Unaudited Consolidated Result for the 1st Quarter FY2019 Ended 31st March 2019





Presentation to Analyst

28th May 2019











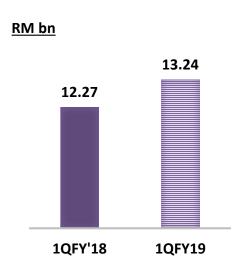
Overview of 1QFY'19



KEY HIGHLIGHTS

REVENUE

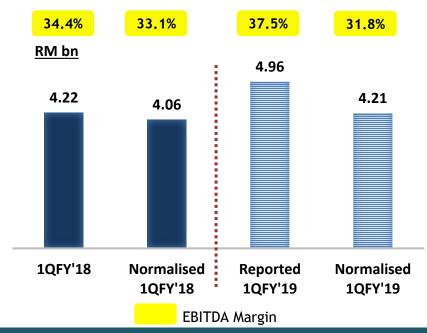
RM 13.24bn



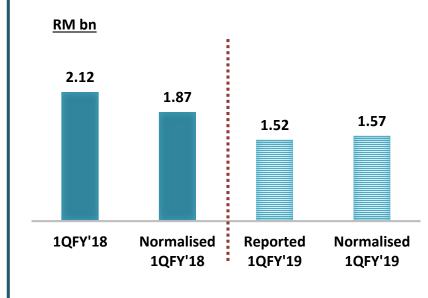
Higher revenue by RM970.8mn includes:

- i. Increase in TNB Sales of RM618.8mn at the back of 5.2% Demand Growth.
- i. Increase in Subsidiaries Sales of RM124.4mn.
- iii. Other Regulatory Adjustment of RM523.9mn.

EBITDA RM 4.96bn



PAT RM 1.52bn



EBITDA for 1QFY'19 includes:

- MFRS 16 adjustment (Capacity Payment) of RM1,090.1mn.
- ii. Impairment of GMR of RM198.3mn.
 - ii. Impairment of financial guarantee for GAMA of RM135.7mn.

(please refer appendix 2 for details of the impairments)

PAT in 1QFY'19 includes:

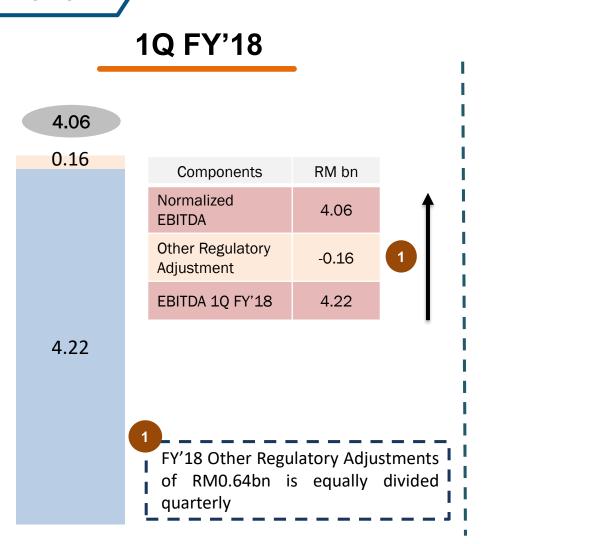
- i. Forex translation gain of RM263.5mn.
- ii. Current taxation of RM513.8mn as Reinvestment Allowance Incentive is no longer available in the current year of assessment.

(please refer next slide for details of Normalized PAT)

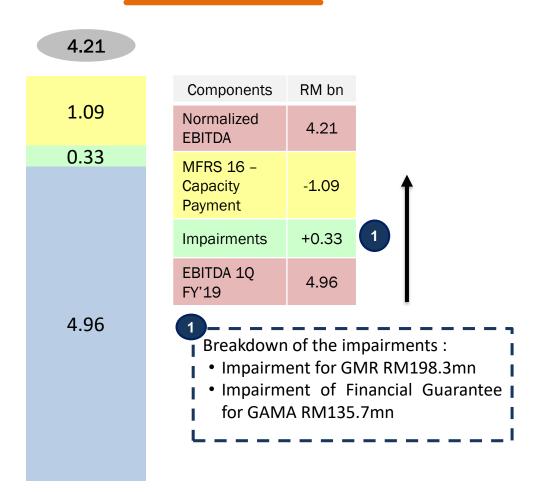
Normalized EBITDA After MFRS 16 & Impairments Adjustments



KEY HIGHLIGHTS



1Q FY'19



Normalized PAT After MFRS 16 & Impairments Adjustments



KEY HIGHLIGHTS

1Q FY'18

1.87

0.09

0.16

Components	RM bn	
Normalized PAT	1.87	
Other Regulatory Adjustment	-0.16	1
Forex translation gain	-0.09	
PAT 1Q FY'18	2.12	

2.12

FY'18 Other Regulatory Adjustments
of RM0.64bn is equally divided
quarterly

1Q FY'19

1.57

0.02

0.26

0.33

1.52

Components	RM bn	
Normalized PAT	1.57	
Net impact MFRS 16	-0.02	
Forex translation gain	- 0.26	
Impairments	+0.33	
PAT 1Q FY'19	1.52	

2	-		1
i	Capacity Payments	(1,090.1)	
I	Depreciation	824.7	i
i	Finance Cost	242.6	
1	Net impact MFRS 16	(22.8)	į
			ŀ

