

# **Appendix**

# 1HFY2025

- Details on Financial Results
- Generation Business Performance
- International Business Performance
- Shareholdings

# Y-o-Y analysis



RM mil	
Revenue	
Imbalance Cost Pass Through (ICPT)	
Operating expenses (without depreciation)	
Net reversal on impairment of financial instruments	
Other operating income	
EBITDA	
EBITDA Margin (%)*	
Depreciation	
EBIT	
Foreign exchange:	
- Translation	
- Transaction	
Share of results of joint ventures	
Share of results of associates	
Profit before finance cost	
Fair value changes of financial instruments	
Finance income	
Finance cost	
Profit from ordinary activities before taxation and zakat	
Taxation and Zakat:	
- Company and subsidiaries	
- Deferred taxation	
Profit for the period (PAT)	
Attributable to:	
- Owners of the Company	
- Non-controlling interests	
*EDITO 4 //D (ODT)	

	ALIEVIOE	41157/104	Varian	ce
	1HFY'25	1HFY'24	RM mil	%
1	32,873.7	28,007.2	4,866.5	17.4
2	(764.5)	5,175.2	(5,939.7)	>(100.0)
3	(22,204.4)	(23,744.6)	1,540.2	(6.5)
	(25.8)	(45.0)	19.2	(42.7)
	390.9	511.7	(120.8)	(23.6)
	10,269.9	9,904.5	365.4	3.7
	32.0%	29.8%	-	2.1%
	(5,831.2)	(5,638.5)	(192.7)	3.4
	4,438.7	4,266.0	172.7	4.0
4	350.6	(66.5)	417.1	>(100.0)
	30.2	18.3	11.9	65.0
	7.8	7.0	0.8	11.4
5	27.1	258.4	(231.3)	(89.5)
	4,854.4	4,483.2	371.2	8.3
	(85.0)	39.1	(124.1)	>(100.0)
	365.0	315.3	49.7	15.8
	(1,978.8)	(2,040.9)	62.1	(3.0)
	3,155.6	2,796.7	358.9	12.8
6	(973.7)	(578.7)	(395.0)	68.3
	32.3	(27.7)	60.0	>(100.0)
	2,214.2	2,190.3	23.9	1.1
	2,216.1	2,159.8	56.3	2.6
	(1.9)	30.5	(32.4)	>(100.0)
	2,214.2	2,190.3	23.9	1.1

Y-o-Y analysis:

Refer Revenue slide.

Decrease in ICPT due to lower power purchase cost, mainly from lower fuel prices.

Refer Operating Expenses slide.

Forex translation gain mainly contributed by the strengthening of MYR against USD.

1HFY'24: Higher mainly due to change in accounting and tax treatment under hyperinflationary experienced by our associate in Turkey, of RM213.7 mil. This has a corresponding impairment of the same amount.

Higher current tax expense mainly due to cessation of reinvestment allowance and increase in expenses not allowable for tax such as interest restriction.

\*EBITDA / (Revenue + ICPT)

# **Q-o-Q** analysis



RM mil	
Revenue	
Imbalance Cost Pass Through (ICPT)	
Operating expenses (without depreciation)	
Net reversal on impairment of financial instruments	
Other operating income	
EBITDA	
EBITDA Margin (%)*	
Depreciation	
EBIT	
Foreign exchange:	
- Transaction	
- Translation	
Share of results of joint ventures	
Share of results of associates	
Profit before finance cost	
Fair value changes of financial instruments	
Finance income	
Finance cost	
Profit from ordinary activities before taxation and zakat	
Taxation and Zakat:	
- Company and subsidiaries	
- Deferred taxation	
Profit for the period (PAT)	
Attributable to:	
- Owners of the Company	
- Non-controlling interests	
*ERITOA //Payanua + ICPT\	

	005/405	4057/05	Varian	ce
	2QFY'25	1QFY'25	RM mil	%
1	16,835.0	16,038.7	796.3	5.0
2	(589.3)	(175.2)	(414.0)	>100.0
3	(11,365.2)	(10,839.2)	(526.0)	4.9
	(7.2)	(18.6)	11.4	(61.3)
	209.6	181.3	28.3	15.6
	5,082.9	5,187.0	(104.0)	(2.0)
	31.3%	32.7%	-	-1.4%
	(2,965.9)	(2,865.3)	(100.6)	3.5
	2,117.0	2,321.7	(204.6)	(8.8)
	23.5	6.7	16.8	>100.0
4	318.4	32.2	286.2	>100.0
	2.7	5.1	(2.4)	(47.1)
	12.6	14.5	(1.9)	(13.1)
	2,474.2	2,380.2	94.1	4.0
	(58.5)	(26.5)	(32.0)	>100.0
	194.6	170.4	24.2	14.2
	(1,008.9)	(969.9)	(39.0)	4.0
	1,601.4	1,554.2	47.3	3.0
	(491.6)	(482.1)	(9.5)	2.0
	63.6	(31.3)	94.9	>(100.0)
	1,173.4	1,040.8	132.7	12.7
	1,158.1	1,058.0	100.2	9.5
	15.3	(17.2)	32.5	>(100.0)
	1,173.4	1,040.8	132.7	12.7

Q-o-Q analysis:

Overall Group revenue grew by 5.0% contributed by increase in TNB electricity sales by 7.2%.

