

ANALYST BRIEFING 1QFY2025

28 May 2025 | Business Lounge, TNB Platinum

Stable 1QFY2025 performance underscores success of strategic initiatives, paving the way for sustained growth

PAT

Reported

RM1,040.8 mil

+53.5%

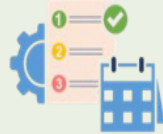
(Y-o-Y) (1QFY2024: RM677.9 mil)

Stable financial performance

Regulatory Period 4 (RP4) Implementation

✓ Effective 1 January 2025

RP4



Total allowed CAPEX
up to **RM42.82 bil**

Peak Demand



20,752MW

Recorded on 27 May 2025
at 2030 hours



436.9GWh

Single-day highest energy
consumption on 27 May 2025

CAPEX Utilisation



34%

of Base CAPEX

Carbon Management



On track to achieve

5%

reduction in
carbon emission intensity (Scope 1)

1QFY2025 demand was fueled by data centres, robust growth continues

1QFY2025 Demand

Overall stable demand



Commercial sector growth

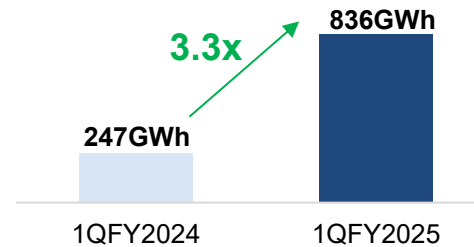
 **5.1%**



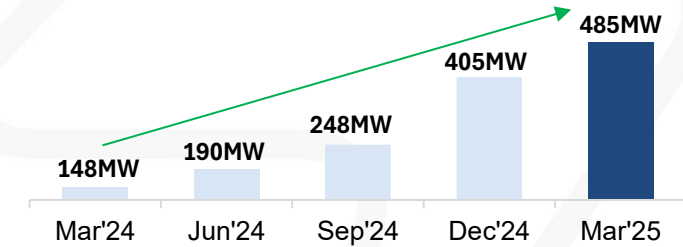
Fueled by Data Centres
Consumption

Data Centres

Energy consumption



Load utilisation



As of March 2025

21
Projects
completed

2,778MW
Capacity

5
New
ESA signed

666MW
Capacity

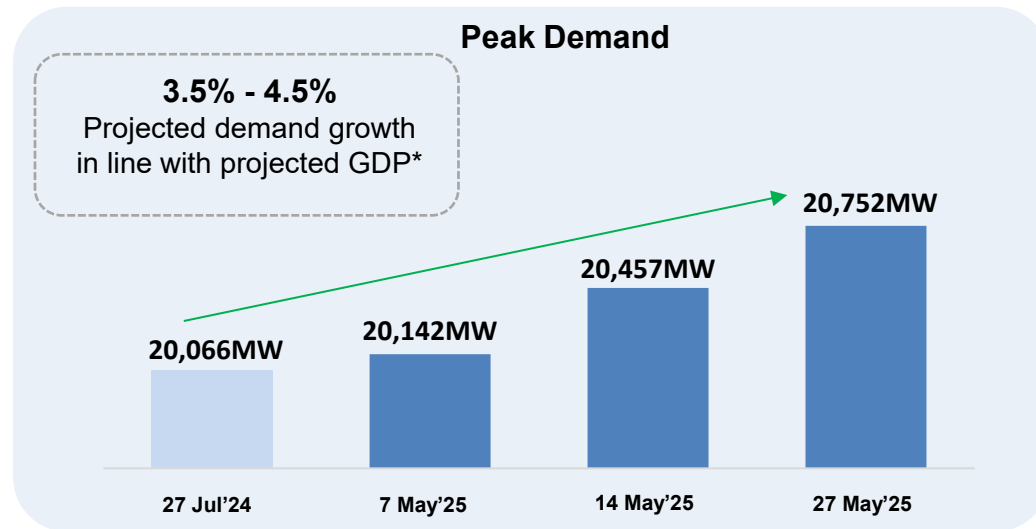
43

Total projects secured
at

~6.4GW
Total capacity

New system peak recorded; national plans for new generation capacity reinforce a positive outlook

Demand Outlook



- We continue to see **resilient demand**, maintaining our outlook.
- TNB remains **neutral under the IBR Revenue Cap mechanism**, providing stable earnings.

*Bank Negara Malaysia: Slightly lower than 4.5% - 5.5%

Planning for Growth

Opportunity for Expansion:

Open Bidding for New Generation Capacity in Year 2025 – 2029



Request for Proposal (RFP) for:

- Category 1: Extension of Gas Power Plants
- Category 2: New Generation Capacity

NEM Rakyat Quota Increased



- Additional 100MW allocated, raising the **total quota to 700MW**.
- This expansion presents a greater **opportunity for GSPARX** to strengthen its participation in the segment.

Mobilising strategic investments to strengthen grid infrastructure, support growth, and deliver long-term value

RP4

RM42.82 bil
Total Allowed CAPEX
(2025 – 2027)

Base CAPEX
RM26.55 bil

Contingent CAPEX
RM16.27 bil

Projected
~70%
utilisation

Investments for:

- **Supply reliability**
- **Energy transition**
- **Demand growth**

FY2025

Base CAPEX

Utilisation
in 1QFY2025

34%

Contingent CAPEX

Committed
in 1QFY2025

~RM128 mil

+

Demand growth

Data Centres



Johor, Cyberjaya & Kuala Lumpur

East Coast Rail Link (ECRL)



Government Projects


Residential

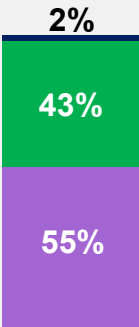

Agricultural


School


SME

Recovery mechanism expected to be finalised in 2HFY2025

RM1-2 bil
Expected to be triggered within the year



■ Security of supply
■ Energy transition
■ Demand growth

Contingent CAPEX

FY2025
Total CAPEX
up to
~RM12 bil

We strengthen our core business through strategic partnerships to accelerate solar and electric vehicle adoption

Strategic Partnerships

Drives NETR ambitions by **enabling inclusive and scalable solar adoption**



TNB – Sime Darby Property (SDP)



Key Highlights

- TNB in collaboration with Sime Darby Property (SDP) has **become the first in Malaysia** to harness solar power under the NETR via **Community Renewable Energy Aggregation Mechanism (CREAM)** announced in March 2025
- To install solar at **City of Elmina** as a pilot project with **1.9MWp***

**Subject to technical study and CREAM policy*

Support Malaysia's EV agenda by **expanding charging infrastructure, integrating RE, and increasing accessibility**



TNB – PERODUA



Key Initiatives

- Install **TNB EV chargers** and **deploy solar panels** at selected PERODUA outlets
- Joint **RE integration studies** across PERODUA ecosystem
- Facilitate adoption of **Malaysia Renewable Energy Certificates (MREC)**



TNB – Casuarina Meru Sdn. Bhd



Key Initiatives

- Install **one 120kW DC fast charger** with dual Combine Charging System
- Install **two 22kW AC chargers** at Hotel Casuarina at Meru

Facilities' features:



We expand our international presence, grow renewable capacity and strengthen our regional business to unlock growth beyond borders

International

Growing International RE Capacity

Solar Greenfield UK


102MWp

- **Location:** Bunkers Hill (67MWp) and Eastfields (35MWp)
- Final stage of grid connection and commenced power export at Eastfields in April 2025
- Bunkers Hill to export power by June 2025

Awarded ~1GW access rights for Dinawan Energy Hub (DEH) in New South Wales (NSW)


1,007MW

- Awarded access rights by EnergyCo in the NSW South West Renewable Energy Zone (REZ)
- The planned capacity includes:



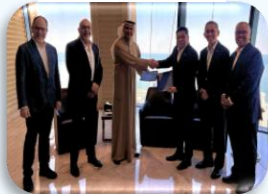
Expanding International Service

TNB REMACO – Al Dhow Engineering

Malaysia - Kuwait energy ties: Awarded a 7-year contract worth RM705 mil



- Awarded maintenance, repair & overhaul (MRO) contract for maintenance works at the Sabiya Power and Water Distillation Plant
- Order book built up of ~RM4.5 bil over the next 5 years
- Reinforces REMACO's position as an international MRO leader, recognising our technical expertise and capabilities
- Supports TNB's global expansion and income diversification



Regional Interconnection

Cross-Border Electricity Trade

ENEDEM

1-year pilot phase of 100MW

Current capacity utilised

50MW

Energy export

108,000MWh
for 1QFY2025

LTMS-Power Integration Project

Bilateral energy supply with Keppel Electric

Supply up to

100MW

Energy export

175MWh
for 1QFY2025



New Revenue Stream
from transaction services

We remain focused on our key strategic pillars in fostering business growth while realising our Net Zero ambitions



Deliver Clean Generation

Nenggiri Hydro Project (300MW)
45% completion (COD: 2QFY2027)



Sungai Perak Hydro Life Extension Programme (700MW)
Issued notice to proceed for EPCC contracts
18% overall progress
EPCC commencement for Temengor, Bersia & Kenering in 1QFY2025



Hybrid Hydro-Floating Solar (Kenyeri) (150MWp)
62% pre-development progress
Technical evaluation of EPCC tender on-going



Solar Greenfield Development (UK) (102MWp)
Eastfields (35MWp): Final stage of grid connection
Bunkers Hill (66.7MWp): Expected to export power by June 2025



Corporate Green Power Programme (CGPP) (154MWp)
All 3 sites progress are on-track with COD target in 2025



Centralised Solar Park (750MWp)
Active discussions with respective state authorities and potential customers

Large Scale Solar 5 (LSS5) (686MWp)
Working towards Financial Close



Develop Energy Transition Network



Pilot Battery Energy Storage System (BESS) Development at Santong

Project Progress

29%

Commencement of interconnection facility

Project Cost

~RM700mil

COD

December 2026



Enhance System Reliability

Key Projects

Smart Meter Installation Progress:



20%

Installed **72,429 units**

Achieved 24% as of April 2025

FY2025 Target:
360,000 units

Cumulative to date:
4,571,44 units

Distribution Automation Penetration Progress:



17%

696 substations

Achieved 28% as of April 2025

FY2025 Target:
4,026 substations

Cumulative to date:
30,971 substations



Dynamic Energy Solutions



Electric Vehicle (EV)

TNB Charge Points

14
Commissioned



>250
2025 Target

Green Lane Supply Connections

~2MW
Completed connections



~8MW
Connections to be completed in 2025

No. of applications in Pre-consultation

309
@ 135MW



GSPARX

18MWp
Secured Capacity



100MWp
2025 Target

Energy Efficiency

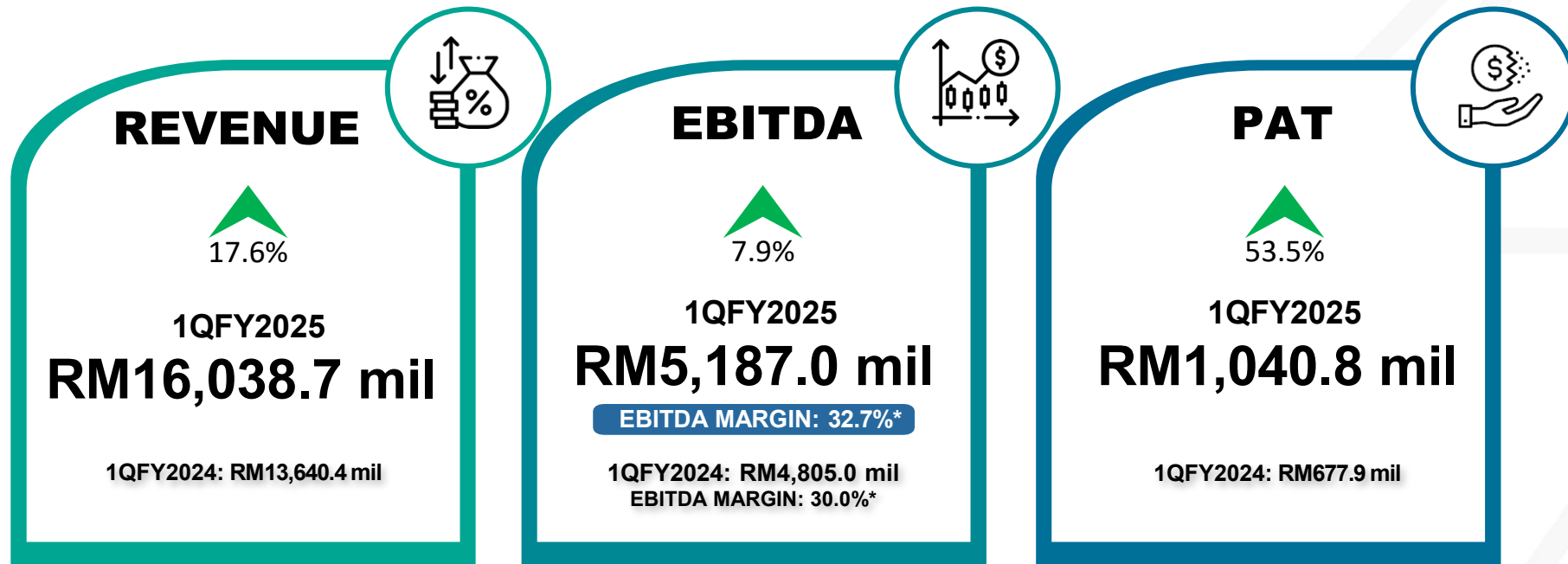


As of March 2025, myTNB Energy Budget feature subscriptions exceeded 1.5 mil users (>100% increase from ~876k users in December 2024)