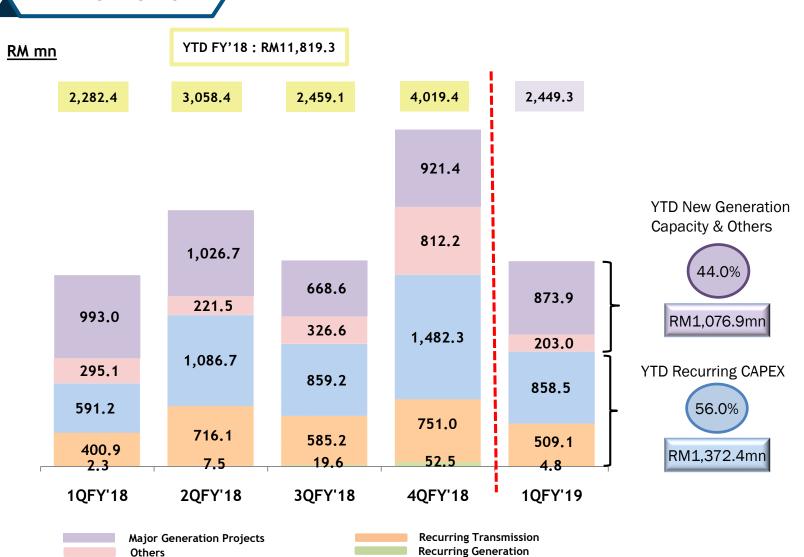
Lower compared to 1QFY'18 due to higher tax by RM0.25bn

Lower Capex Towards Completion of Major Projects





Recurring Distribution



Major Generation Projects

Jimah East Power

99% Plan: 99%

2,000MW COD:

U1 15th Jun'19 U2 15th Dec'19

80%

Plan: 78%

Southern Power Generation

1,440MW

COD: 1st Jul 2020

26%

Plan: 27%

TNB Bukit Selambau

50MW

COD: 31st Dec 2020

Overall International Investment Performance



KEY HIGHLIGHTS

Vortex

PA: 97%

Repatriation of GBP1.35mn is expected to take place in second quarter 2019.

EBITDA	RM mn
1QFY'19	27.90

Ventures

PA: 99%

Higher 1Q EBITDA due to stronger months between October to March (winter season).

EBITDA	RM mn
1QFY'19	23.19

Note:

PA: Plant Availability

GAMA

PA: 63%

Low plant availability is due to interruption in the gas plant which is expected to recover by end of June 2019.

EBITDA	USD mn
1QFY'19	37.12

GMR

PA: 96%

Favorable results due to recognition of proceeds from sales of hydro projects in Nepal and recovery from coal pass-through.

EBITDA	USD mn
1QFY'19	45.27

Shoaibah

PA: 84%

The performance is expected to remain positive with a steady dividend distribution to shareholders.

EBITDA	RM mn
1QFY'19	32.89





Increase in Revenue Due to Higher Sales of Electricity



	1QFY'1	9	1QFY'18		Variance	
UNITS SOLD	GWh		GWh		GWh	%
- TNB	28,471.1		27,069.5		1,401.6	5.2
- EGAT (Export)	-		5.2		(5.2)	(100.0)
- SESB	1,354.5		1,264.0		90.5	7.2
- UK WIND (TNBI)	24.1		8.4		15.7	>100.0
- LPL	148.1		-		148.1	>100.0
Total Units Sold (GWh)	29,997.8		28,347.1		1,650.7	5.8

REVENUE	RM mn	Sen/ KWh	RM mn	Sen/ KWh	(RM mn)	Sen/KWh
Sales of Electricity						
- TNB *	11,331.3	39.8	10,712.5	39.6	618.80	5.8
- EGAT (Export)	0.1	-	1.3	-	(1.20)	(92.3)
- SESB	461.8	34.1	431.7	34.2	30.10	7.0
- UK WIND (TNBI)	31.3	129.9	10.3	122.6	21.00	>100.0
- LPL	88.3	59.6	13.8		74.50	>100.0
Sales of Electricity	11,912.8	39.7	11,169.6	39.4	743.2	6.7
LPL Operating Lease (MFRS117)	9.3		6.6		2.7	40.9
Unbilled Revenue	117.0		144.2		(27.2)	(18.9)
Imbalance Cost Pass-Through	1,369.1		634.1		735.0	>100.0
Other Regulatory Adjustment	5 (523.9)		-		(523.9)	>(100.0)
SESB Tariff Support Subsidy	125.3		111.8		13.5	12.1
Total Sales of Electricity	13,009.60		12,066.30		943.3	7.8
Goods & Services	170.5		141.9		28.6	20.2
Construction contracts	1.6		0.5		1.1	220.0
Customers' Contribution	63.1		65.3		(2.2)	(3.4)
Total Revenue	13,244.80		12,274.00		970.8	7.9

- Higher Sales of Electricity due to higher electricity demand in all sectors
- Units sold reported was for one month as the acquisition was in Mar'18
- Improved performance due to availability of gas supply
- Higher ICPT due to increase in fuel costs & consumption

 1QFY'19 1QFY'18

 Average Piped Gas Price (RM/mmbtu)