ICPT adjustment mainly due to lower fuel prices (coal and gas).

| Refer Operating Expenses slide.

Forex translation gain contributed by the strengthening of MYR against USD and JPY.

<sup>\*</sup>EBITDA / (Revenue + ICPT)

# Y-o-Y normalised EBITDA and PAT for 1HFY'25



EBITDA		1HFY'25	1HFY'24
Components		RM mil	RM mil
Reported EBITDA		10,269.9	9,904.5
MFRS16 impact	1	(1,953.0)	(1,976.9)
Normalised EBITDA		8,316.9	7,927.6

PAT		1HFY'25	1HFY'24
Components		RM mil	RM mil
Reported PAT		2,214.2	2,190.3
Forex Translation		(350.6)	66.5
MFRS16 impact	1	332.1	337.8
Normalised PAT		2,195.7	2,594.6

IFRS16 impact:	1HFY'25 RM mil	1HFY'24 RM mil	Variance RM mil
Capacity Payment	1,953.0	1,976.9	(23.9)
Depreciation	(1,597.7)	(1,642.3)	44.6
Finance Cost	(792.3)	(769.8)	(22.5)
Deferred Tax	104.9	97.4	7.5
Net Impact	(332.1)	(337.8)	5.7

# **Higher overall Group revenue from sales of electricity**



	2QFY'25	1QFY'25	Variance (2QFY'25 vs 1QFY'25)		1	IHFY'25	1HFY'24 Variance (1HFY'25 vs 1H		
UNITS SOLD	GWh	GWh	GWh	%		GWh	GWh	GWh	%
Sales of Electricity (GWh)									
- TNB	<b>1</b> 33,768.6	31,508.6	2,260.0	7.2	2	65,277.2	65,019.9	257.3	0.4
- SESB	1,722.8	1,592.4	130.4	8.2		3,315.2	3,287.7	27.5	0.8
- Energy Export	115.8	108.7	7.1	6.5	3	224.5	0.6	223.9	>100.0
- TNBI*	331.6	221.3	110.3	49.8		552.9	536.5	16.4	3.1
Total Units Sold (GWh)	35,938.8	33,431.0	2,507.8	7.5		69,369.8	68,844.7	525.1	8.0
REVENUE	RM mil	RM mil	RM mil	%		RM mil	RM mil	RM mil	%
Sales of Electricity (RM)									
- TNB	<b>1</b> 13,673.8	12,569.3	1,104.5	8.8	2	26,243.1	26,235.3	7.8	0.0
- SESB	594.4	555.7	38.7	7.0		1,150.1	1,145.1	5.0	0.4
- Accrued Revenue	(43.8)	68.3	(112.1)	>(100.0)		24.5	82.5	(58.0)	(70.3)
- Energy Export	30.5	57.0	(26.5)	(46.5)	3	87.5	0.4	87.1	>100.0
- TNBI	253.7	184.7	69.0	37.4		438.4	475.4	(37.0)	(7.8)
Sales of Electricity	14,508.6	13,435.0	1,073.6	8.0		27,943.6	27,938.7	4.9	0.0
Other Regulatory Adjustment	1,596.2	1,998.3	(402.1)	(20.1)	4	3,594.5	(1,207.6)	4,802.1	>100.0
Tariff Support Subsidy	93.7	81.9	11.8	14.4		175.6	153.3	22.3	14.5
Fuel Subsidy - SESB	95.2	87.9	7.3	8.3		183.1	152.8	30.3	19.8
Total Sales of Electricity	16,293.7	15,603.1	690.6	4.4		31,896.8	27,037.2	4,859.6	18.0
Goods & Services	427.3	331.7	95.6	28.8		759.0	763.6	(4.6)	(0.6)
Construction contracts	34.8	29.4	5.4	18.4		64.2	61.8	2.4	3.9
Customers' contribution	79.2	74.5	4.7	6.3		153.7	144.6	9.1	6.3
Total Revenue	16,835.0	16,038.7	796.3	5.0		32,873.7	28,007.2	4,866.5	17.4

<sup>2</sup>QFY'25 vs 1QFY'25: Higher sales of electricity contributed by higher electricity demand recorded in all sectors.

Refer Other Regulatory Adjustment slide.

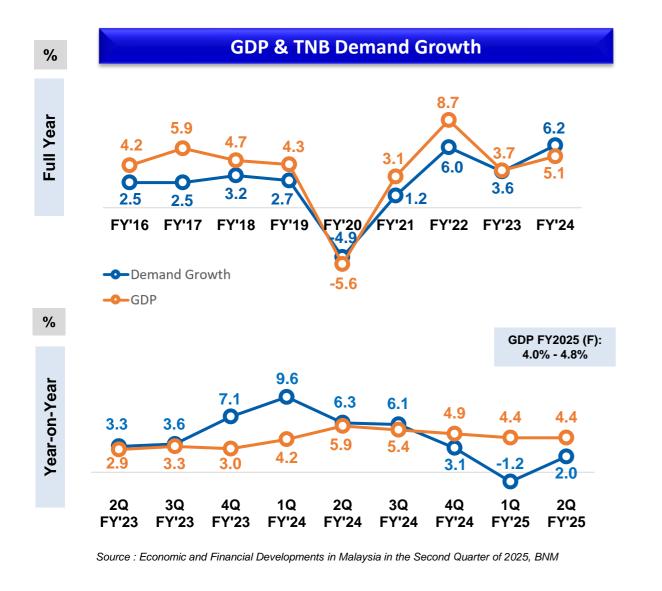
<sup>1</sup>HFY'25 vs 1HFY'24: Higher sales of electricity driven by higher demand recorded by commercial sector.