PERFORMANCE UPDATE



PAT in 1QFY2025 driven by stable overall performance

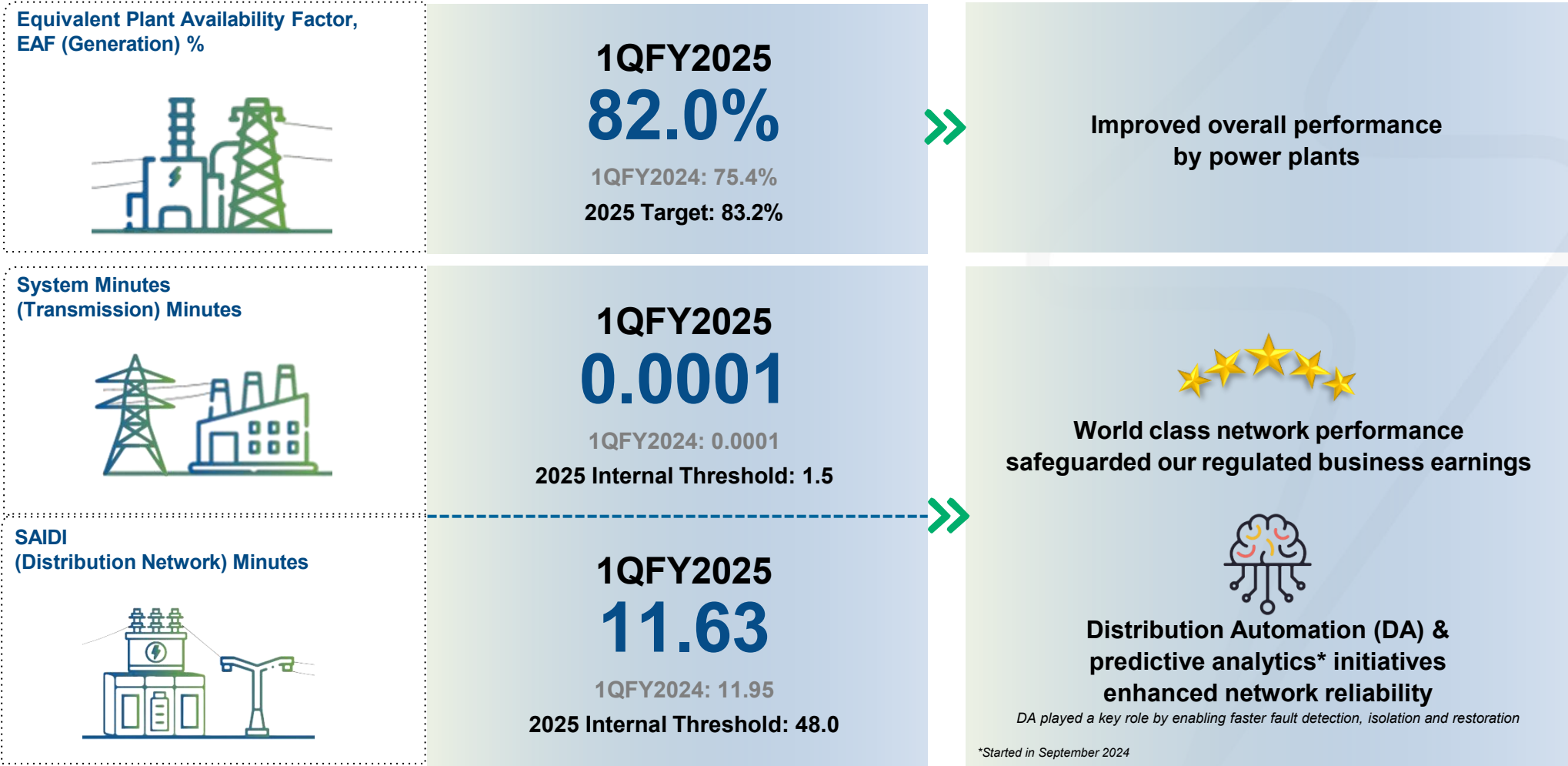


Key factors contributing to the improved overall performance are:

- Overall Group revenue grew by **17.6%** mainly contributed by **electricity sales increase of 17.5%**, due to **other regulatory adjustments** under the **Incentive Based Regulation (IBR) framework**; and
- **Improvement in foreign exchange** due to the strengthening of MYR against USD;
- Despite **higher current tax expense** from profit improvement and cessation of reinvestment allowance (RA).

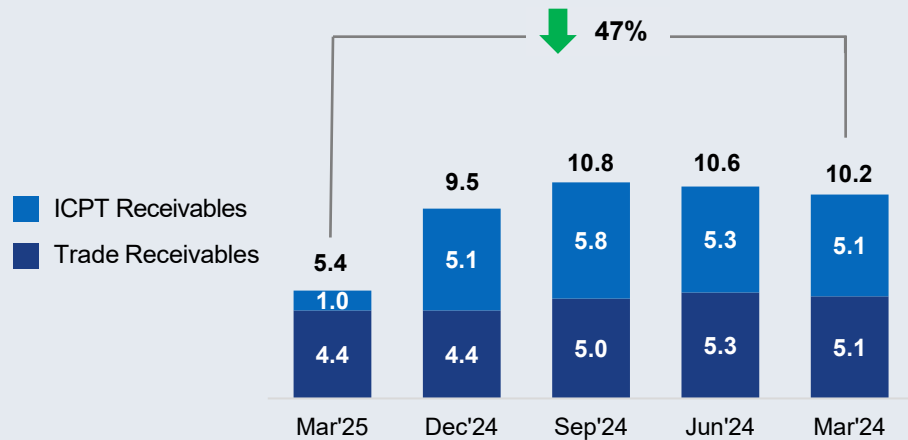
*EBITDA / (Revenue + ICPT)

Group earnings supported by; i. Improved generation performance
ii. World-class network performance



Y-o-Y: Lower receivables driven by improved collection, strengthening our cash flow position

Receivables (RM bil)



- **Coal price has stabilised** at 81.81 USD/MT* in April 2025 (vs 165.06 USD/MT* in April 2024).
- **Outlook:** Stabilising fuel prices and strong collection trend will:
 - ✓ strengthen working capital management; and
 - ✓ provide a healthier cash flow position.

1

ICPT Cost Recovery

FY2024



Fully recovered
RM3.4 bil

(ICPT for period January to December 2024, Government portion)

FY2025



Fully recovered
RM2.2 bil

(ICPT for period January to June 2025, Government portion)

2

Strong collection

a) The **average collection period improved to 27 days** (vs March 2024: 31 days), with focused efforts in recovering long-outstanding debt and strengthening overall collection efficiency.

b) **Stronger collections through digital enhancements**

- Seamless Autopay/Direct Debit via myTNB
- Upgraded features in myTNBiz

Supporting long-term financial resilience and agility

OUTLOOK AND FORWARD GUIDANCE



We strive to deliver our targets towards achieving sustainable business growth



Electricity Demand

Demand growth is projected to be

3.5% - 4.5%

Projected GDP between 4.5% - 5.5% (moderate rate)



Group CAPEX Forecast

Total Group CAPEX:

Up to RM20 bil

Regulated CAPEX: ~RM12 bil

Non-regulated CAPEX: ~RM8 bil



Capital Management

- Active capital allocation with strong financial position to raise funds for growth
- **Proactive working capital management in ensuring deployment and delivery of investment targets**



Carbon Emission Reduction

We aim to achieve:

- 5% annual reduction in carbon emission intensity (Scope 1)
- 35% carbon emission intensity reduction by 2035 and **Net Zero by 2050**



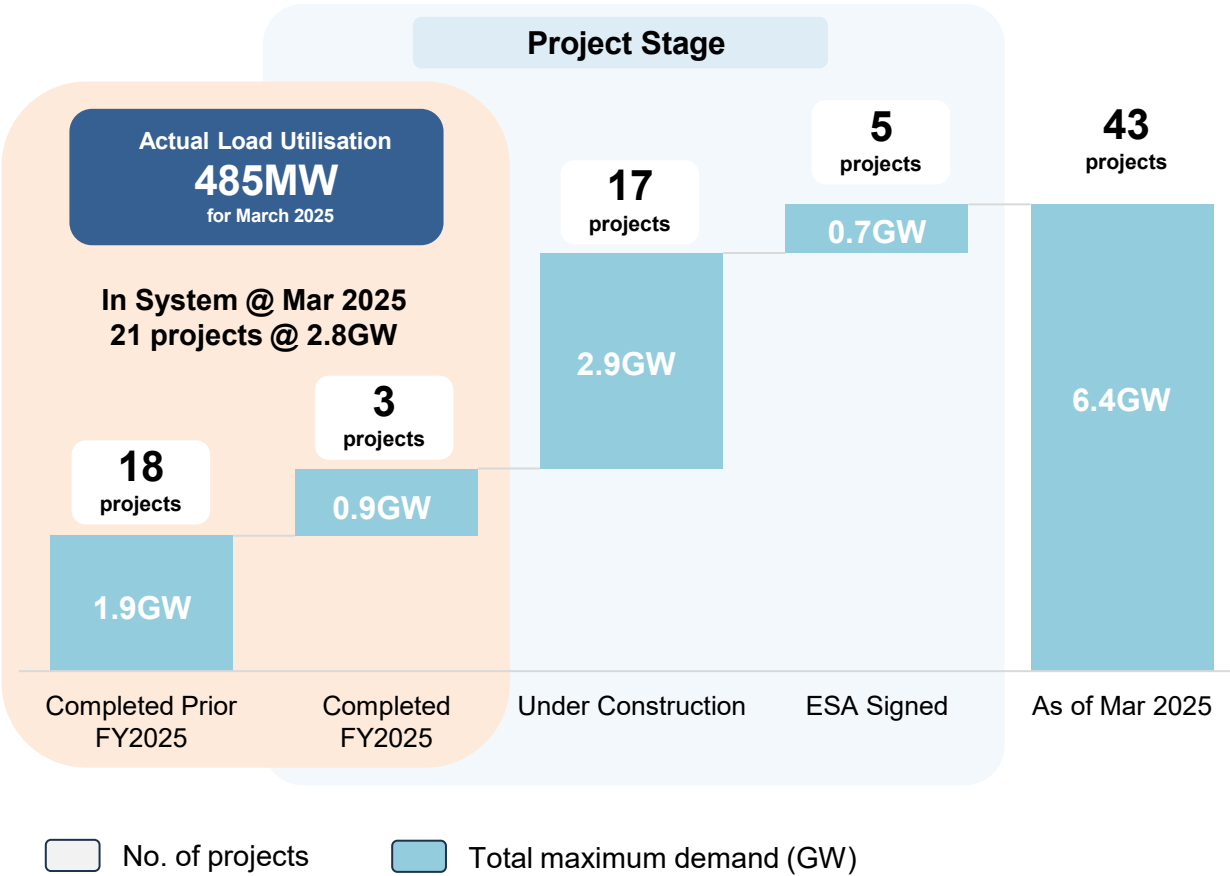
Appendix

1QFY2025

- *Details on Strategy Deployment 1QFY2025*
- *Details on Financial Results*
- *Generation Business Performance*
- *International Business Performance*
- *Shareholdings*

TNB remains focused on meeting Malaysia's growing electricity demand, driven by data centre expansion

1QFY2025 Data Centres Achievements



Key Highlights



February 2025: DCEO highlighted TNB's role in enhancing existing infrastructure to meet the power demands of data centres, ensuring stable operations during the Siemens Data Centre Conference 2025



February 2025: The announcement of Airtrunk JHB2 data centre showcased TNB's commitment in streamlining high-voltage electricity supply through Green Lane Pathway and One-Stop-Centre (OSC) for data centre.