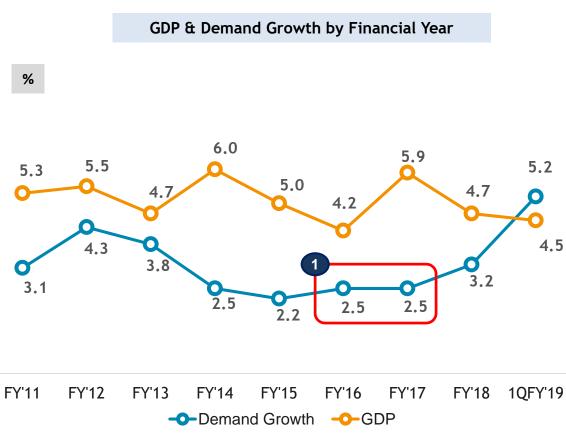
 Average Coal Price Delivered (RM/MT)(CIF)

 Coal Consumption (mn MT)

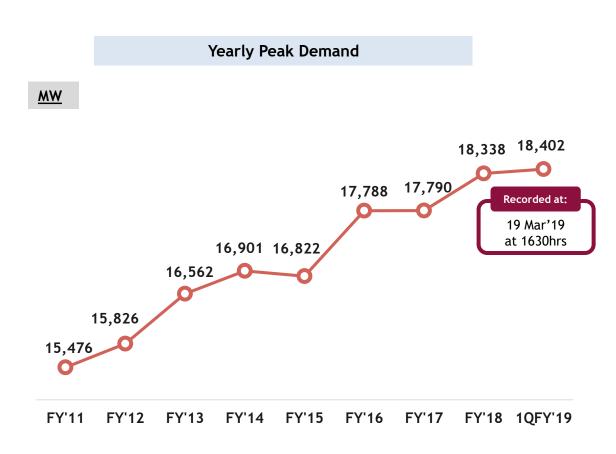
 7.3 7.1
- Refer appendix 3 & 4 for Other Regulatory Adjustment details

Higher Demand Growth Supported by New Peak Demand in 1QFY'19



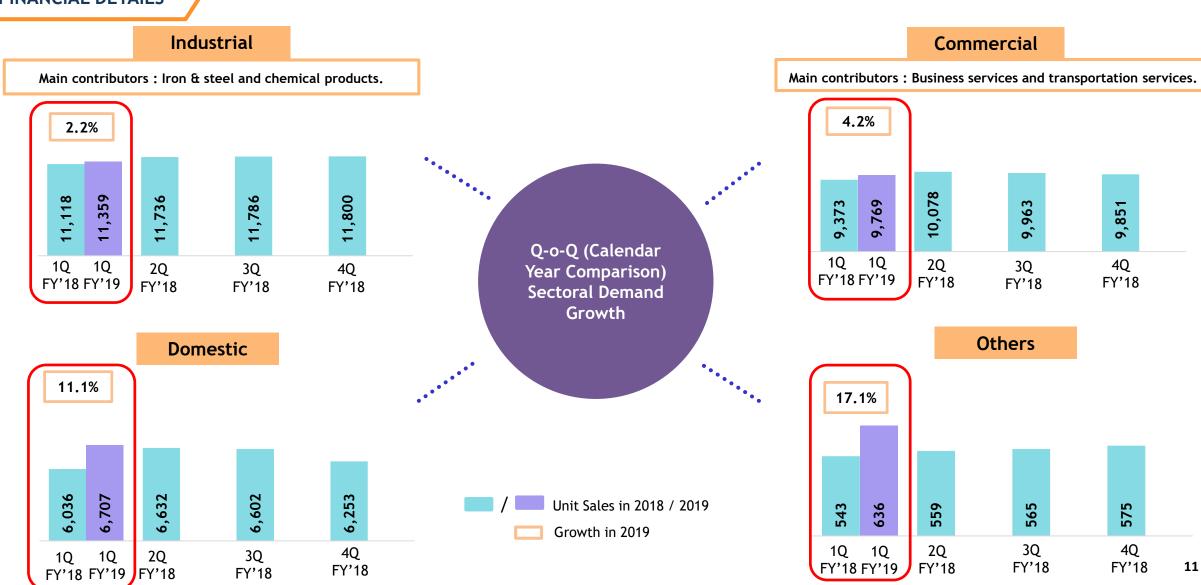






Positive Growth for All Sectors (GWh)





Q-o-Q Operating Expenses with MFRS 16



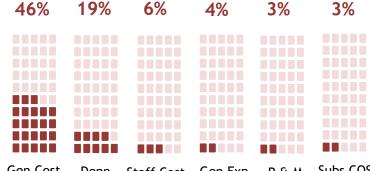
FINANCIAL DETAILS

	1QFY'19	1QFY'18	Variance		
	(RM mn)	(RM mn)	RM'mn	%	
Non-TNB IPPs Costs	3,581.0	3,664.6	(83.6)	(2.3)	
Capacity Payment	1 59.4	1,036.7	(977.3)	(94.3)	
Energy Payment	3,521.6	2,627.9	893.7	34.0	
TNB Fuel Costs	2,511.3	2,482.3	29.0	1.2	
Fuel Costs	3,164.7	2,747.8	416.9	15.2	
Fuel Price Adjustment	(592.0)	(212.6)	(379.4)	178.5	
Fuel Subsidy - SESB	(61.4)	(52.9)	(8.5)	16.1	
Total Cost of Generation	6,092.3	6,146.9	(54.6)	(0.9)	
Staff Costs	2 729.2	939.1	(209.9)	(22.4)	
Repair & Maintenance	460.7	433.3	27.4	6.3	
TNB General Expenses	494.7	465.0	29.7	6.4	
Subs. Cost of Sales & Opex	3 446.3	245.8	200.5	81.6	
Total Non-Generation Costs	2,130.9	2,083.2	47.7	2.3	
Total Operating Expenses	8,223.2	8,230.1	(6.9)	(0.1)	
Depreciation & Amortisation	2,457.5	1,531.9	925.6	60.4	
Total Operating Expenses	10,680.7	9,762.0	918.7	9.4	