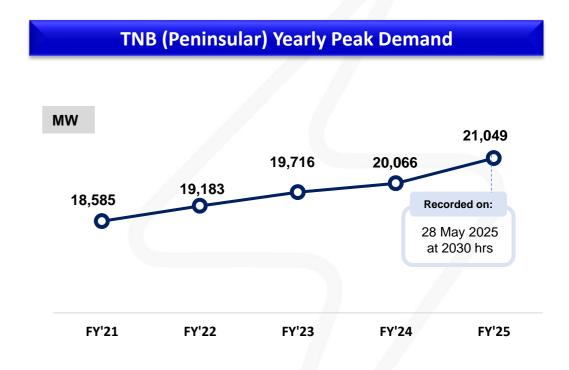
Higher energy export from cross border electricity sales (CBES) that commenced in 4QFY'24.

<sup>\*</sup>Refer International Investments slide for details

# Y-o-Y stable electricity demand aligns with GDP growth

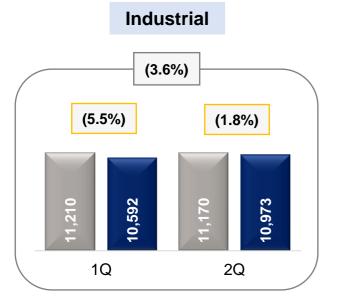


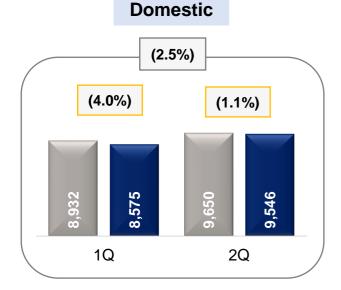




# Commercial sector demand grew by 6.5%, supporting the lower consumption recorded by industrial and domestic sectors





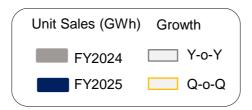


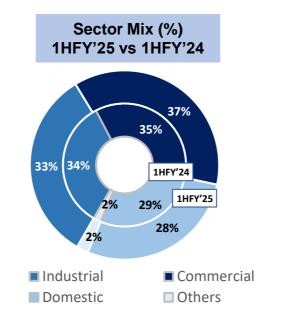
#### 1HFY'25 main contributors for the increase in commercial sector:

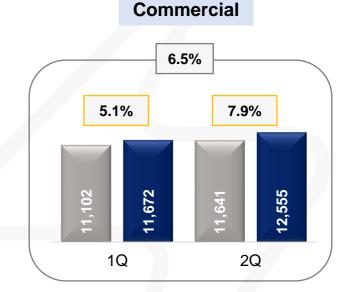
Data centre, business services and retails

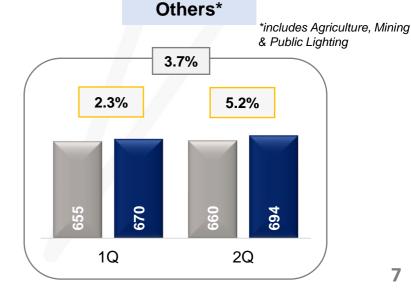
#### Lower demand recorded from:

- Industrial iron & steel and utility electrical
- **Domestic** mild weather conditions













## As at 1HFY'25, other regulatory adjustment of RM3,594.5 mil to be recovered

Components of Other Regulatory Adjustment	1QFY'25	2QFY'25	1HFY'25	1HFY'24
Components of Other Regulatory Adjustinent	RM mil	RM mil	RM mil	RM mil
Revenue Adjustment for Revenue Cap & Price Cap*	1,982.9	1,617.9	3,600.8	(1,096.5)
Refund Related to Regulated Business	(64.1)	(87.2)	(151.3)	(118.9)
Regulatory Adjustment for SESB	79.5	65.5	145.0	7.8
TOTAL	1,998.3	1,596.2	3,594.5	(1,207.6)

<sup>\*</sup>Other Regulatory Adjustment mainly due to the effect of transitioning (Jan - June 2025) from unrevised tariff schedule to new electricity tariff schedule implementation in July 2025.