GSPARX transforms consumers to prosumers through rooftop solar installations, elevating Malaysia's green energy progress

Key Customers Secured

14.1MWp


Renesas (Pulau Pinang, Kedah & Selangor)

- To install 6.2MWp rooftop solar PV at Renesas buildings in Penang, Kedah and Selangor
- Target to be delivered by 4QFY2025



KPJ Healthcare Hospitals

- To install 4.3MWp rooftop solar PV at multiple KPJ Hospitals across Peninsular Malaysia
- Target to be delivered by 4QFY2025



Perak Transit

- To install 2.3MWp rooftop solar PV at the identified Perak Transit owned buildings and terminal in Perak
- Target to be delivered by 2QFY2026



Etria Manufacturing

- To install 0.8MWp rooftop solar PV at the office and factory building in Bayan Lepas, Pulau Pinang
- Target to be delivered by 4QFY2025



RHB Banks

- To install 0.5MWp rooftop solar PV at multiple RHB Bank branches across Peninsular Malaysia
- Target to be delivered by 4QFY2025

Others: 3.9MWp

Progress



Secured Capacity
18MWp
 1QFY2025

3,388
 Cumulative Projects secured

522MWp
 Cumulative Secured Capacity

NEM 3.0 NOVA Extension

67%
 Quota Approved
 Data as of 23 May 2025

1,700MW
 Total Quota Allocation (2021- June 2025)
 Additional quota announced in November 2024 (300MW)

Partnership with Sime Darby Property



2.8MWp*
 14 SDP sites

Progress

0.8MWp installed at 10 sites

consist of Sime Darby Sales Galleries, Clubhouses and Malls: At ~60% completion

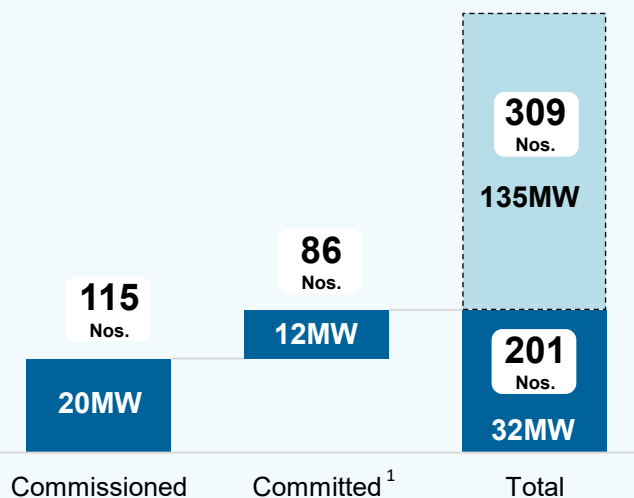
Status update: 2 sites are under finalisation with clients

**Revised in capacity due to Public Distribution License regulation and client's preference*

TNB drives Malaysia's EV growth through a two-prong approach; Supplying electricity to CPOs and installing charge points to support the EV ecosystem

EV Ecosystem

Green Lane Supply Connections



- Maximum Demand
- No. of Supply Connections (Nos.)
- Potential (Pre-consultation)

Data since inception (November 2022)

YTD Electricity Sales (CPO)

~2.8GWh ~RM1.7mil



EV Charge Points

3,611 units

Data as at Mar 2025²



EVs on the road

~45,624 units

Data as at Mar 2025

2025 EV Potential

~86,000 units

by Dec 2025

Key Highlights

TNB Charge Points



14
installed
in 1QFY2025



>250
Additional Charge Points
in FY2025

- In 1QFY2025, 14 Charge Points were energised at AEON Malls and TNB Premises



- In Feb 2025, TNB and Perodua signed an MoU to boost EV adoption via charger deployment, solar integration, and emission reduction, supporting Malaysia's net-zero goals

¹ Committed including construction and supply application stage

² PLAN Malaysia - Malaysia Electric Vehicle Charge Network

Y-o-Y analysis

RM mil		1QFY'25	1QFY'24	Variance	
				RM mil	%
Revenue	1	16,038.7	13,640.4	2,398.3	17.6
Imbalance Cost Pass Through (ICPT)	2	(175.2)	2,353.0	(2,528.2)	>(100.0)
Operating expenses (without depreciation)	3	(10,839.2)	(11,302.4)	463.2	(4.1)
Net (loss)/reversal on impairment of financial instruments		(18.6)	(59.4)	40.8	(68.7)
Other operating income		181.3	173.4	7.9	4.6
EBITDA		5,187.0	4,805.0	382.0	7.9
EBITDA Margin (%)*		32.7%	30.0%	-	2.7
Depreciation		(2,865.3)	(2,780.2)	(85.1)	3.1
EBIT		2,321.7	2,024.8	296.9	14.7
Foreign exchange:					
- Translation	4	32.2	(196.7)	228.9	>(100.0)
- Transaction		6.7	25.4	(18.7)	(73.6)
Share of results of joint ventures		5.1	4.9	0.2	4.1
Share of results of associates		14.5	14.7	(0.2)	(1.4)
Profit before finance cost		2,380.2	1,873.1	507.1	27.1
Fair value changes of financial instruments		(26.5)	27.6	(54.1)	>(100.0)
Finance Income		170.4	156.2	14.2	9.1
Finance Cost		(969.9)	(1,027.1)	57.2	(5.6)
Profit from ordinary activities before taxation and zakat		1,554.2	1,029.8	524.4	50.9
Taxation and Zakat:					
- Company and subsidiaries	5	(482.1)	(258.7)	(223.4)	86.4
- Deferred Tax		(31.3)	(93.2)	61.9	(66.4)
Profit for the period (PAT)		1,040.8	677.9	362.9	53.5
Attributable to:					
- Owners of the Company		1,058.0	715.7	342.3	47.8
- Non-controlling interests		(17.2)	(37.8)	20.6	(54.5)
		1,040.8	677.9	362.9	53.5

Y-o-Y analysis:

- Overall Group revenue grew by 17.6%, mainly contributed by electricity sales increase of 17.5%, due to other regulatory adjustments under Incentive Based Regulation (IBR) framework.
- ICPT was in an over-recovery position of RM175.2 mil due to lower fuel prices.
- Refer Operating Expenses slide.
- Forex translation gain contributed by the strengthening of MYR against USD.
- Higher current tax expense due to profit improvement and cessation of reinvestment allowance (RA) in 2025.

*EBITDA / (Revenue + ICPT)

Q-o-Q analysis

RM mil		1QFY'25	4QFY'24	Variance	
				RM mil	%
Revenue	1	16,038.7	14,378.3	1,660.4	11.5
Imbalance Cost Pass Through (ICPT)	2	(175.2)	1,726.1	(1,901.3)	>(100.0)
Operating expenses (without depreciation)	3	(10,839.2)	(11,685.6)	846.4	(7.2)
Net (loss)/reversal on impairment of financial instruments	4	(18.6)	771.3	(789.9)	>(100.0)
Other operating income		181.3	363.4	(182.1)	(50.1)
EBITDA		5,187.0	5,553.5	(366.5)	(6.6)
EBITDA Margin (%)*		32.7%	34.5%	-	(1.8)
Depreciation		(2,865.3)	(2,711.8)	(153.5)	5.7
EBIT		2,321.7	2,841.7	(520.0)	(18.3)
Foreign exchange:					
- Translation	5	32.2	(553.8)	586.0	>(100.0)
- Transaction		6.7	(50.7)	57.4	>(100.0)
Share of results of joint ventures		5.1	8.9	(3.8)	(42.7)
Share of results of associates	6	14.5	(202.2)	216.7	>(100.0)
Profit before finance cost		2,380.2	2,043.9	336.3	16.5
Fair value changes of financial instruments		(26.5)	(6.1)	(20.4)	>100.0
Finance Income		170.4	183.3	(12.9)	(7.0)
Finance Cost		(969.9)	(1,078.4)	108.5	(10.1)
Profit from ordinary activities before taxation and zakat		1,554.2	1,142.7	411.5	36.0
Taxation and Zakat:					
- Company and subsidiaries	7	(482.1)	140.2	(622.3)	>(100.0)
- Deferred Tax		(31.3)	(375.1)	343.8	(91.7)
Profit for the period (PAT)		1,040.8	907.8	133.0	14.6
Attributable to:					
- Owners of the Company		1,058.0	954.5	103.5	10.8
- Non-controlling interests		(17.2)	(46.7)	29.5	(63.2)
		1,040.8	907.8	133.0	14.6

*EBITDA / (Revenue + ICPT)

Q-o-Q analysis:

- Overall Group revenue grew by 11.5%, mainly contributed by increase in electricity sales, due to other regulatory adjustments under Incentive Based Regulation (IBR) framework in 1QFY'25.
- ICPT was in an over-recovery position of RM175.2 mil due to lower fuel prices.
- Refer Operating Expenses slide.
- Improvement in allowance for doubtful debts in 4QFY'24 resulting from the finalisation of a settlement arrangement with a trade receivables.
- Forex translation gain contributed by the strengthening of MYR against USD.
- 4QFY'24: A reversal of RM225.1 mil based on reassessment of the share of profit of an associate in Türkiye, with a corresponding reversal of impairment.
- Higher current tax expense due to profit improvement and cessation of reinvestment allowance (RA) in 2025.

Y-o-Y normalised EBITDA and PAT for 1QFY'25

EBITDA Components	1QFY'25 RM mil	1QFY'24 RM mil
Reported EBITDA	5,187.0	4,805.0
MFRS16 impact	1 (957.0)	(1,040.2)
Normalised EBITDA	4,230.0	3,764.8

PAT Components	1QFY'25 RM mil	1QFY'24 RM mil
Reported PAT	1,040.8	677.9
Forex Translation	(32.2)	196.7
MFRS16 impact	1 158.5	158.9
Normalised PAT	1,167.1	1,033.5

1

MFRS16 impact:

	1QFY'25 RM mil	1QFY'24 RM mil	Variance RM mil
Capacity Payment	957.0	1,040.2	(83.2)
Depreciation	(785.5)	(856.8)	71.3
Finance Cost	(380.1)	(388.7)	8.6
Deferred Tax	50.1	46.4	3.7
Net Impact	(158.5)	(158.9)	0.4