MFRS 16 adjustments:

- 1. Capacity payment of RM1,090.1mn
- 2. Depreciation of RM824.7mn
- Reduction mainly due to reversal of LTIP provision
- Mainly due to impairment for GMR of RM198.3mn

OPEX against Revenue



Gen Cost Depn Staff Cost Gen Exp R & M Subs COS & OPEX

Q-o-Q Operating Expenses without MFRS 16



FINANCIAL DETAILS					
	1QFY'19	1QFY'18	Variance		
	(RM mn)	(RM mn)	RM'mn	%	
Non-TNB IPPs Costs	4,671.1	3,664.6	1,006.5	27.5	
Capacity Payment	1,149.5	1,036.7	112.8	10.9	
Energy Payment	3,521.6	2,627.9	893.7	34.0	
TNB Fuel Costs	2,511.3	2,482.3	29.0	1.2	
Fuel Costs	3,164.7	2,747.8	416.9	15.2	
Fuel Price Adjustment	(592.0)	(212.6)	(379.4)	178.5	
Fuel Subsidy - SESB	(61.4)	(52.9)	(8.5)	16.1	
Total Cost of Generation	7,182.4	6,146.9	1,035.5	16.8	
Staff Costs	729.2	939.1	(209.9)	(22.4)	
Repair & Maintenance	460.7	433.3	27.4	6.3	
TNB General Expenses	494.7	465.0	29.7	6.4	
Subs. Cost of Sales & Opex	446.3	245.8	200.5	81.6	
Total Non-Generation Costs	2,130.9	2,083.2	47.7	2.3	
Total OPEX without Depreciation	9,313.3	8,230.1	1,083.2	13.2	
Depreciation & Amortisation	1,632.8	1,531.9	100.9	6.6	
Total Operating Expenses	10,946.1	9,762.0	1,184.1	12.1	

Increased in Fuel Costs due to Higher Fuel Price & Consumption



FINANCIAL DETAILS

Table A

TNB & IPP Fuel Costs (RM mn)					
Fuel		405/40	Variar	ice	
Туре	1QFY'19	1QFY'18	RM mn	%	
Gas	2,688.2	2,115.3	572.9	27.1	
Coal	2,786.1	2,454.1	332.0	13.5	
LNG	44.1	17.0	27.1	>100	
Dist.	14.0	11.8	2.2	18.6	
Oil	9.3	7.3	2.0	27.4	
Solar	37.9	0.0	37.9	>100	
Total*	5,579.6	4,605.5	974.1	21.2	

^{*} Comprise TNB Fuel Costs & fuel payment to IPPs (part of Energy Payment)

Table B

TNB & IPP Units Generated (Gwh)					
Fuel	1QFY'19	1QFY'18	Variance		
Type	TQI I T9	101110	Gwh	%	
Gas & LNG	13,167.7	12,444.6	723.1	5.8	
Coal	17,176.8	16,242.2	934.6	5.8	
Dist.	20.7	4.8	15.9	>100	
Oil	23.9	14.0	9.9	70.7	
Hydro	914.7	1,493.9	(579.2)	(38.8)	
Solar	140.3		140.3	>100	
Total	31,444.1	30,199.5	1,244.6	4.1	

Table C

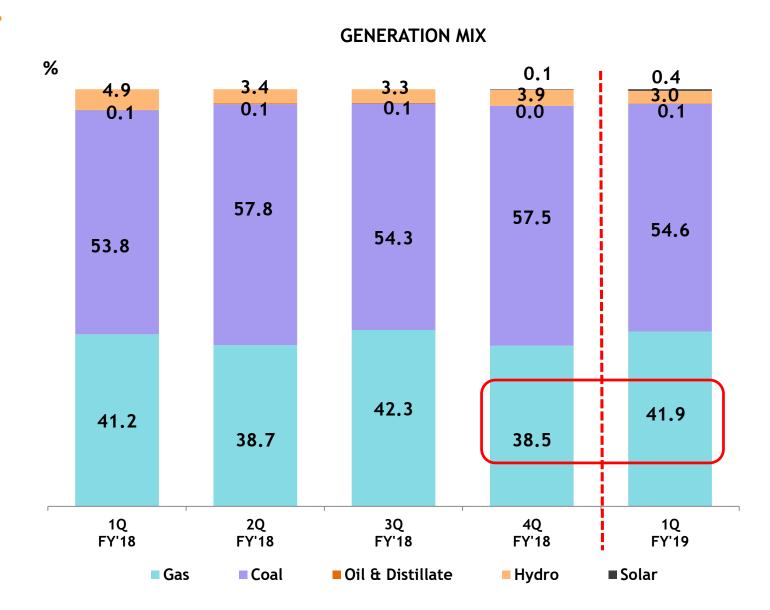
	1QFY'19	1QFY'18
Daily Average Gas Volume (mmscfd)	973	949
Average LNG Price (RM/mmbtu)	36.59	30.05
Average Piped Gas Price (RM/mmbtu)	27.20	24.20
Average Coal Price Delivered (USD/MT)(CIF)	91.8	92.1
Average Coal Price Delivered (RM/MT)(CIF)	375.3	361.7
Coal Consumption (mn MT)	7.3	7.1