# **Lower Y-o-Y operating expenses**



		2QFY'25	1QFY'25	Variand (2QFY'25 vs 1		,	1HFY'25	1HFY'24	Variand (1HFY'25 vs 1	
		RM mil	RM mil	RM mil	%		RM mil	RM mil	RM mil	%
Non-TNB IPPs Costs		4,304.0	4,459.9	(155.9)	(3.5)		8,763.9	8,928.2	(164.3)	(1.8)
Capacity Payment		83.6	84.5	(0.9)	(1.1)		168.1	78.0	90.1	>100.0
Energy Payment		4,220.4	4,375.4	(155.0)	(3.5)		8,595.8	8,850.2	(254.4)	(2.9)
TNB Fuel Costs		3,988.1	3,553.7	434.4	12.2		7,541.8	8,887.8	(1,346.0)	(15.1)
Fuel Costs		4,168.5	3,672.6	495.9	13.5		7,841.1	8,865.9	(1,024.8)	(11.6)
Fuel Price Adjustment		(180.4)	(118.9)	(61.5)	(51.7)		(299.3)	21.9	(321.2)	>(100.0)
Total OPEX - Fuel and Power Purchase	1	8,292.1	8,013.6	278.5	3.5	1	16,305.7	17,816.0	(1,510.3)	(8.5)
Staff Costs		1,071.3	1,016.8	54.5	5.4		2,088.1	1,918.5	169.6	8.8
Repair & Maintenance		815.7	733.4	82.3	11.2		1,549.1	1,493.2	55.9	3.7
TNB General Expenses	2	538.4	441.5	96.9	21.9	2	979.9	863.3	116.6	13.5
Subs. COS & General Expenses		647.7	633.9	13.8	2.2	3	1,281.6	1,653.6	(372.0)	(22.5)
Total OPEX - Non Fuel (without Depreciation)		3,073.1	2,825.6	247.5	8.8		5,898.7	5,928.6	(29.9)	(0.5)
Total Operating Expenses (without Depreciation)		11,365.2	10,839.2	526.0	4.9		22,204.4	23,744.6	(1,540.2)	(6.5)
Depreciation & Amortisation	4	2,965.9	2,865.3	100.6	3.5	4	5,831.2	5,638.5	192.7	3.4
Total Operating Expenses		14,331.1	13,704.5	626.6	4.6		28,035.6	29,383.1	(1,347.5)	(4.6)

Y-o-Y: Lower fuel and power purchase costs mainly due to lower coal price (refer Fuel Costs slide).

Q-o-Q: Higher fuel costs incurred to support higher demand.

Higher TNB general expenses mainly due to higher computer expense for software and cyber-security system maintenance.

1HFY'24 includes impairment of associates (refer Y-o-Y Analysis Note 5).

Higher depreciation due to higher assets build up.

# Lower overall fuel costs mainly due to lower coal price in 1HFY2025



Table A – TNB & IPP Fuel Costs for Peninsular

Fuel Type	1HFY'25	1HFY'24	Variand	e
Fuel Type	RM mil	RM mil	RM mil	%
Coal	8,205.0	8,807.1	(602.1)	(6.8)
Gas	5,740.7	6,248.5	(507.8)	(8.1)
Distillate	66.2	77.7	(11.5)	(14.8)
Oil	43.0	23.9	19.1	79.9
Total*	14,054.9	15,157.2	(1,102.3)	(7.3)

<sup>\*</sup>Comprises TNB fuel costs & fuel payments to IPPs (part of Energy Payment), exclude solar.

Table B – TNB & IPP Units Generated for Peninsular

Fuel Type	1HI	FY'25	1HF	FY'24	Variance		
	GWh	Gen. Mix (%)	GWh	Gen. Mix (%)	GWh	%	
Coal	42,159.8	59.7	38,702.3	54.9	3,457.5	8.9	
Gas	23,452.7	33.2	26,976.0	38.3	(3,523.3)	(13.1)	
Distillate	53.4	0.1	45.7	0.1	7.7	16.8	
Hydro	3,285.0	4.7	3,345.9	4.7	(60.9)	(1.8)	
Solar	1,658.7	2.3	1,390.6	2.0	268.1	19.3	
Total	70,609.6	100.0	70,460.5	100.0	149.1	0.2	

Table C - Fuel Costs Related Data

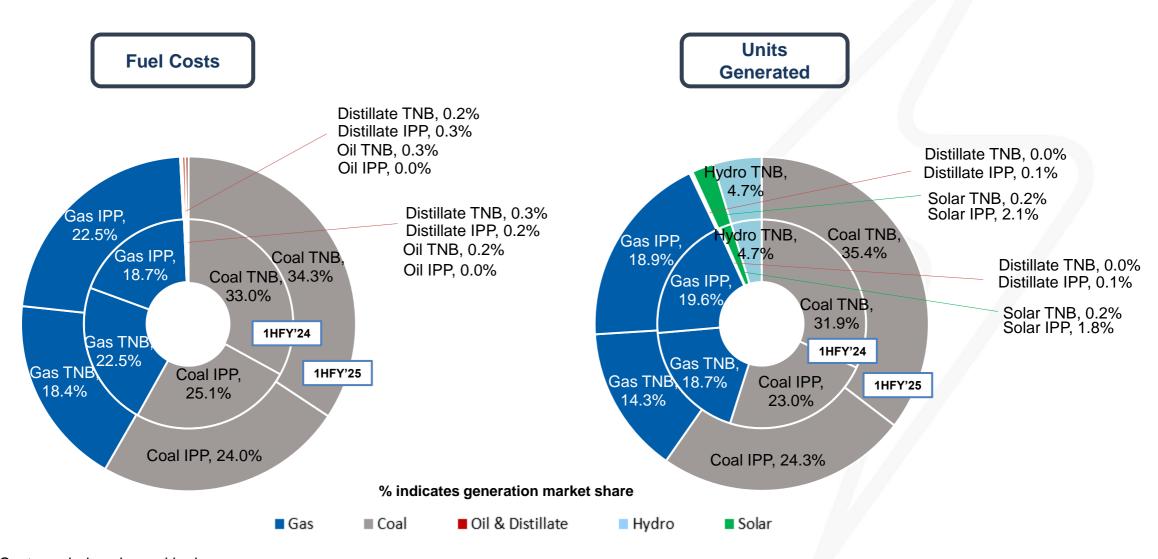
Fuel statistics	1HFY'25	1HFY'24	
Average Coal Price Delivered (USD/MT)(CIF)	102.3	112.9	
Average Coal Price Delivered (RM/MT)(CIF)	448.3	533.4	
Coal Consumption (mil MT)	18.0	16.4	
Gas Reference Market Price (RM/mmbtu)	1QFY'25	1QFY'24	
	Tier 1: 35.0	Tier 1: 30.0	
	Tier 2: 48.0*	Tier 2: 44.7	
	2QFY'25 Tier 1: 34.8 Tier 2: 44.3*	2QFY'24 Tier 1: 35.0 Tier 2: 47.4	
Daily Average Piped Gas Volume (mmscfd) *Average Tier 2 Gas Reference Market Price	836	998	