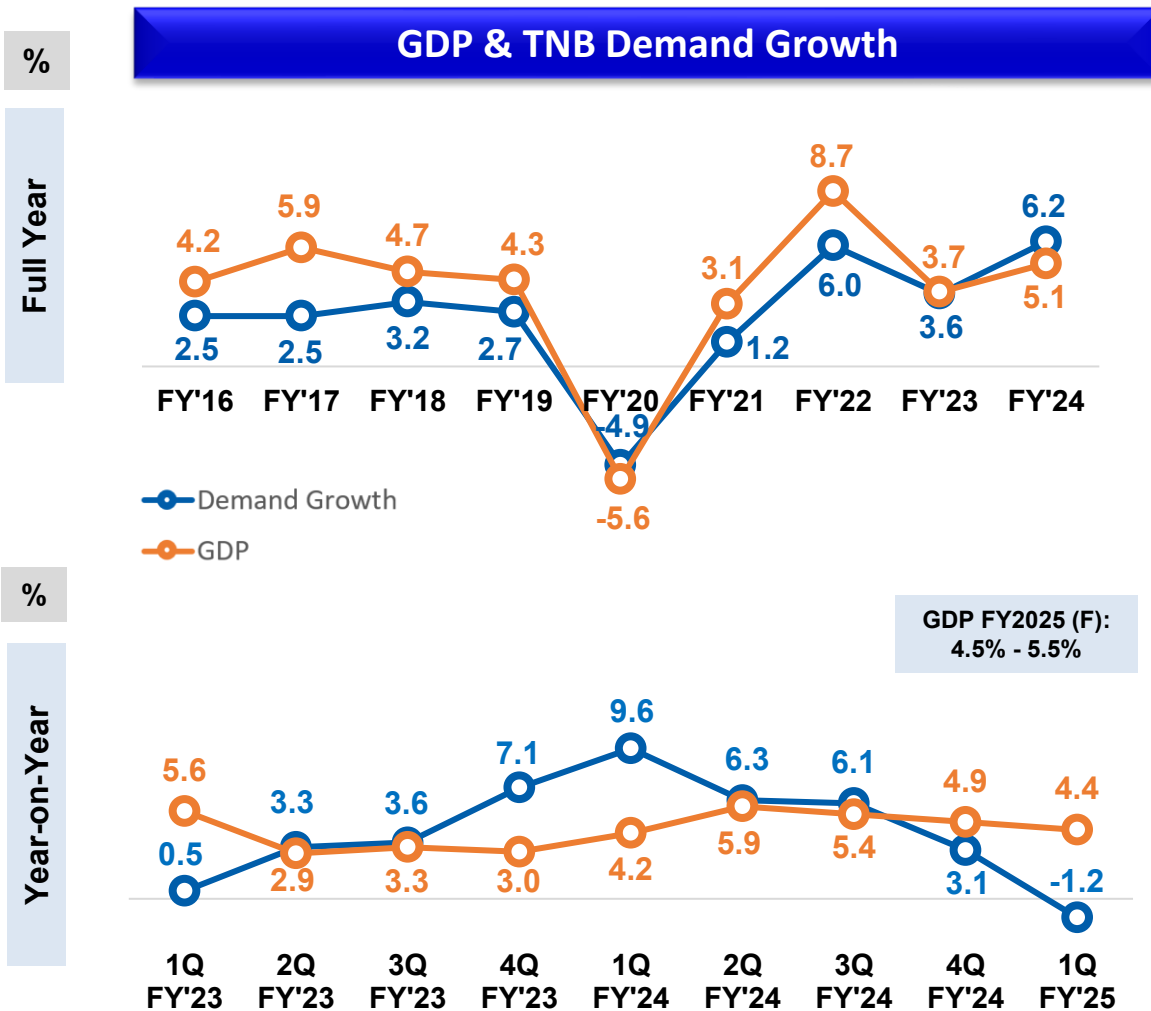
Higher overall Group revenue

	1QFY'25	4QFY'24	Variance (1QFY'25 vs 4QFY'24)			1QFY'25	1QFY'24	Variance (1QFY'25 vs 1QFY'24)	
UNITS SOLD	GWh	GWh	GWh	%		GWh	GWh	GWh	%
Sales of Electricity (GWh)									
- TNB	31,508.6	32,469.7	(961.1)	(3.0)	1	31,508.6	31,899.4	(390.8)	(1.2)
- SESB	1,592.4	1,678.0	(85.6)	(5.1)		1,592.4	1,580.1	12.3	0.8
- Energy Export	108.7	29.8	78.9	>100.0	2	108.7	0.4	108.3	>100.0
- TNBI*	221.3	186.6	34.7	18.6		221.3	228.9	(7.6)	(3.3)
Total Units Sold (GWh)	33,431.0	34,364.1	(933.1)	(2.7)		33,431.0	33,708.8	(277.8)	(0.8)
REVENUE	RM mil	RM mil	RM mil	%		RM mil	RM mil	RM mil	%
Sales of Electricity (RM)									
- TNB	12,569.3	13,001.5	(432.2)	(3.3)	1	12,569.3	12,648.2	(78.9)	(0.6)
- SESB	555.7	565.2	(9.5)	(1.7)		555.7	549.2	6.5	1.2
- Accrued Revenue	68.3	37.3	31.0	83.1		68.3	205.0	(136.7)	(66.7)
- Energy Export	57.0	24.7	32.3	>100.0	2	57.0	0.3	56.7	>100.0
- TNBI	184.7	170.6	14.1	8.3		184.7	202.4	(17.7)	(8.7)
Sales of Electricity	13,435.0	13,799.3	(364.3)	(2.6)		13,435.0	13,605.1	(170.1)	(1.3)
Other Regulatory Adjustment	1,998.3	(246.0)	2,244.3	>(100.0)	3	1,998.3	(468.4)	2,466.7	>(100.0)
Tariff Support Subsidy	81.9	78.7	3.2	4.1		81.9	74.0	7.9	10.7
Fuel Subsidy - SESB	87.9	78.8	9.1	11.5		87.9	73.2	14.7	20.1
Total Sales of Electricity	15,603.1	13,710.8	1,892.3	13.8		15,603.1	13,283.9	2,319.2	17.5
Goods & Services	331.7	545.0	(213.3)	(39.1)	4	331.7	249.7	82.0	32.8
Construction contracts	29.4	31.9	(2.5)	(7.8)		29.4	34.5	(5.1)	(14.8)
Customers' contribution	74.5	90.6	(16.1)	(17.8)		74.5	72.3	2.2	3.0
Total Revenue	16,038.7	14,378.3	1,660.4	11.5		16,038.7	13,640.4	2,398.3	17.6

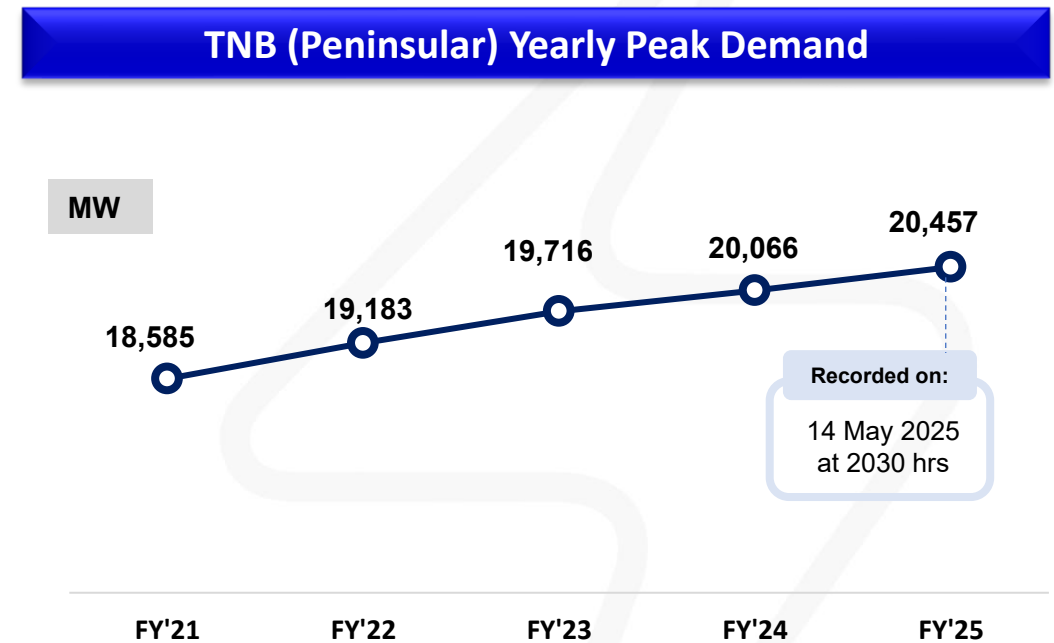
- 1 Lower demand mainly due to lower consumption in industrial and domestic sectors.
- 2 Higher energy export from cross border electricity sales (CBES) that commenced in 4QFY'24.
- 3 Refer Other Regulatory Adjustment slide.
- 4 1QFY'25 vs 4QFY'24: Lower revenue recorded in 1QFY'25 for TNB REMACO, Allo and TSG.
- 5 Higher overall revenue recorded by subsidiaries, mainly from TNB REMACO (joint venture project).

*Refer International Investments slide for details

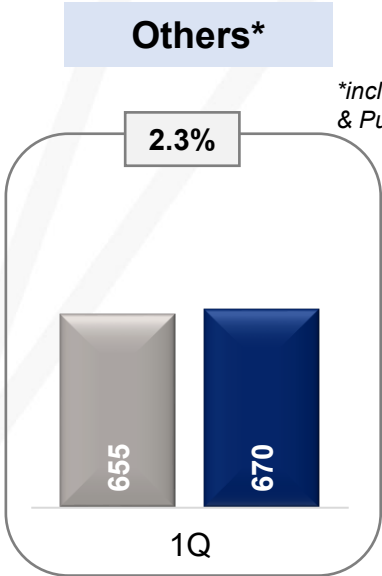
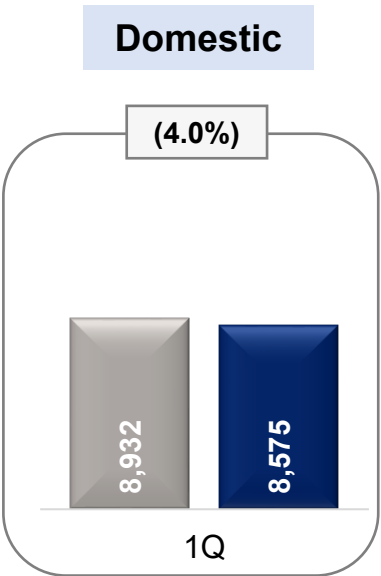
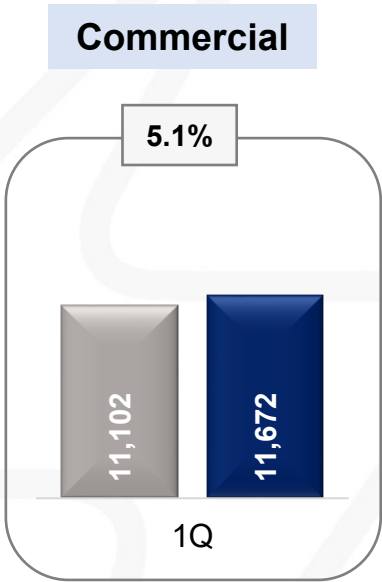
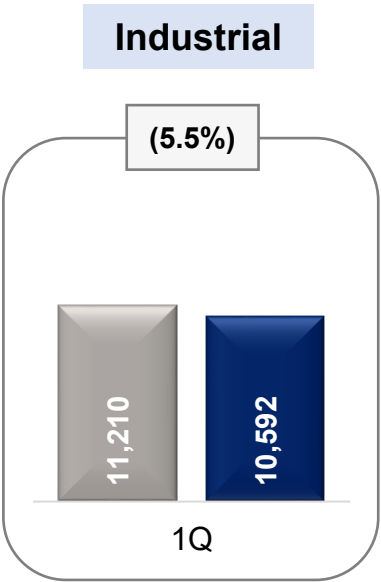
Y-o-Y electricity demand moderated; followed by peak demand in May'25



Source : Economic and Financial Developments in Malaysia in the First Quarter of 2025, BNM



Commercial sector grew by 5.1%, supporting the lower consumption recorded by industrial and domestic sectors



1QFY'25 main contributors for the increase in commercial sector:

- Data centre, business services and accommodation services

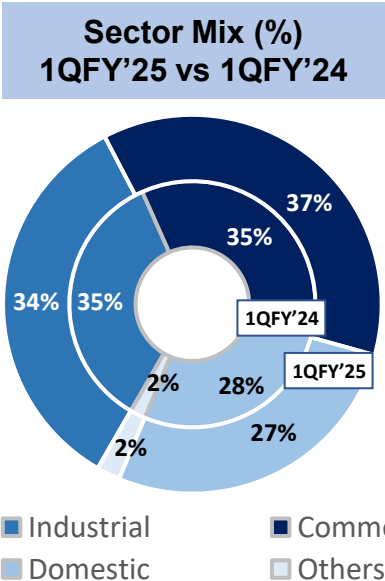
Lower demand recorded from:

- **Industrial** – Iron & Steel and Utility Electrical
- **Domestic** – Mild weather conditions