Table D

Average Coal Price Delivered (USD/MT)					
	1QFY'19	1QFY'18	Variance		
			USD	%	
FOB	83.7	84.8	(1.1)	(1.3)	
Freight	7.6	6.8	0.8	12.1	
Others	0.5	0.5	(0.0)	(8.0)	
CIF	91.8	92.1	(0.3)	(0.3)	

Higher Gas Generation in 1QFY'19

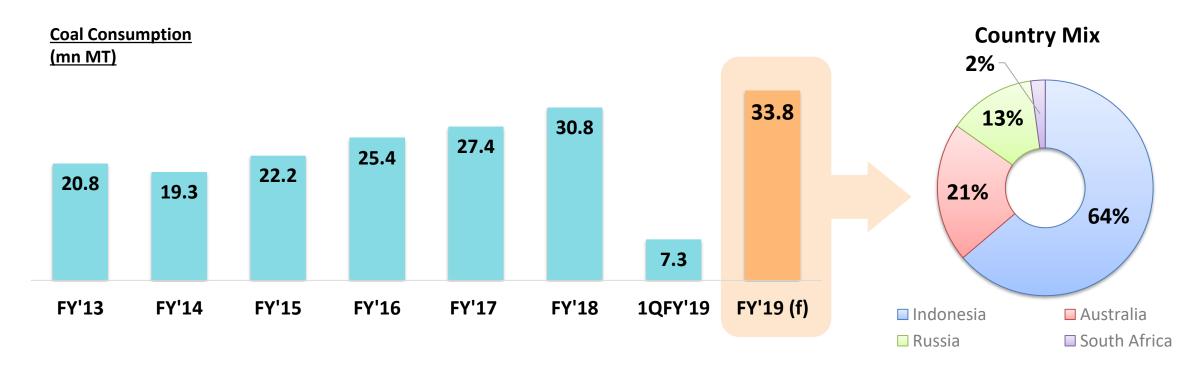




Higher Coal Requirement Expected for 2019 due to Commissioning of JEP

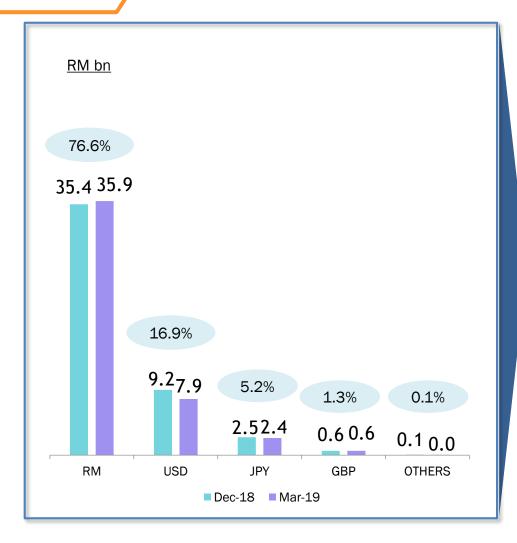


Average Coal Price (CIF)	FY'13	FY'14	FY'15	FY'16	FY'17	FY'18	1QFY'19
USD/metric tonne (MT)	83.6	75.4	66.0	55.7	72.7	95.9	91.8
RM/metric tonne (MT)	259.5	244.6	236.0	231.1	314.7	388.1	375.3



Gearing Level Registered at 44.3%





Note:
Debt consists of Principal + Accrued Interest + Accounting Treatment (FRS139)

Statistics	31 st Mar'19	31 st Dec'18
Total Debt (RM' Bil)	46.9	47.8
Net Debt (RM' Bil) *	29.8	29.6
Gearing (%)	44.3	44.8
Net Gearing (%)	28.2	27.7
Fixed: Floating	98:2	95:5
Final Exposure	98:2	95:5
Weighted Average Cost of Borrowing	5.03	4.98
Final Exposure **	5.04	4.99

^{*} Net Debt excludes deposits, bank and cash balances & investment in UTF

^{**} Inclusive of interest rate swap

Closing FOREX	31 st Mar'19	31 st Dec'18
USD/RM	4.08	4.14
100YEN/RM	3.69	3.75
GBP/RM	5.32	5.27
USD/YEN	110.60	110.28

Lower mainly due to repayment of Mizuho Loan (USD300mn) amounting of RM1.2bn

Increased due to repayment of Mizuho Loan with lower interest rate

Summary of MFRS16 Impact



FINANCIAL DETAILS

Profit & Loss Items (1Q 2019)

RM million	With MFRS 16	Without MFRS 16	Variance
Revenue	13,244.8	13,244.8	-
Capacity Payments	(59.4)	(1,149.5)	1,090.1
EBITDA	4,963.4	3,873.3	1,090.1
Depreciation	(2,457.5)	(1,632.8)	(824.7)
Finance Cost	(704.5)	(461.9)	(242.6)
Profit After Tax	1,521.2	1,498.4	22.8

Balance Sheet Items (1Q 2019)

RM million	With MFRS 16	Without MFRS 16	Variance
Right of use assets	41,347.0	-	41,347.0
Finance Lease Payables	29,323.8	4,516.3	24,807.5
Finance Lease Payables (Current Liabilities)	3,996.9	357.8	3,639.1

As of 1QFY19, the net impact of MFRS 16 is positive to the PAT by **RM22.8mn**





FY2019 Outlook



CAPEX

Around RM8.0 - 9.0bn:

Recurring CAPEX : RM6.0 – 6.5bn

 Major Generation project and other CAPEX : RM2.0 - 2.5bn

FY 2019 OUTLOOK

DEMAND GROWTH

Demand is recorded at 5.2% in 1QFY'19. However, TNB is only allowed to keep around 2% electricity demand growth as stipulated by the IBR guidelines in RP2.