Table D - Average Coal Price Delivered

	1HFY'25	1HFY'24	Variance		
	USD/MT	USD/MT	USD/MT	%	
FOB	92.6	103.2	(10.6)	(10.3)	
Freight	9.3	9.2	0.1	1.1	
Others	0.4	0.5	(0.1)	(20.0)	
CIF	102.3	112.9	(10.6)	(9.4)	

# Fuel Costs & Units Generated (TNB & IPPs – Peninsular) in 1HFY'25





Note: Fuel Costs exclude solar and hydro

# Higher Q-o-Q fuel costs incurred to support higher demand



Table A – TNB & IPP Fuel Costs for Peninsular

Fuel Type	2QFY'25	1QFY'25	Variance 2QFY'25 vs 1QFY'25		
	RM mil	RM mil	RM mil	%	
Coal	4,157.1	4,047.9	109.2	2.7	
Gas	2,889.6	2,851.1	38.5	1.4	
Distillate	28.5	37.7	(9.2)	(24.4)	
Oil	19.3	23.7	(4.4)	(18.6)	
Total	7,094.5	6,960.4	134.1	1.9	

Note: Comprise TNB fuel costs & fuel payments to IPPs (part of Energy Payment), exclude solar.

Table B - TNB & IPP Units Generated for Peninsular

F T	2QFY'25		1QFY'25		Variance 2QFY'25 vs 1QFY'25	
Fuel Type	GWh	Gen. Mix (%)	GWh	Gen. Mix (%)	GWh	%
Coal	22,440.1	61.3	19,719.7	58.0	2,720.4	13.8
Gas	11,740.3	32.1	11,712.4	34.4	27.9	0.2
Distillate	45.0	0.1	8.4	0.0	36.6	>100
Hydro	1,521.2	4.2	1,763.8	5.2	(242.6)	(13.8)
Solar	840.2	2.3	818.5	2.4	21.7	2.7
Total	36,586.8	100.0	34,022.8	100.0	2,564.0	7.5

**Table C - Fuel Costs Related Data** 

Fuel statistics	2QFY'25	1QFY'25
Average Coal Price Delivered (USD/MT)(CIF)	100.1	105.1
Average Coal Price Delivered (RM/MT)(CIF)	431.6	467.6
Coal Consumption (mil MT)	9.6	8.4
Gas Reference Market Price (RM/mmbtu)		
Tier 1:	34.8	35.0
Tier 2:	44.3*	48.0*
Daily Average Piped Gas Volume (mmscfd)	836	836

<sup>\*</sup>Average Tier 2 Gas Reference Market Price

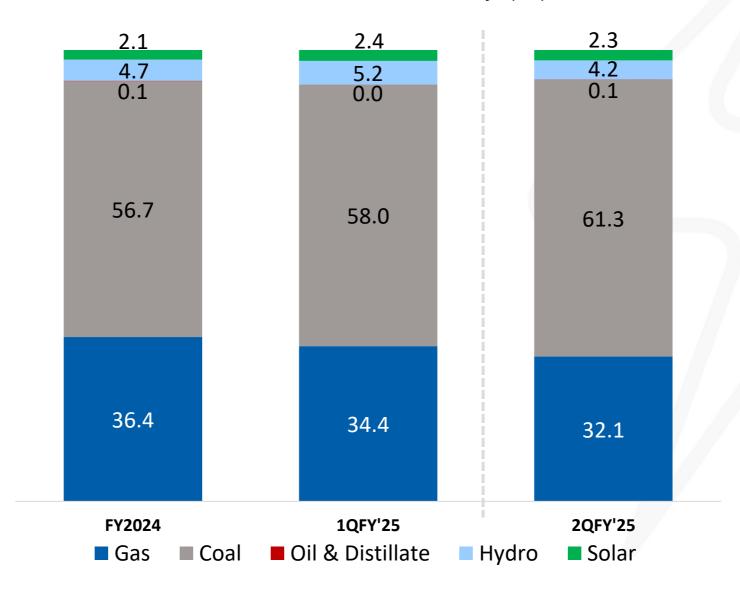
Table D – Average Coal Price Delivered

	2QFY'25	2QFY'25 1QFY'25		FY'25 vs 1QFY'25
	USD/MT	USD/MT	USD/MT	%
FOB	89.9	95.8	(5.9)	(6.2)
Freight	9.7	8.9	0.8	9.0
Others	0.5	0.4	0.1	25.0
CIF	100.1	105.1	(5.0)	(4.8)