Unit Sales (GWh) Growth

FY2024 Y-o-Y

FY2025



As at 1QFY'25, other regulatory adjustment of RM1,998.3 mil to be recovered

Components of Other Regulatory Adjustment	1QFY'25 RM mil	1QFY'24 RM mil
Revenue Adjustment for Revenue Cap & Price Cap*	1,982.9	(412.4)
Refund Related to Regulated Business	(64.1)	(66.7)
Regulatory Adjustment for SESB	79.5	10.7
TOTAL	1,998.3	(468.4)

*To be funded through the Electricity Industry Fund (KWIE)

Lower Y-o-Y and Q-o-Q operating expenses

	1QFY'25	4QFY'24	Variance (1QFY'25 vs 4QFY'24)		1QFY'25	1QFY'24	Variance (1QFY'25 vs 1QFY'24)	
	RM mil	RM mil	RM mil	%	RM mil	RM mil	RM mil	%
Non-TNB IPPs Costs	4,459.9	4,086.7	373.2	9.1	4,459.9	4,233.4	226.5	5.4
Capacity Payment	84.5	94.1	(9.6)	(10.2)	84.5	41.3	43.2	>100.0
Energy Payment	4,375.4	3,992.6	382.8	9.6	4,375.4	4,192.1	183.3	4.4
TNB Fuel Costs	3,553.7	4,298.6	(744.9)	(17.3)	3,553.7	4,334.9	(781.2)	(18.0)
Fuel Costs	3,672.6	4,275.5	(602.9)	(14.1)	3,672.6	4,351.4	(678.8)	(15.6)
Fuel Price Adjustment	(118.9)	23.1	(142.0)	>(100.0)	(118.9)	(16.5)	(102.4)	>(100.0)
Total OPEX - Fuel and Power Purchase	8,013.6	8,385.3	1 (371.7)	(4.4)	8,013.6	8,568.3	1 (554.7)	(6.5)
Staff Costs	1,016.8	893.5	2 123.3	13.8	1,016.8	952.0	2 64.8	6.8
Repair & Maintenance	733.4	916.7	(183.3)	(20.0)	733.4	692.2	41.2	6.0
TNB General Expenses	441.5	810.1	3 (368.6)	(45.5)	441.5	429.1	12.4	2.9
Subs. COS & General Expenses	633.9	680.0	(46.1)	(6.8)	633.9	660.8	(26.9)	(4.1)
Total OPEX - Non Fuel (without Depreciation)	2,825.6	3,300.3	(474.7)	(14.4)	2,825.6	2,734.1	91.5	3.3
Total Operating Expenses (without Depreciation)	10,839.2	11,685.6	(846.4)	(7.2)	10,839.2	11,302.4	(463.2)	(4.1)
Depreciation & Amortisation	2,865.3	2,711.8	153.5	5.7	2,865.3	2,780.2	85.1	3.1
Total Operating Expenses	13,704.5	14,397.4	(692.9)	(4.8)	13,704.5	14,082.6	(378.1)	(2.7)

1 Lower fuel and power purchase costs due to lower units generated and lower coal price (refer Fuel Costs slide).

2 Higher due to increase in staff cost from salary increment and allowances for FY2025.

3 Higher TNB general expenses in 4QFY'24 due to higher training activities and ICT related cost in the quarter.

Lower overall fuel cost in 1QFY'25 mainly due to lower units generated and lower coal price

Table A – TNB & IPP Fuel Costs for Peninsular

Fuel Type	1QFY'25		1QFY'24		Variance	
	RM mil		RM mil		RM mil	%
Coal	4,047.9		4,201.5		(153.6)	(3.7)
Gas	2,851.1		3,235.0		(383.9)	(11.9)
Distillate	37.7		58.7		(21.0)	(35.8)
Oil	23.7		13.4		10.3	76.9
Total *	6,960.4		7,508.6		(548.2)	(7.3)

*Comprises TNB Fuel Costs & fuel payments to IPPs (part of Energy Payment), exclude solar.

Table B – TNB & IPP Units Generated for Peninsular

Fuel Type	1QFY'25		1QFY'24		Variance	
	GWh	Gen. Mix (%)	GWh	Gen. Mix (%)	GWh	%
Coal	19,719.7	58.0	18,196.6	52.6	1,523.1	8.4
Gas	11,712.4	34.4	13,635.0	39.4	(1,922.6)	(14.1)
Distillate	8.4	0.0	45.7	0.1	(37.3)	(81.6)
Hydro	1,763.8	5.2	2,056.4	5.9	(292.6)	(14.2)
Solar	818.5	2.4	698.4	2.0	120.1	17.2
Total	34,022.8	100.0	34,632.1	100.0	(609.3)	(1.8)

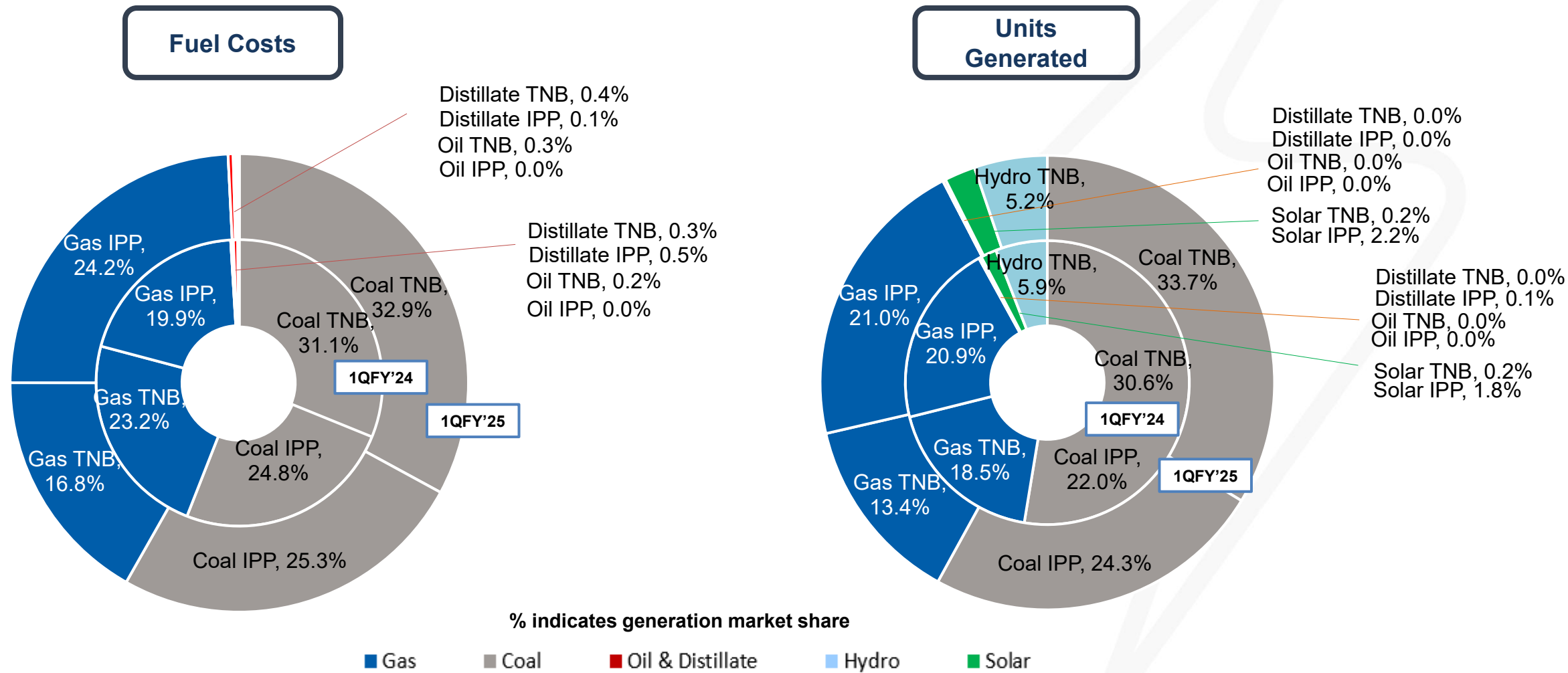
Table C – Fuel Costs Related Data

Fuel statistics	1QFY'25	1QFY'24
Average Coal Price Delivered (USD/MT)(CIF)	104.7	114.6
Average Coal Price Delivered (RM/MT)(CIF)	465.9	540.2
Coal Consumption (mil MT)	8.4	7.7
Gas Reference Market Price (RM/MMBtu)	1QFY'25	1QFY'24
	Tier 1 : 35.0	Tier 1 : 30.0
	Tier 2 : 52.9	Tier 2 : 44.7
Daily Average Piped Gas Volume (mmscfd)	836	1,017

Table D – Average Coal Price Delivered

	1QFY'25	1QFY'24	Variance	
	USD/MT	USD/MT	USD/MT	%
FOB	95.4	105.3	(9.9)	(9.4)
Freight	8.9	8.8	0.1	1.1
Others	0.4	0.5	(0.1)	(20.0)
CIF	104.7	114.6	(9.9)	(8.6)

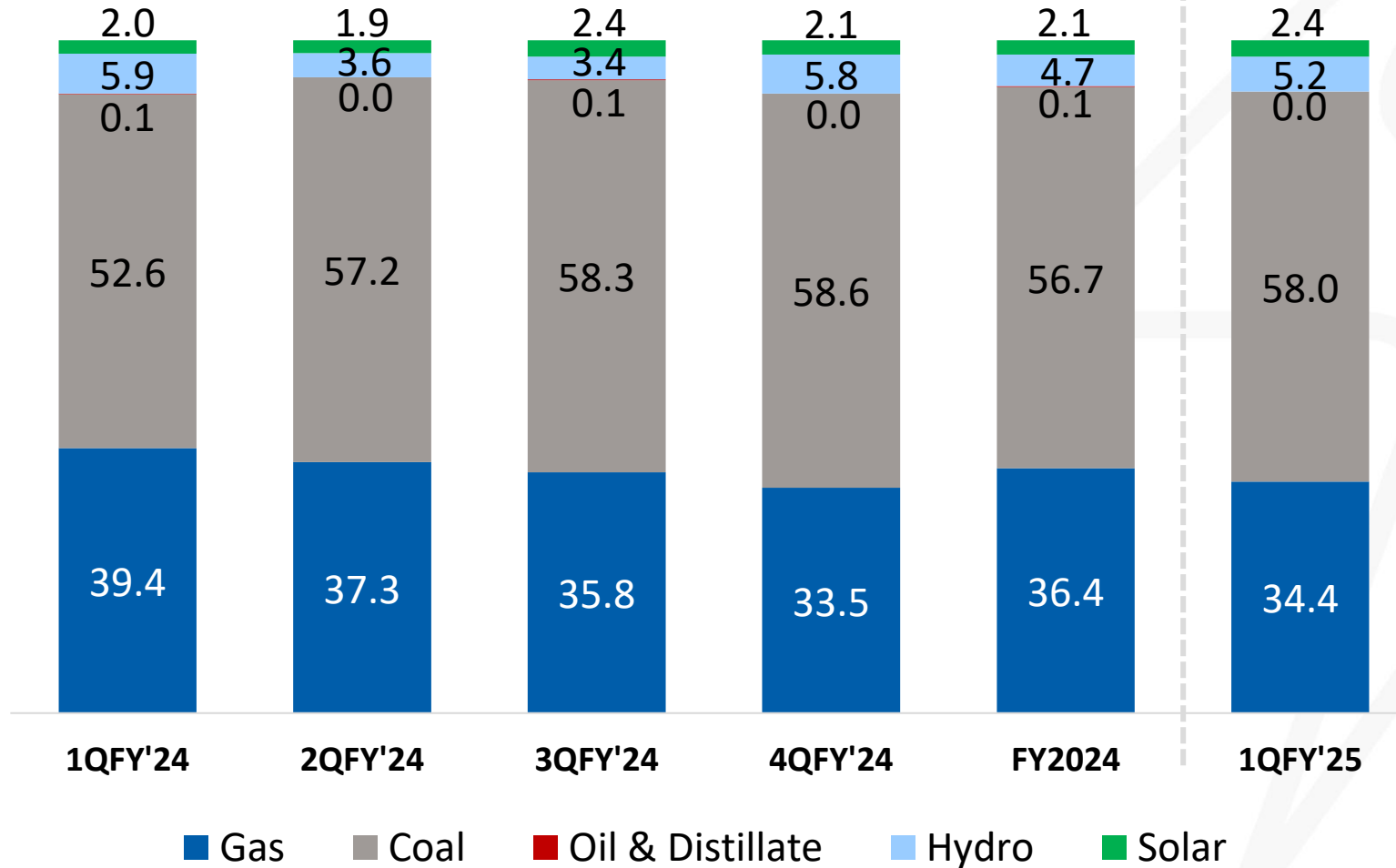
Fuel Costs & Units Generated (TNB & IPPs – Peninsular) in 1QFY'25