PAT

- Lower loss is expected from share of associates due to full impairment of GAMA in FY2018
- Expected higher regulated earnings due to higher allowable regulated asset base for FY2019





MFRS

expected to be a charge to P&L at around RM300mn in FY2019.





Year-on-Year (Y-o-Y) Analysis



APPENDIX 1

RM mn	1QFY'19	1QFY'18	Variance	
KWI IIIII	TQF1 19	TQF1 TO	RM mn	%
Revenue	13,244.8	12,274.0	970.8	7.9
Operating expenses (without depreciation)	(8,262.2)	(8,230.1)	(32.1)	0.4
Net loss on impairment of financial instruments	(240.7)	(4.8)	(235.9)	>100.0
Other operating income	221.5	182.5	39.0	21.4
EBITDA	4,963.4	4,221.6	741.8	17.6
EBITDA Margin (%)	37.5%	34.4%		
Depreciation	(2,457.5)	(1,531.9)	(925.6)	60.4
EBIT	2,505.9	2,689.7	(183.8)	(6.8)
Foreign exchange:				
- Transaction gain / (loss)	(56.0)	(5.9)	(50.1)	>100.0
- Translation gain / (loss)	263.5	89.0	174.5	>100.0
Share of results of joint ventures	5.8	7.1	(1.3)	(18.3)
Share of results of associates	(11.9)	(84.1)	72.2	>100.0
Profit before finance cost	2,707.3	2,695.8	11.5	0.4
Fair value of financial instrument	(57.5)	(50.9)	(6.6)	13.0
Finance income	128.3	161.7	(33.4)	(20.7)
Finance cost	(704.5)	(391.2)	(313.3)	80.1
Profit from ordinary activities before taxation	2,073.6	2,415.4	(341.8)	(14.2)
Taxation and Zakat:				
- Company and subsidiaries	(513.8)	(261.2)	(252.6)	>(100.0)
- Deferred taxation	(38.6)	(37.4)	(1.2)	3.2
Profit for the period	1,521.2	2,116.8	(595.6)	(28.1)
Attributable to:				
- Owners of the Company	1,556.8	2,119.7	(562.9)	(26.6)
- Non-controlling interests	(35.6)	(2.9)	(32.7)	>100.0
Profit for the period	1,521.2	2,116.8	(595.6)	(28.1)

Notes:

- Higher Revenue due to Increase in I Sales of Electricity
- 28.1% Reduction in Profit mainly I resulted from:
 - Impairment of GMR of RM198.3mn
 - Impairment of Financial Guarantee for GAMA of RM135.7mn
 - Net MFRS impact of RM22.8mn
 - Higher current taxation of RM513.8mn as Reinvestment Allowance Incentive is no longer available in the current year of assessment.

Impairments



APPENDIX 2

Impairment for GMR of RM198.3mn

- The impairment on our investment in GMR is due to continuous fuel & regulatory challenges.
- With this recent impairment, the carrying value now is around 40%.

Impairment of financial guarantee for GAMA of RM135.7mn

- At each reporting date, TNB will assess whether there is significant change to the credit risk on its Financial Guarantee in relation to GAMA.
- Based on the latest assessment on the credit risk as at 31 March 2019, the remaining balance of the Financial Guarantee amounting to RM135.7mn had been recognized in the profit and loss (earlier RM269.9mn was impaired in 4QFY'18).

Other Regulatory Adjustment



APPENDIX 3

Components of Other Regulatory Adjustment	(RM mn)
Excess Revenue for Revenue Cap & Price Cap	218.7
Refund of Interests on Customer Deposits	15.5
Refund of Excess Single Buyer Working Capital	15.9
Refund of Other Income Related to Regulated Business	1 93.5
Capex ECS (Efficiency Carryover Scheme)	51.1
OPEX ECS (Efficiency Carryover Scheme)	129.2
	523.9

- The major components of the Refund of Other Income Related to Regulated Business are sales of scrap and Minimum Monthly Charge. The total amount also includes the finalization sum for Oct'18 Dec'18 as the amount was earlier derived based on estimates.
- Minimum Monthly Charge is referred to the minimum amount charged to consumers with zero consumption. The amount collected however formed part of Other Regulatory Adjustment as the regulated entities already earned from the regulated asset base derived from the CAPEX spent on building up the electricity infrastructure regardless of consumption.
- The CAPEX Efficiency Carry-Over Scheme (ECS) adjustment shares the savings where actual CAPEX are lower than the approved levels included in Annual Revenue Requirements between the regulated business entities (RBE) and electricity customers. The balance of the <u>one-off</u> financing benefits to be returned from the unspent CAPEX in RP1 was recorded in this quarter at RM51.1mn.
 - b) The **OPEX Efficiency Carry-Over Scheme (ECS)** adjustment is intended to ensure that each RBE retains the same benefit or incurs the same cost of outperforming or underperforming, respectively, against forecast operating expenditures in any given year of the Regulatory Period. This ensures that the RBE is indifferent as to the timing of making improvements in the efficiency of operating expenditures. The **one-off** net penalty for RP1 to be returned is RM129.2mn