# Higher generation from coal in 2QFY'25



## Generation Mix for Industry (%)





### **Coal Price Trending**

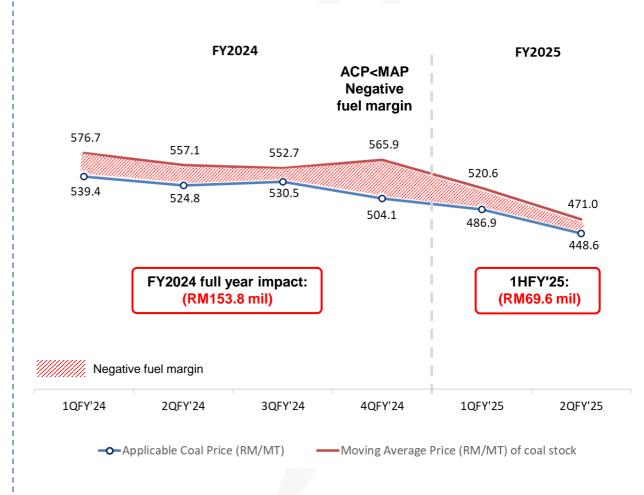


#### Coal Price & Applicable Coal Price (ACP) comparison

	1QFY'24	2QFY'24	3QFY'24	4QFY'24	1QFY'25	2QFY'25
Average Coal Price Delivered (RM/mmbtu) *	24.81	24.23	22.88	23.17	21.57	19.77
ACP (RM/mmbtu)	24.73	24.13	24.31	23.08	22.31	20.56

- \* Based on internal conversion
- Fuel Price Adjustment (FPA) is the difference between the Applicable Coal Price (ACP) billed to generators and the actual coal price paid to supplier (delivered) by TNBF. The difference is caused by higher or lower coal price or due to currency exchange.
- ACP is set by Energy Commission on a monthly basis starting from August 2022.
- In 2QFY'25, the base ACP (RM20.56/mmbtu) used for billing the generators was higher than the coal price paid to supplier (RM19.77/mmbtu).

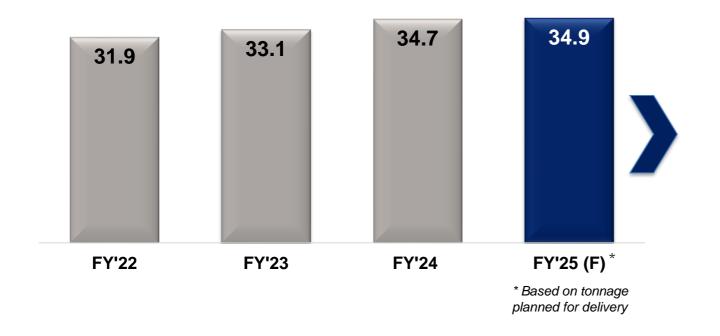
# Fuel Margin: Applicable Coal Price (ACP) vs Moving Average Price (MAP)



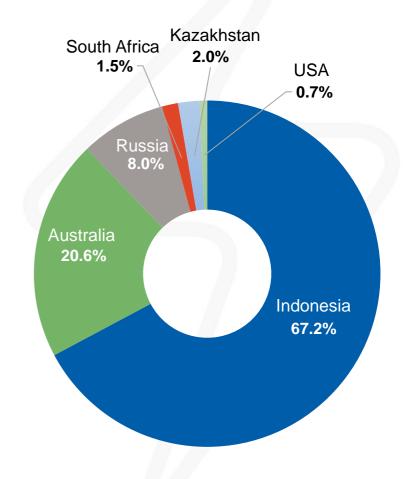
# Industry coal requirement forecast for FY2025



## **Coal Consumption (mil MT)**

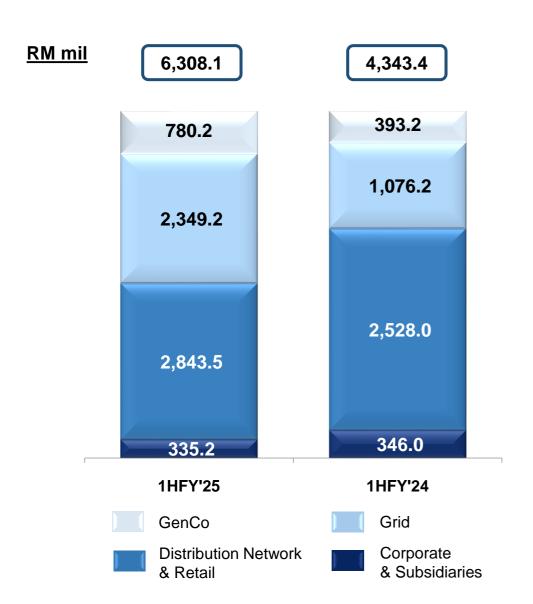


### **Source Country Mix**



# **Group CAPEX**





# Regulated CAPEX and Regulated Asset Base (RAB)

#### 1HFY'25

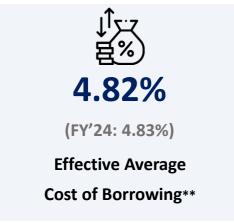
Actual Regulated CAPEX (RM mil)	Actual Total RAB (RM mil)
5,194.1	71,381.6