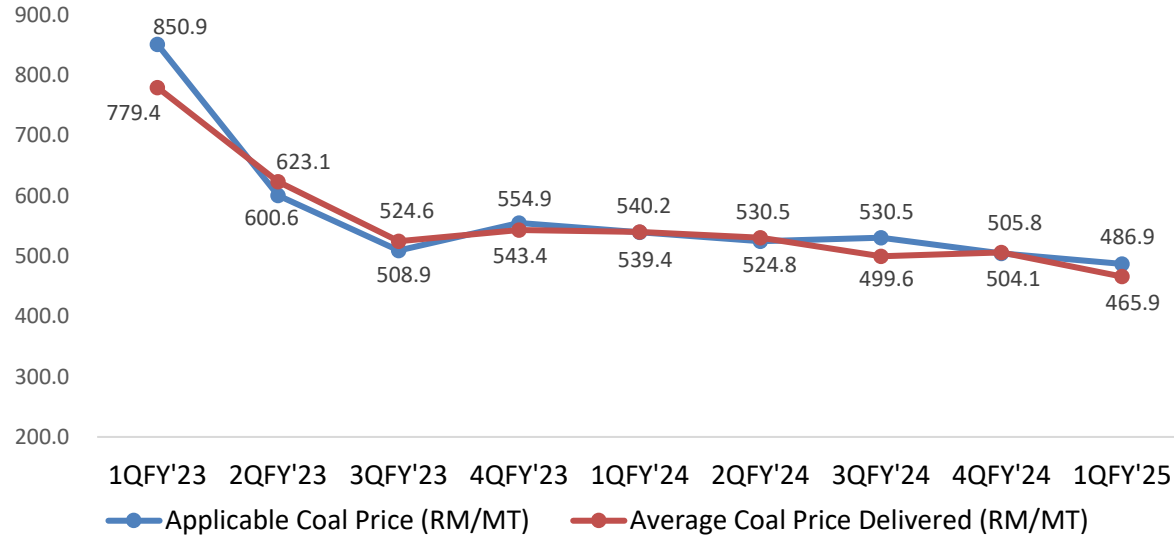
Note: Fuel Costs exclude solar and hydro

Higher generation from coal in 1QFY'25

Generation Mix for Industry (%)



Coal Price Trending



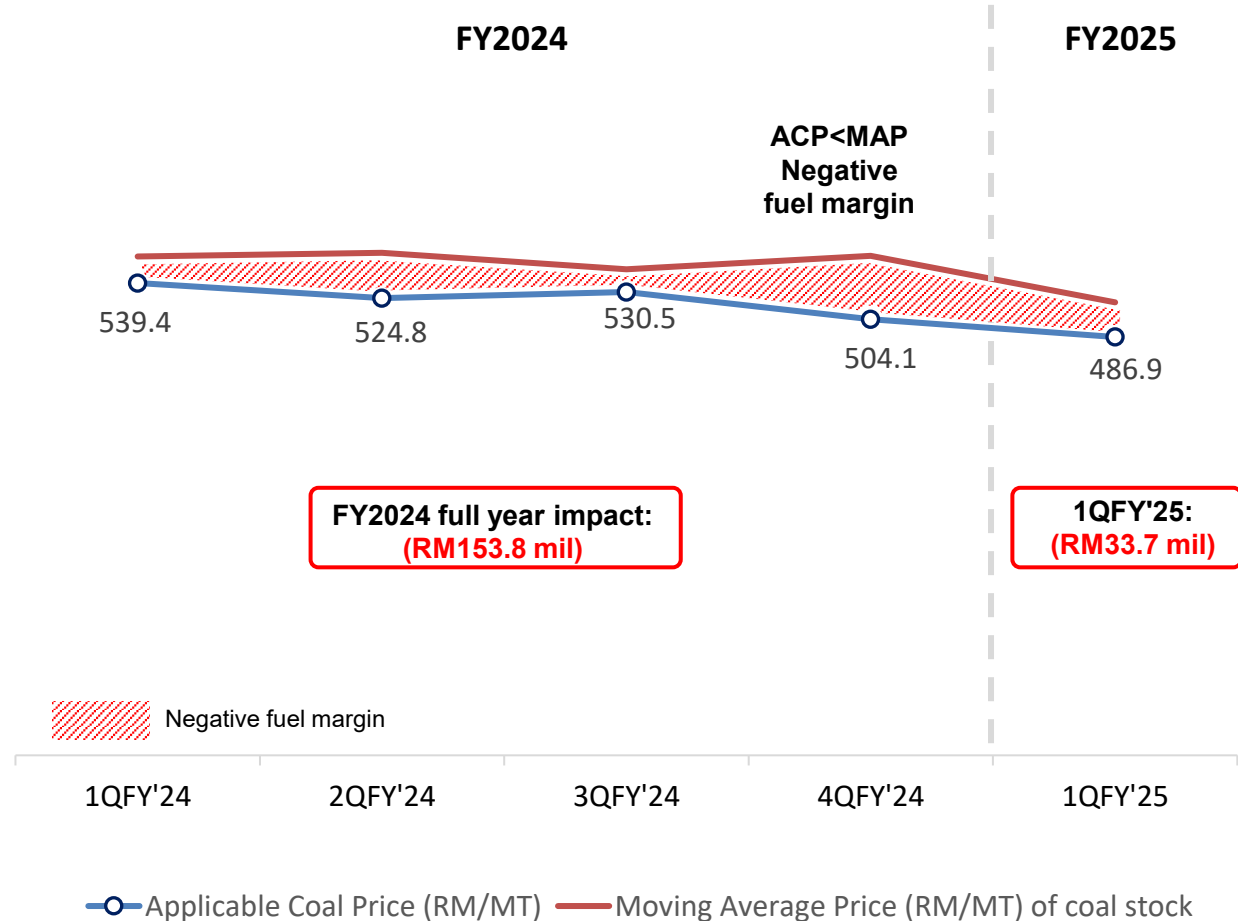
Coal Price & Applicable Coal Price (ACP) comparison

	1QFY'23	2QFY'23	3QFY'23	4QFY'23	1QFY'24	2QFY'24	3QFY'24	4QFY'24	1QFY'25
Average Coal Price Delivered (RM/MMBtu) *	35.85	29.43	24.31	24.36	24.81	24.23	22.88	23.17	21.42
ACP (RM/MMBtu)	38.77	27.52	23.32	25.42	24.73	24.13	24.31	23.08	22.31

* Based on internal conversion

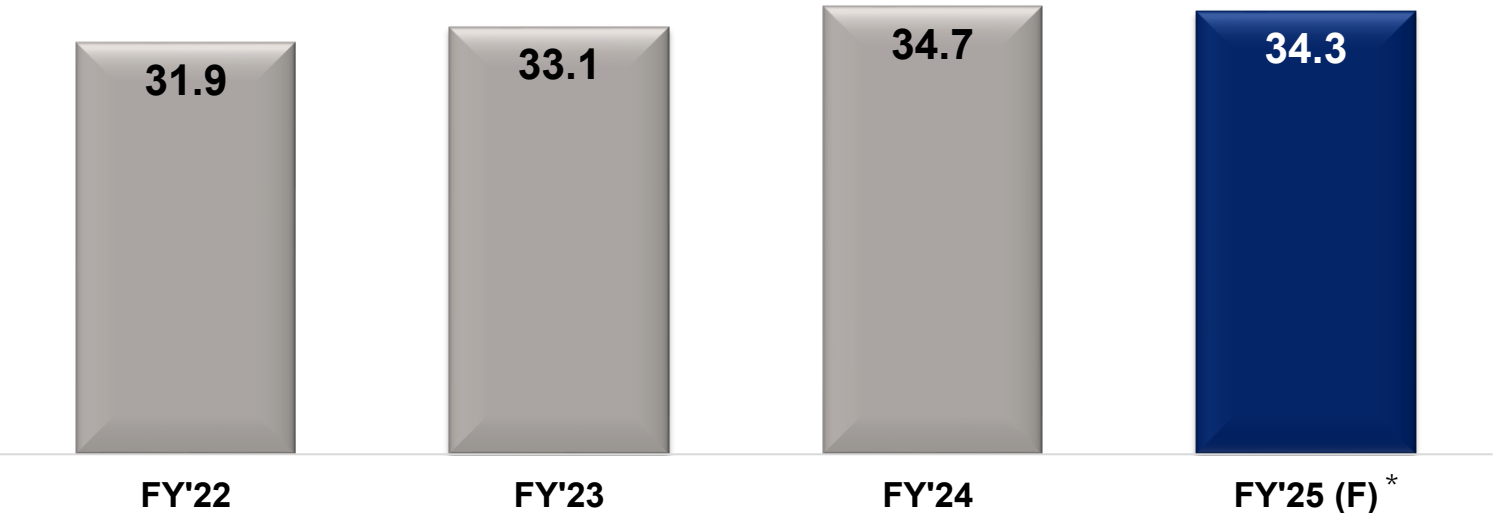
- Fuel Price Adjustment (FPA)** is the difference between the Applicable Coal Price (ACP) billed to generators and the actual coal price paid to supplier (delivered) by TNBF. The difference is caused by higher or lower coal price or due to currency exchange.
- ACP is set by Energy Commission on a monthly basis starting from August 2022.
- In 1QFY'25, the base ACP (RM22.31/MMBtu) used for billing the generators was higher than the coal price paid to supplier (RM21.42/MMBtu).

Fuel Margin: Applicable Coal Price (ACP) vs Moving Average Price (MAP)



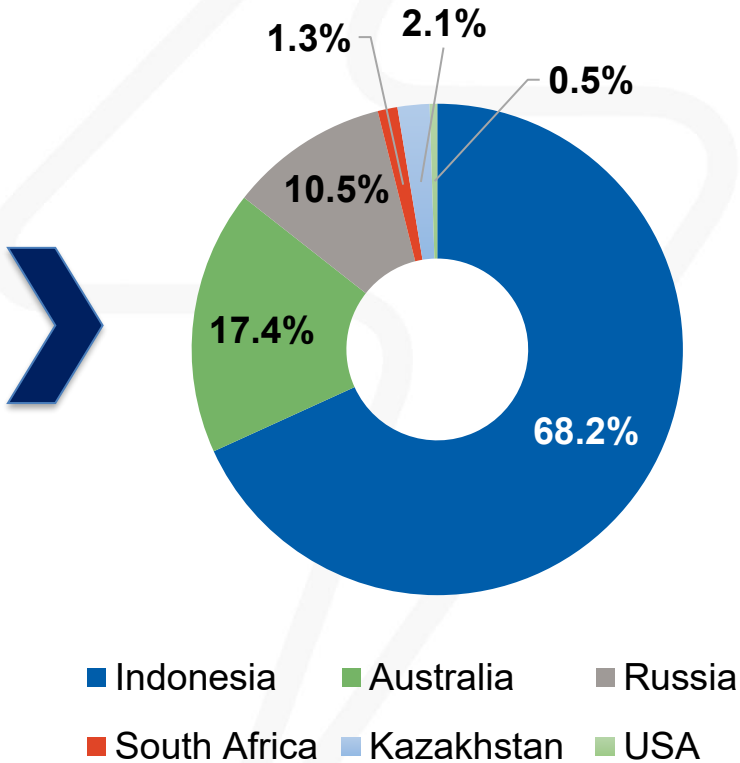
Industry coal requirement forecast for FY2025

Coal Consumption (mil MT)

