4.83
Final Exposure (%)	4.77	4.89

	31st Aug'13	28th Feb'14
USD/RM	3.29	3.28
100YEN/RM	3.35	3.23
USD/YEN	98.21	101.55

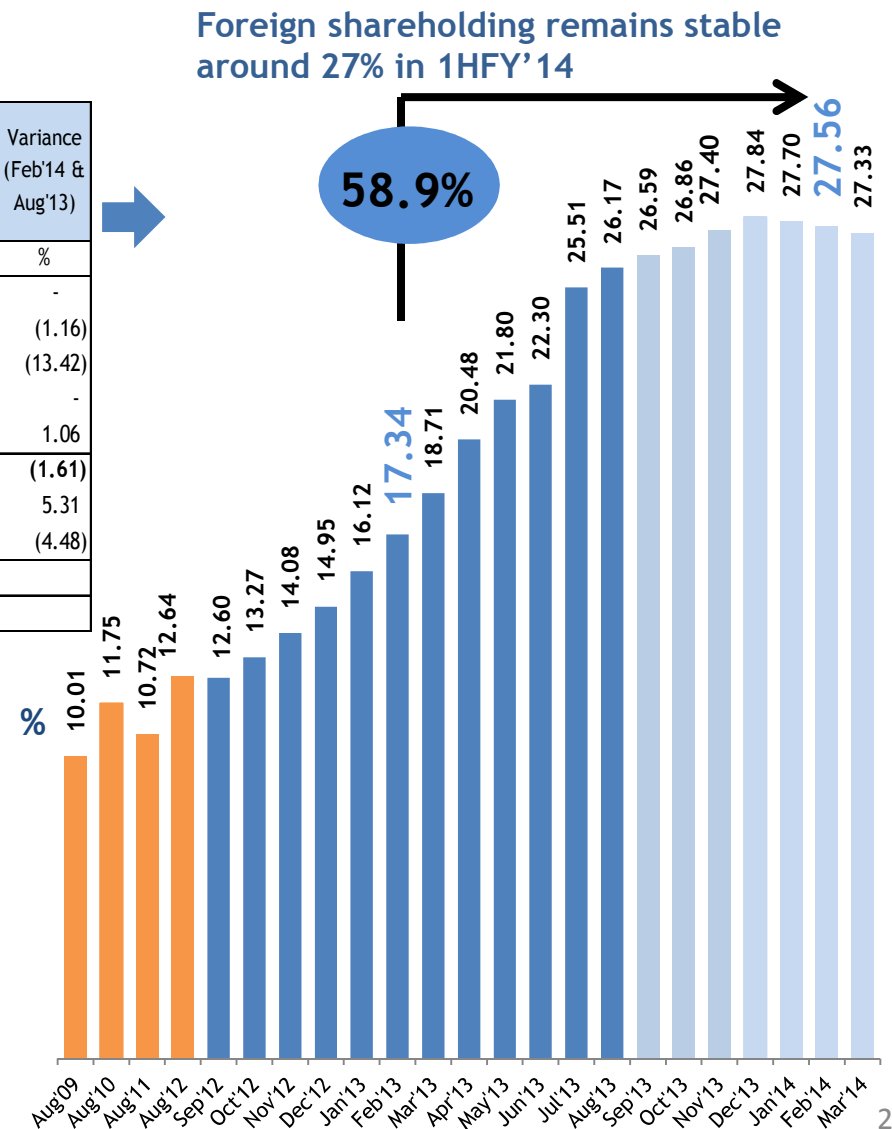
SHAREHOLDING



Foreign Shareholding's Trend Remained Stable

MAIN SHAREHOLDING

	Aug'10	Aug'11	Aug'12	Aug'13	Nov'13	Feb'14	Variance (Feb'14 & Aug'13)
Name	%	%	%	%	%	%	%
Khazanah Nasional Berhad	35.65	35.55	35.36	32.42	32.42	32.42	-
Employees Provident Fund Board	12.48	13.17	12.67	11.18	10.29	11.05	(1.16)
Skim Amanah Saham Bumiputera	9.59	9.90	10.66	8.27	6.64	7.16	(13.42)
Lembaga Tabung Haji	3.83	3.82	3.80	0.04	-	-	-
Other Corporations & Govt. Agencies	23.97	20.06	18.58	15.04	16.10	15.20	1.06
Subtotal	85.52	82.50	81.07	66.91	65.45	65.83	(1.61)
Foreign	11.75	10.72	12.64	26.17	27.40	27.56	5.31
Malaysian Public	2.73	6.78	6.29	6.92	7.15	6.61	(4.48)
Total	100.00	100.00	100.00	100.00	100.00	100.00	
Paid Up Capital (mn shares)	4,352.7	5,456.6	5,501.6	5,643.6	5,643.6	5,643.6	



RESULTS SNAPSHOTS

RESULTS HIGHLIGHTS

RESULTS DETAILS

QUESTION & ANSWER

DISCLAIMER



All information contained herein is meant strictly for the use of this presentation only and should not be used or relied on by any party for any other purpose and without the prior written approval of TNB. The information contained herein is the property of TNB and it is privileged and confidential in nature. TNB has the sole copyright to such information and you are prohibited from disseminating, distributing, copying, re-producing, using and/or disclosing this information.

CONTACT DETAILS



For further enquiries, kindly contact us at:

INVESTOR RELATIONS & MANAGEMENT REPORTING DEPARTMENT

Tenaga Nasional Berhad
4th Floor, TNB Headquarters
No.129, Jalan Bangsar,
59200 Kuala Lumpur, MALAYSIA

Tel : +603 2296 5566

Fax : +603 2284 0095

Email : tenaga_ird@tnb.com.my

Website : www.tnb.com.my

IR OFFICERS:

<i>Anida</i>	+603 2296 6077	anidai@tnb.com.my
<i>Sherleen</i>	+603 2296 6183	sherleenaa@tnb.com.my
<i>Effa</i>	+603 2296 6647	effarizamn@tnb.com.my
<i>Nadia</i>	+603 2296 6787	nuranadiaah@tnb.com.my



THANK YOU

**Group Unaudited Financial Results for the
2nd Quarter FY2014 ended 28th February 2014**