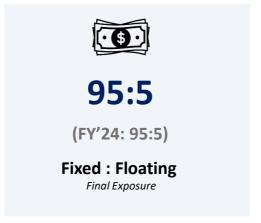
Note: Numbers manually computed will not match due to decimal variance

## Lower gearing recorded at 47.5% as at 1HFY2025

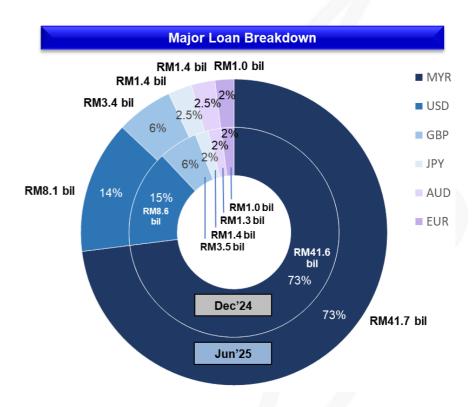


	30 Jun'25	31 Dec'24
Total Debt (RM bil)	57.0	57.4
Net Debt(RM bil)*	36.5	37.4
Gearing (%)	47.5	47.8
Net Gearing (%)	30.4	31.1





<sup>\*</sup> Net Debt excludes deposits, bank and cash balances and investment in UTF



Closing Forex	30 Jun'25	31 Dec'24
USD/RM	4.211	4.471
GBP/RM	5.782	5.606
AUD/RM	2.756	2.775
100YEN/RM	2.926	2.860
EUR/RM	4.939	4.648

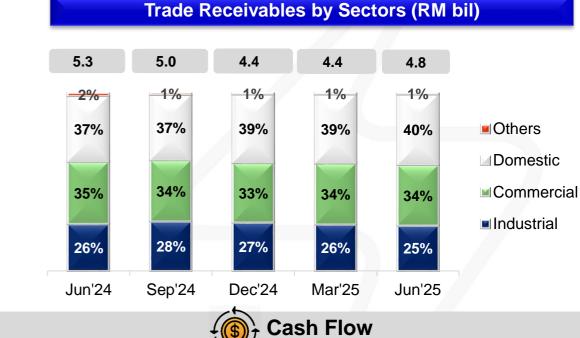
Note: Debt consists of Principal + Accrued Interest

<sup>\*\*</sup> Inclusive of interest rate swap

## Trade receivables as at 1HFY2025



#### **Trade Debtors Ageing (RM bil)** 4.4 4.8 5.3 5.0 4.4 **Total** ■ Current ■ 1 Month 1.6 1.2 1.3 0.6 0.3 0.5 0.3 0.6 0.4 0.4 ≥ 2 to 5 Months 0.5 1.8 1.6 ■ > 5 Months 1.6 1.6 1.5 1.1 1.1 0.8 0.8 8.0 Delinquent Jun'24 Sep'24 Dec'24 Mar'25 Jun'25





## **Average Collection Period (ACP)**

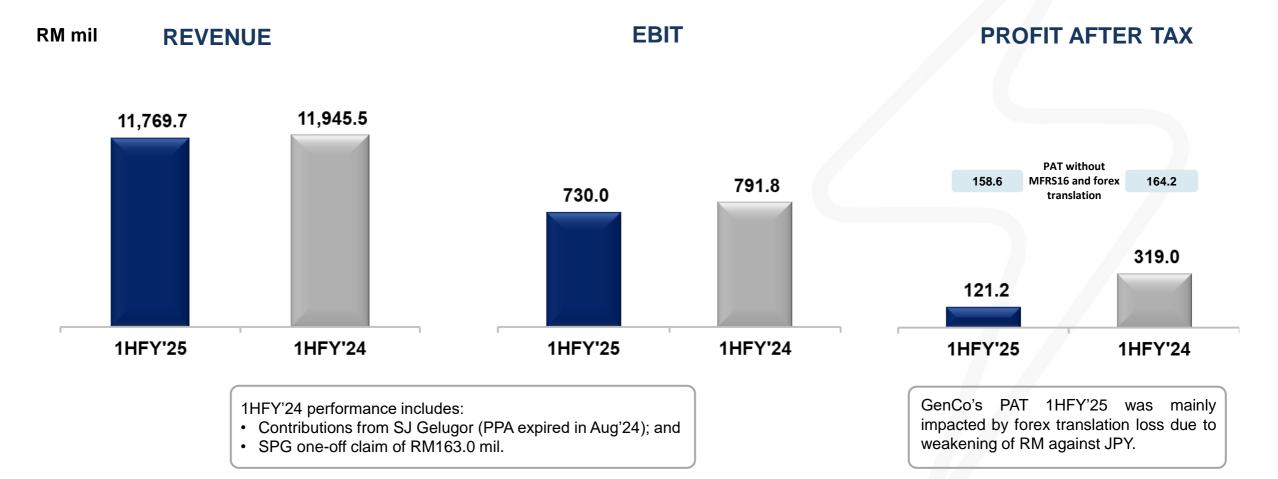
#### Improvement in ACP:

Days	Jun'25	Jun'24
With delinquent accounts	28	31
Without delinquent accounts	23	25

 We continuously monitor our cash flow position on a daily basis to ensure cashflow remain stable with sufficient facilities and gearing is maintained at an optimal level.