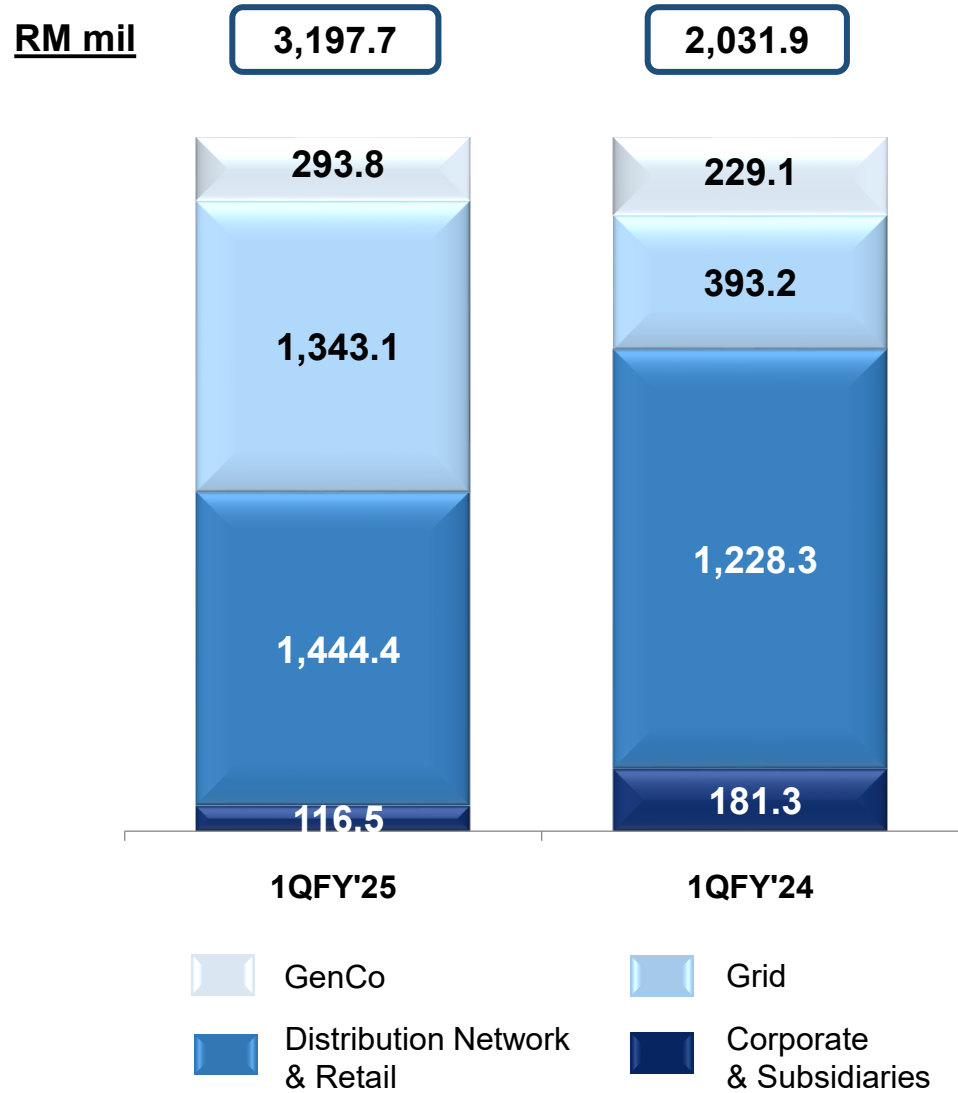


* Based on tonnage planned for delivery

Source Country Mix



Group CAPEX



Regulated CAPEX and Regulated Asset Base (RAB)

1QFY'25

Actual Regulated CAPEX (RM mil)	Actual Total RAB (RM mil)
2,787.3	70,284.7

Note: Numbers manually computed will not match due to decimal variance

Gearing recorded at 48.1% as at 1QFY2025

	31 Mar'25	31 Dec'24
Total Debt (RM bil)	57.6 	57.4
Net Debt(RM bil)*	36.0	37.4
Gearing (%)	48.1 	47.8
Net Gearing (%)	30.1	31.1



4.82%

(FY'24: 4.83%)

**Effective Average
Cost of Borrowing****



95:5

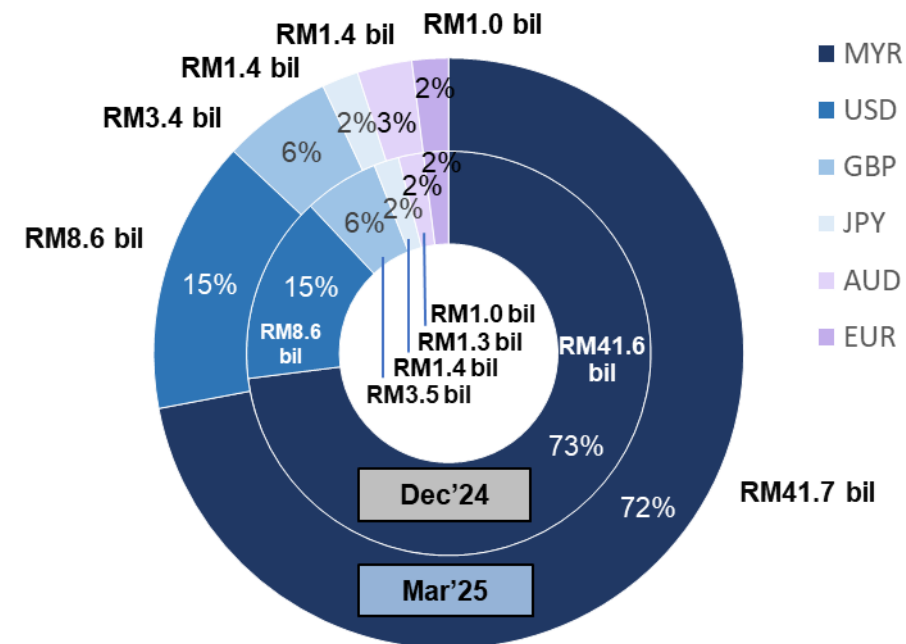
(FY'24: 95:5)

Fixed : Floating
Final Exposure

* Net Debt excludes deposits, bank and cash balances and investment in UTF

** Inclusive of interest rate swap

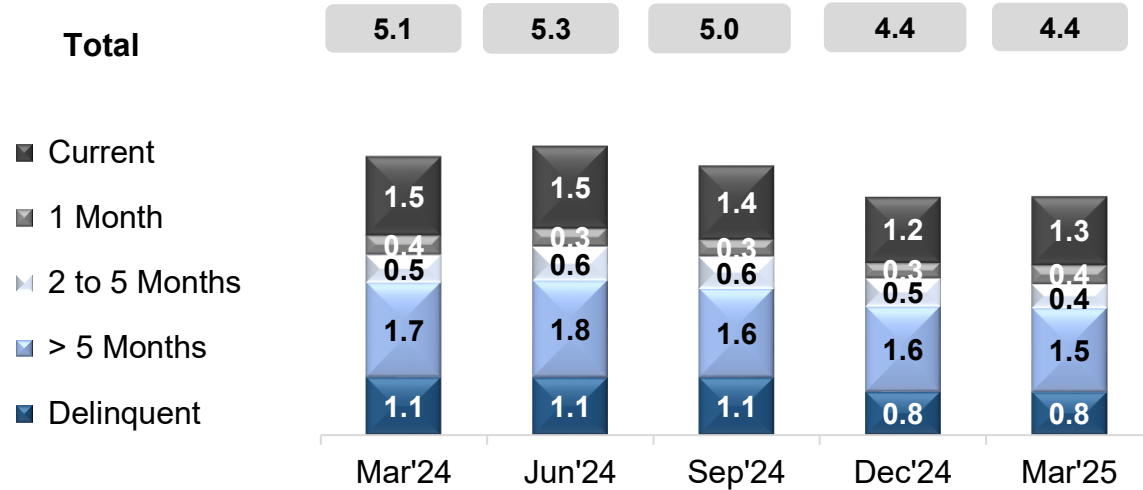
Major Loan Breakdown



Closing Forex	31 Mar'25	31 Dec'24
USD/RM	4.436	4.471
GBP/RM	5.742	5.606
AUD/RM	2.789	2.775
100YEN/RM	2.936	2.860
EUR/RM	4.786	4.648

Trade receivables as at 1QFY2025

Trade Debtors Ageing (RM bil)

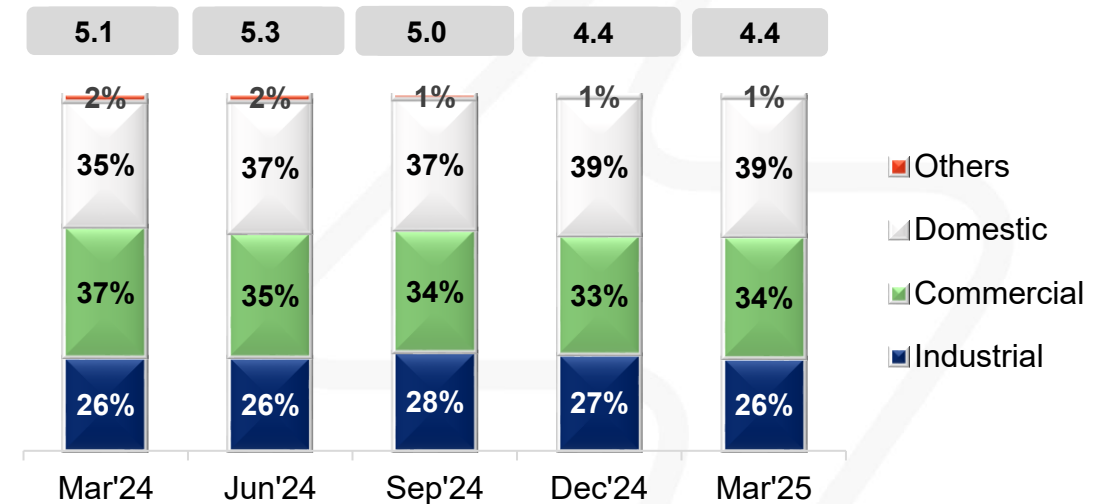


Average Collection Period (ACP)

Improvement in ACP:

Days	Mar'25	Mar'24
With delinquent accounts	27	31
Without delinquent accounts	22	24

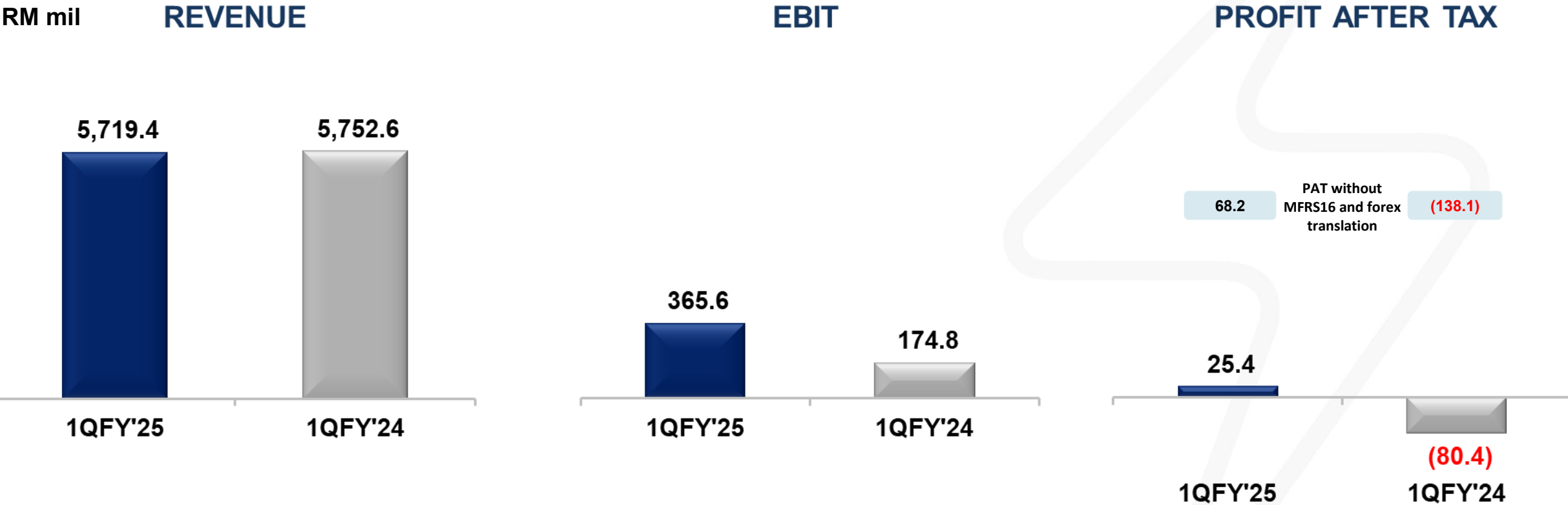
Trade Receivables by Sectors (RM bil)



Cash Flow

- We continuously monitor our cash flow position on a daily basis and remain prudent on our working capital management.