Other Regulatory Adjustment

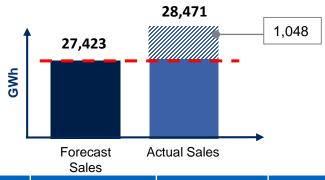


APPENDIX 4

Revenue Cap (Transmission, Dist. Net, GSO & SBO)

- Revenue cap entities are not allowed to earn a revenue higher than their allowed annual revenue. Any excess must be passed-through to the customers via cost and revenue adjustment mechanism
- For 1QFY'19, higher actual sales leads to higher revenue earned by the revenue cap entities

1QFY'19 Variations in Sales (in GWh)

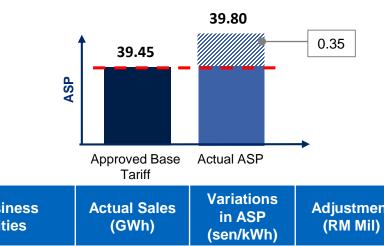


Business	Allowed Tariff	Variations in	Adjustment	
Entities	(sen/kWh)	Sales (GWh)	(RM Mil)	
Revenue Cap Entities	11.36	+ 1,048	119.1	

Price Cap (Customer Services)

- Any excess revenue earned due to higher Average Selling Price (ASP) compared to Base Tariff must be passedthrough to the customers via cost and revenue adjustment mechanism
- For 1QFY'19, the ASP is recorded to be higher than the Base Tariff

1QFY'19 Variations in ASP (sen/kWh)



Bus Enti	iness ties	Actual Sales (GWh)	Variations in ASP (sen/kWh)	Adjustment (RM Mil)	
CS		28,471	+ 0.34	99.6	

Continuous Effective ICPT Implementation



APPENDIX 5

	1QFY'18 (RM mn)	2QFY'18 (RM mn)	3QFY'18 (RM mn)	4QFY'18 (RM mn)	1QFY'19 (RM mn)
Total Cost of Generation	6,146.9	6,625.8	7,530.5	7,263.8	6,092.3
Adjustment not related to IBR:	293.7	58.5	(464.6)	8.6	1,671.6
Fuel Price Adjustment 1	212.6	(22.0)	(422.4)	114.1	592.0
MFRS117/16 2	262.8	315.3	264.4	296.4	1,254.5
SESB Net Generation Cost	(181.5)	(159.5)	(184.6)	(286.9)	(122.8)
LPL Fuel Cost	(0.2)	(75.3)	(122.0)	(115.0)	(52.1)
TNB Capacity and VOR: SLA & SPV	1,458.5	1,406.2	1,234.2	1,401.0	1,306.1
Total Generation Costs (Related to IBR)	7,899.1	8,090.5	8,300.1	8,673.4	9,070.0
	4057//40	205//40	2057//40	4057/40	4.057/14.0
	1QFY'18 (RM mn)	2QFY'18 (RM mn)	3QFY'18 (RM mn)	4QFY'18 (RM mn)	1QFY'19 (RM mn)
Single Buyer Actual Generation Costs: (A)	7,899.1	8,090.5	8,300.1	8,673.4	9,070.0
Actual Sales (Gwh)	27,069.5	29,001.1	28,920.4	28,478.3	28,471.1
Single Buyer Tariff (RM/kwh)	0.2705	0.2705	0.2705	0.2705	0.2705
Actual Gen Cost Recovered (RM mn) (B)	7,322.3	7,844.8	7,821.4	7,703.4	7,701.4
ICPT Surcharge (C) (C = A - B)	576.8	245.7	478.8	970.0	1,368.6
(+) Prior Year Accounting Adjustment	57.3	(0.5)	0.8	0.7	0.5
ICPT	634.1	245.2	479.6	970.7	1,369.1



*Source: Energy Commission Website

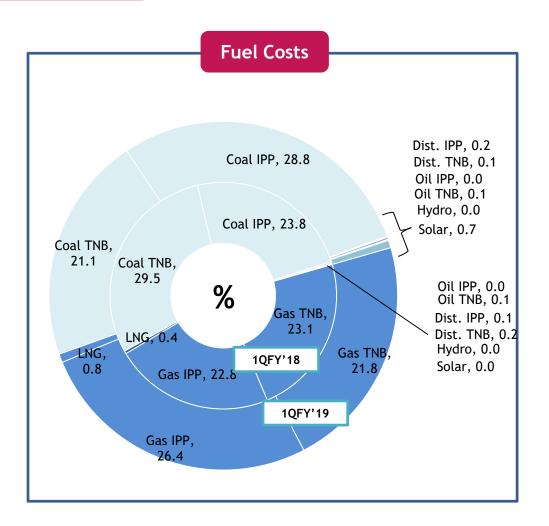
In 1QFY'19, the base ACP (RM20.99/mmBtu) used for billing the generators/single buyer is higher than the coal price paid to supplier (RM17.16/mmBtu). Hence, TNB Fuel over-recovered the differential amount from the IPPs. Any movement in FPA will be reconciled in the following quarter.