# **Domestic generation business performance**

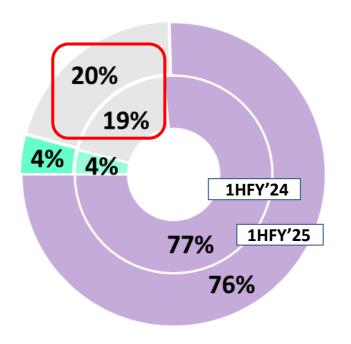




# Revenue from coal stabilised below 25%, in line with longer-term aspiration



### **Actual Group Revenue\***



RE Coal Others \*\*

- \* Total revenue includes ICPT
- \* Others include revenue from regulated business, subsidiaries and generation from gas



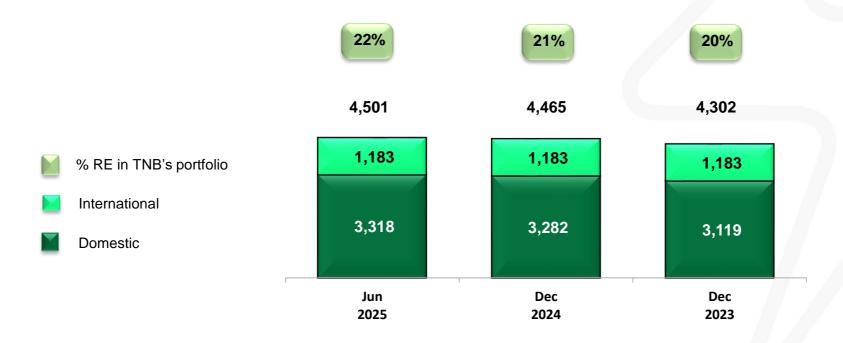
- No new coal plant investment
- Reduction of coal capacity by 50% by 2035 and coal-free by 2050

# Our RE journey is progressing well



### **TNB RE Portfolio**

Renewable capacity (MW)



#### Note

- Gross RE Capacity includes large hydro (exclude SESB)
- Solar capacity is quoted in MWp

# International Investments: Renewable Energy (RE)



#### TNB International Sdn Bhd (TNBI)

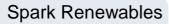
#### Vantage RE



Technology Focus:



Solar











Storage System

(BESS)

TNBI is a TNB wholly owned subsidiary incorporated under the laws of Malaysia.

TNBI is a platform focused on capturing global renewable energy opportunities, diversifying TNB's portfolio and spearheading TNB's Energy Transition initiative, contributing towards supporting key milestones in TNB's Net Zero 2050 journey.

TNBI is anchored by Vantage RE and Spark Renewables.

#### **Financial Performance**

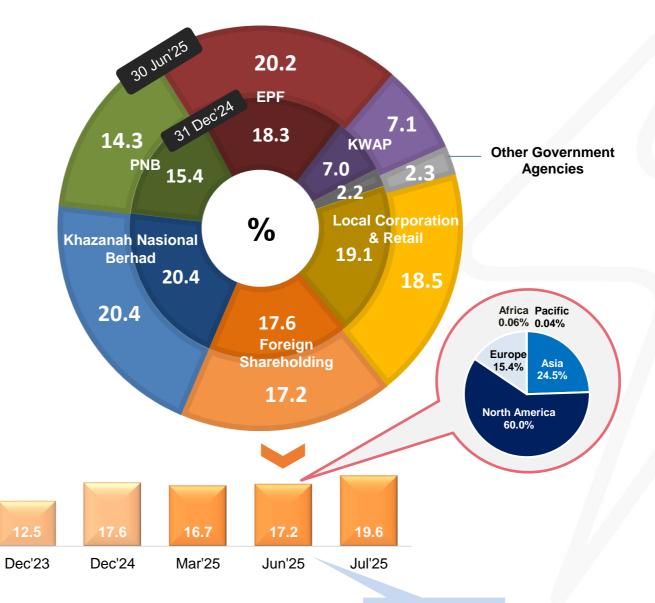
Marginally lower EBITDA Y-o-Y (2QFY'25: RM289.9 mil vs 2QFY'24: RM334.2 mil) due to reduced wind resource and unscheduled maintenance on wind assets, along with higher grid downtime affecting solar assets in Ireland. Conversely, UK solar assets outperformed the previous year due to higher irradiance.

#### Outlook

- TNB is committed to grow its presence in RE market and the current focus is on converting development pipelines into
  operational assets.
- In addition, TNB's international RE platforms are implementing alternative revenue mechanisms, such as Contract-for-Difference (CfD) scheme, Corporate Power Purchase Agreements (PPAs) and exploring Battery Energy Storage System (BESS) based opportunities.
- This strategy will be supported by leveraging on TNB's extensive experience in developing power projects in both international and domestic markets, along with knowledge and technology transfer within TNB Group.
- There is steady progress in greenfield projects through implementing key strategies to drive timely completion and secure future growth opportunities.
- Recently, Spark Renewables had successfully secured grid access rights for one of its projects in the pipeline –
   Dinawan Energy Hub (DEH) for a capacity of ~1GW in New South Wales.

# **Shareholdings**





Institutional: 17.1% Retail: 0.1%



### **Disclaimer**

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