Domestic generation business performance

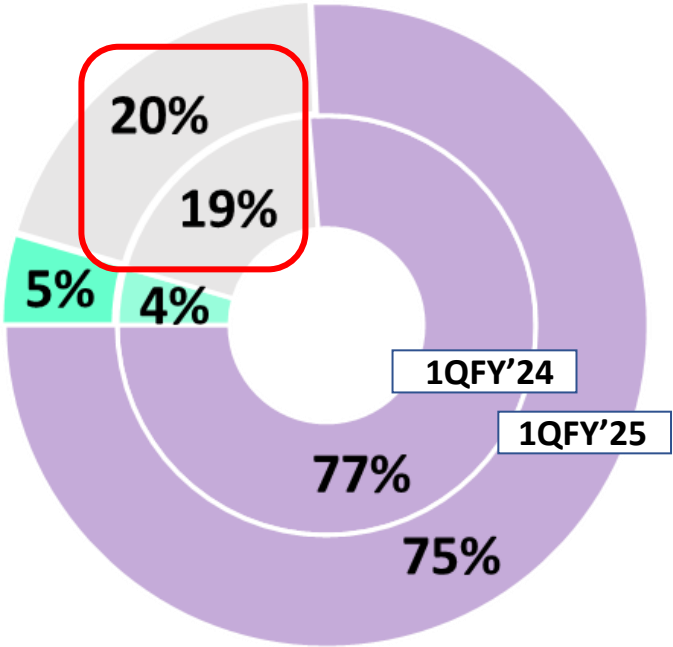


GenCo's improved overall performance attributed by:

- Improved operational performance with EAF of 82.0%;
- Stabilising global fuel prices especially coal; and
- Lower OPEX in PD plant due to unplanned outage (flash fire incident in Feb'25).

Revenue from coal stabilised below 25%, in line with longer-term aspiration

Actual Group Revenue*



RE Coal Others **

* Total revenue includes ICPT

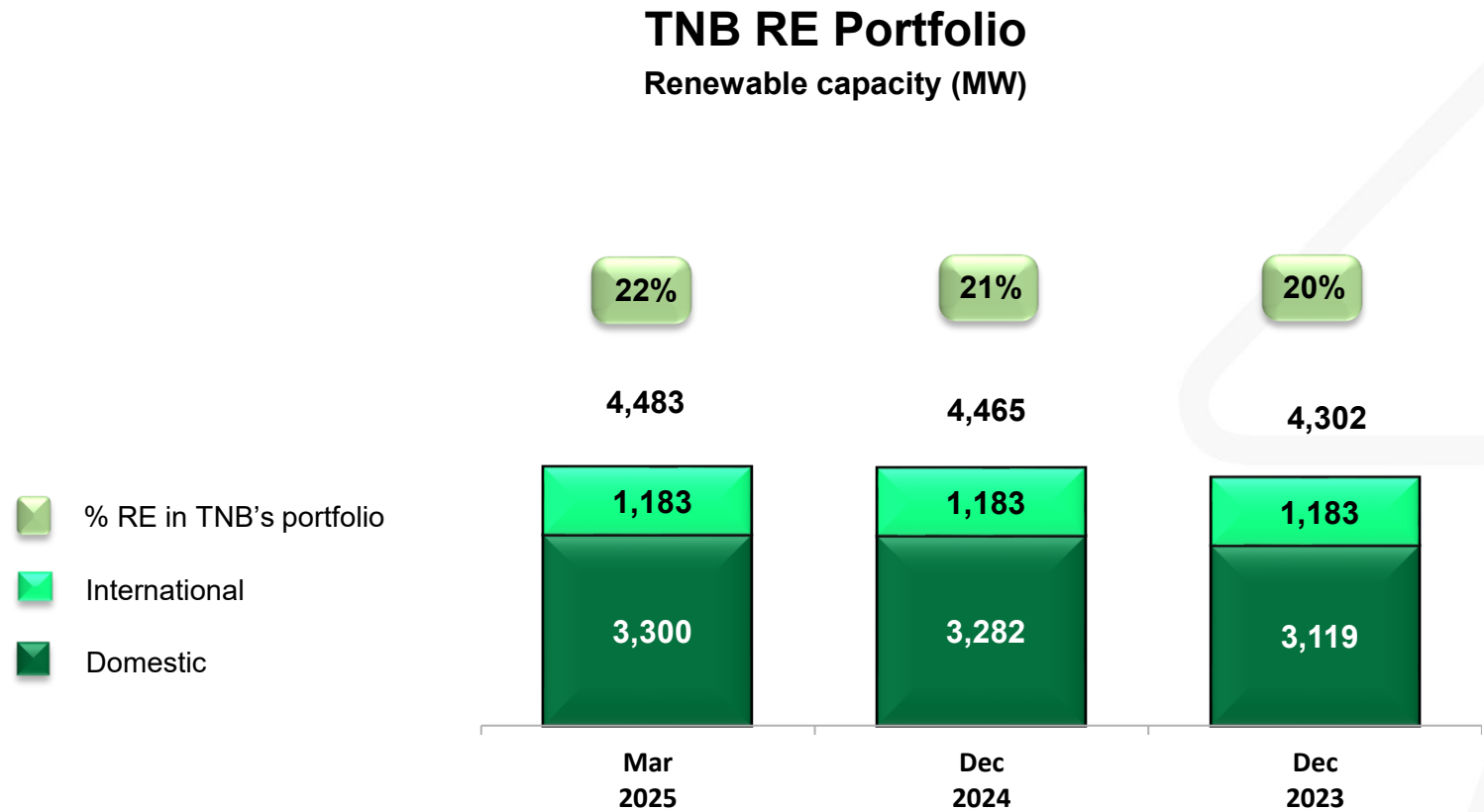
** Others include revenue from regulated business, subsidiaries and generation from gas



Long-term aspiration:
To be coal-free by 2050

- No new coal plant investment
- Reduction of coal capacity by 50% by 2035 and coal-free by 2050

Our RE journey is progressing well



Note:

- Gross RE Capacity includes large hydro (exclude SESB)
- Solar capacity is quoted in MWp

TNB International Sdn Bhd (TNBI)

Vantage RE



Spark Renewables



Technology Focus:



Solar farms



Onshore wind



Offshore wind



Battery Energy Storage System (BESS)

TNBI is a TNB wholly owned subsidiary incorporated under the laws of Malaysia anchored by Vantage RE with ~1GW RE portfolio (operational and under construction) and Spark Renewables.

TNBI is a platform focused on capturing global renewable energy opportunities, diversifying TNB's portfolio and spearheading TNB's Energy Transition initiative, contributing towards supporting key milestones in TNB's Net Zero 2050 journey.

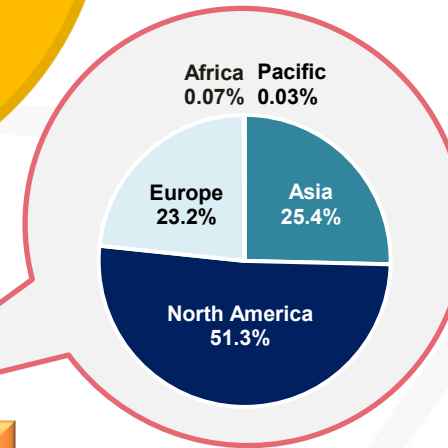
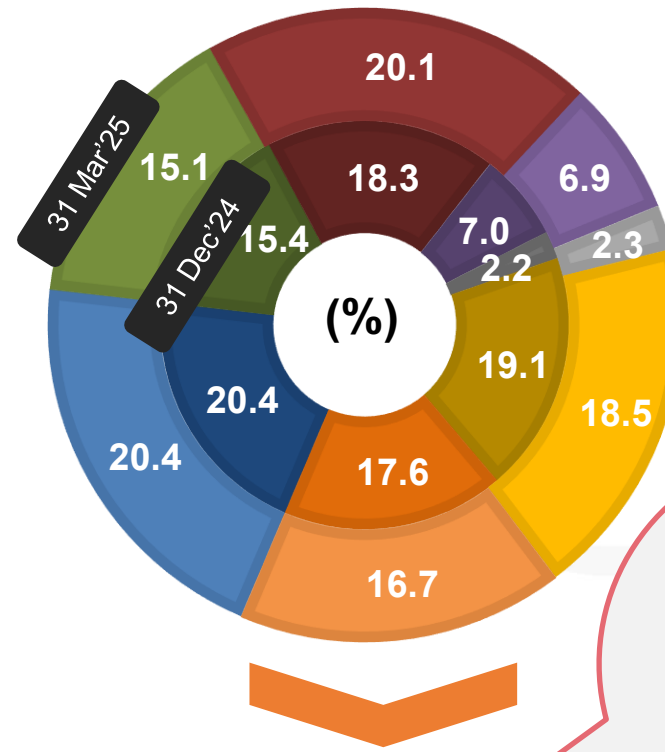
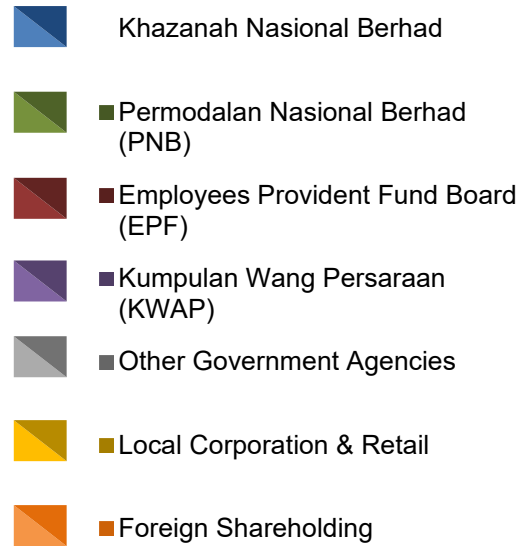
Financial Performance

Marginally lower EBITDA Y-o-Y (1QFY'25: RM111.3 mil vs 1QFY'24: RM116.9 mil) due to reduced wind resource and unscheduled maintenance for wind assets, while solar assets in the UK and Ireland performed better than previous year due to higher irradiance and lower grid downtime.

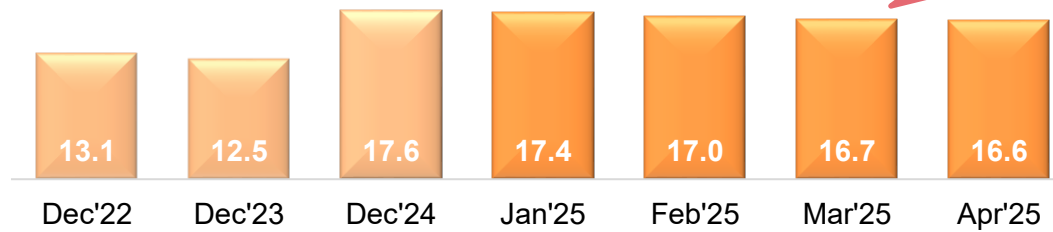
Outlook

- TNB is committed to grow its presence in RE market and the current focus is on converting development pipelines into operational assets.
- In addition, TNB's international RE platforms are implementing alternative revenue mechanisms, such as Contract-for-Difference (CfD) scheme, Corporate Power Purchase Agreements (PPAs) and exploring Battery Energy Storage System (BESS) based opportunities.
- This strategy will be supported by leveraging on TNB's extensive experience in developing power projects in both international and domestic markets, along with knowledge and technology transfer within TNB Group.
- There is a steady progress in greenfield projects through implementing key strategies to drive timely completion and secure future growth opportunities. Recently, Spark Renewables had successfully secured grid access right for one of its Project in the pipeline – Dinawan Energy Hub (DEH) for a capacity of ~1GW.

Shareholdings



Foreign Shareholding (%)



Institutional: 16.5%
Retail: 0.2%

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Thank you

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