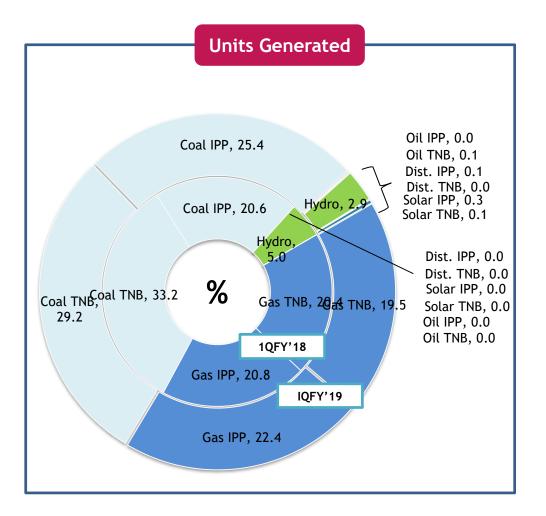
Higher in 1QFY'19 due to MFRS 16 implementation effective 1st January 2019

Fuel Costs (TNB & IPPs - Peninsula)



APPENDIX 6





TNB Shareholding



APPENDIX 7

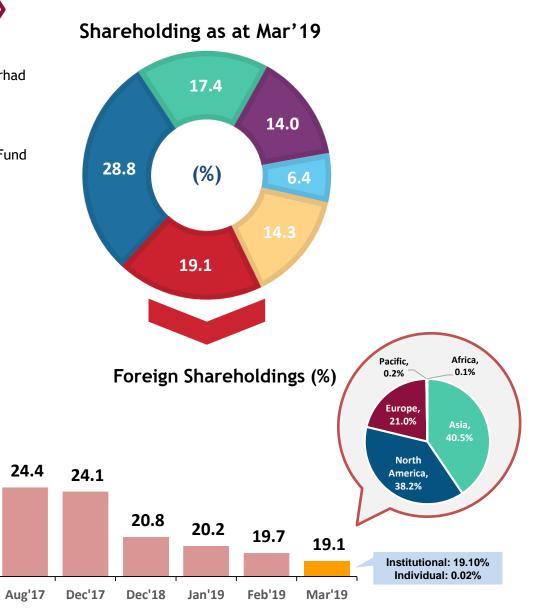
- Khazanah Nasional Berhad
- Permodalan Nasional Berhad
- Employees Provident Fund Board
- Other Government Agencies
- Other Local Corp. & Malaysian Public
- Foreign Shareholdings

22.8

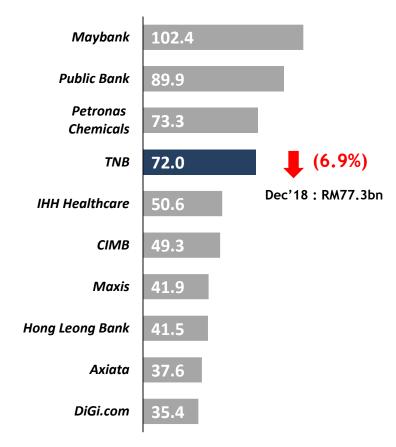
Aug'15

28.3

Aug'16



Top 10 KLCI Stocks by Market Capitalization as at Mar'19



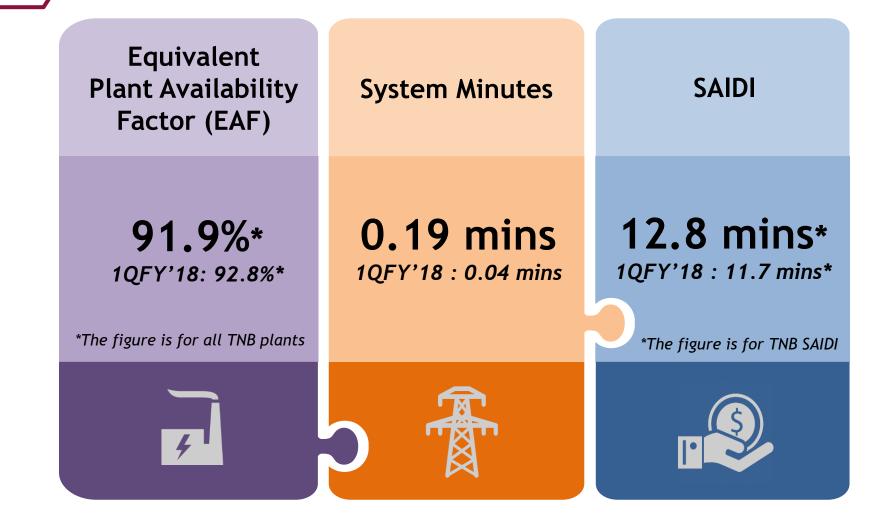
Note:

TNB Latest Market Cap: RM67.1bn (4th), as at 14th May 2019

Consistent Technical Performances



APPENDIX 8



THANK YOU

COE INVESTOR RELATONS GROUP FINANCE DIVISION

Tenaga Nasional Berhad 4th Floor, TNB Headquarters No.129, Jalan Bangsar, 59200 Kuala Lumpur, MALAYSIA

Tel : +603 2296 6748 Fax : +603 2284 0095

Email: tenaga_ird@tnb.com.my

Website : www.tnb.com.my

IR OFFICERS:

- 1) Anis Ramli
 - +603 2296 6821
 - AnisRa@tnb.com.my
- 2) Nizham Khan
 - +603 2296 6951
 - nizham.jamil@tnb.com.my
- 2) Sathishwaran Naidu
 - +603 2296 3618
 - sathishwaran@tnb.com.my



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